1902

## MIZHO

# Mizuho Global Transaction Banking

1880



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# **Building Your** Financial Future

and globally.

Mizuho has been an important part of our clients' growth for more than a century. Having developed a far-reaching international network, we have expanded our capabilities and service standards across the globe in order to meet the needs of our diverse client base. Built on the foundation of trust and mutual growth, our clients rely on our financial strength, expertise, client-focused values and unwavering support to help grow their businesses. In Mizuho, they know they have a trusted banking partner that intimately knows the markets in which they operate.

We are fully invested in you. We grow together. We help you build your financial future.

Anywhere in the world we are your partner.

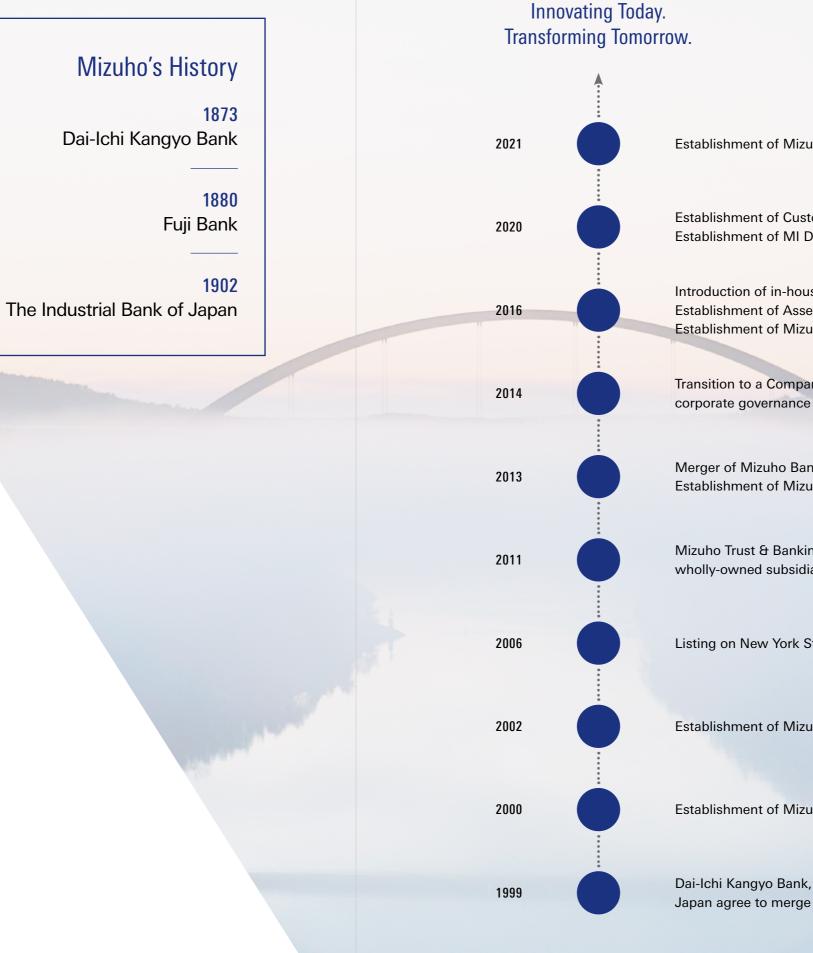
As you grow your business, our Global Transaction Banking team is here with you every step of the way, locally, regionally

## 150 Years of Experience You Can Trust

Mizuho has played an integral role in Japan's financial history, tracing its roots to three of Japan's oldest banks-Dai-Ichi Bank (the first national bank in Japan), Yasuda Bank (Fuji Bank), and the Industrial Bank of Japan.

Beginning as far back as 1873, these financial institutions helped build and rebuild Japan during the early modern and post-1945 eras, and laid the foundations for Japan's financial leadership in the 21st century.

With 150 years of banking experience, Mizuho has been an important part of our clients' growth for more than a century. Our financial strength, expertise, client-focused values, and unwavering support make Mizuho a trusted banking partner.



Establishment of Mizuho Research & Technologies

Establishment of Custody Bank of Japan Establishment of MI Digital Services

Introduction of in-house company system Establishment of Asset Management One Establishment of Mizuho Americas

Transition to a Company with Three Committees model of

Merger of Mizuho Bank and Mizuho Corporate Bank Establishment of Mizuho Securities

Mizuho Trust & Banking and Mizuho Securities become wholly-owned subsidiaries of Mizuho Financial Group

Listing on New York Stock Exchange

Establishment of Mizuho Bank and Mizuho Corporate Bank

Establishment of Mizuho Financial Group

Dai-Ichi Kangyo Bank, Fuji Bank and the Industrial Bank of Japan agree to merge and establish Mizuho Financial Group



# Mizuho's Global Footprint

Mizuho's extensive global network is a key part of the bank's success.

Mizuho Financial Group, Inc. (NYSE: MFG), based in Japan, is one of the largest financial institutions in the world, offering comprehensive financial and strategic services including private banking and venture capital through its subsidiaries. The group has over 800 offices and 55,000 employees worldwide in nearly 40 countries throughout the Americas, EMEA, and Asia. As of March 31, 2023, its total assets were approximately USD 1.75 trillion.

Mizuho means "a fresh harvest of rice" in Japanese, a name that expresses our commitment to offer highly rewarding financial products and services to all of our clients, both at home and abroad. With dedicated transaction banking advisors in major cities across the globe, our in-depth knowledge of regional trends and opportunities, combined with local market intelligence and research, create the perfect platform for growth.

**AMERICAS** 32 offices in 5 countries

**EMEA** 25 offices in 16 countries





**ASIA PACIFIC** 

52 offices in 14 countries/regions,

# Mizuho's Extensive Asian Footprint

## 52 Offices in 14 Countries/Regions Nearly 6,000 Employees

Global Transaction Banking has dedicated advisors in major cities around the world. With the global transaction banking head office based in Tokyo and over 50 offices in 14 countries across Asia, we are well positioned to help our clients stay ahead with market-leading solutions and provide in-depth connectivity to our clients' key Asian markets.

Our native knowledge of regional trends and opportunities, combined with local market intelligence and research, create the perfect platform for targeted growth.

#### Vietnam

Full range of corporate banking services, further supported by 15% ownership in Vietcombank

#### Thailand

Single lending limit over USD 500m equivalent, matched by few international banks

#### Myanmar

One of the few international banks to operate a full branch in Myanmar (there are no US or European banks in Myanmar yet)

#### India

Consistently competitive lending rate which is c. 0.5% below average of all banks in India

#### Malaysia

Mizuho's onshore subsidiary provides a full range of corporate banking services, offering attractive and sizeable onshore/ offshore financing solutions.

#### Singapore

Regional hub for Mizuho in Asia Pacific. Dedicated pan-Asia team supporting European and US multinational clients

#### Cambodia

One of the few international banks to operate in Cambodia

#### Indonesia

Full range of corporate banking services, ranked top 5 for international currency syndicated loans

## Asia (ex Japan) Offices

Australia Sydney China	Tianjin Wuhan Wuxi Xiamen
Beijing Changshu Dalian x 2 Guangzhou Heifei Kunshan Nanjing Qingdao Shenzhen Shanghai x 2 Suzhou	Cambodia Phnom Penh Hong Kong Hong Kong India Ahmedabad Bangalore

Chennai Mumbai New Delhi

**Indonesia** Jakarta

South Korea

Labuan

Seoul Malaysia

Kuala Lumpur



#### Taiwan

One of the largest international banks in Taiwan, with full banking services

#### Japan

Mizuho is Japan's leading retail bank with a network of over 450 branches. Market leading position in most CIB products. Currently services 70% of Japan's corporations

#### South Korea

One of the largest international banks in Seoul, offering unrivalled treasury capabilities

### Philippines

Full range of corporate banking services, ranked top 5 for international currency syndicated loans

#### China

Over 1,600 staff across 17 offices. Leading Bank Acceptance Draft discounter in China

### Hong Kong

Regional hub. Full range of banking services, with >500 staff

#### Australia

Top 10 International Bank, with full range of banking services



#### Myanmar

Yangon Thilawa

#### Philippines

Manila

#### Singapore Singapore

#### Taiwan

Taipei Taichung Kaohsiung

#### Thailand

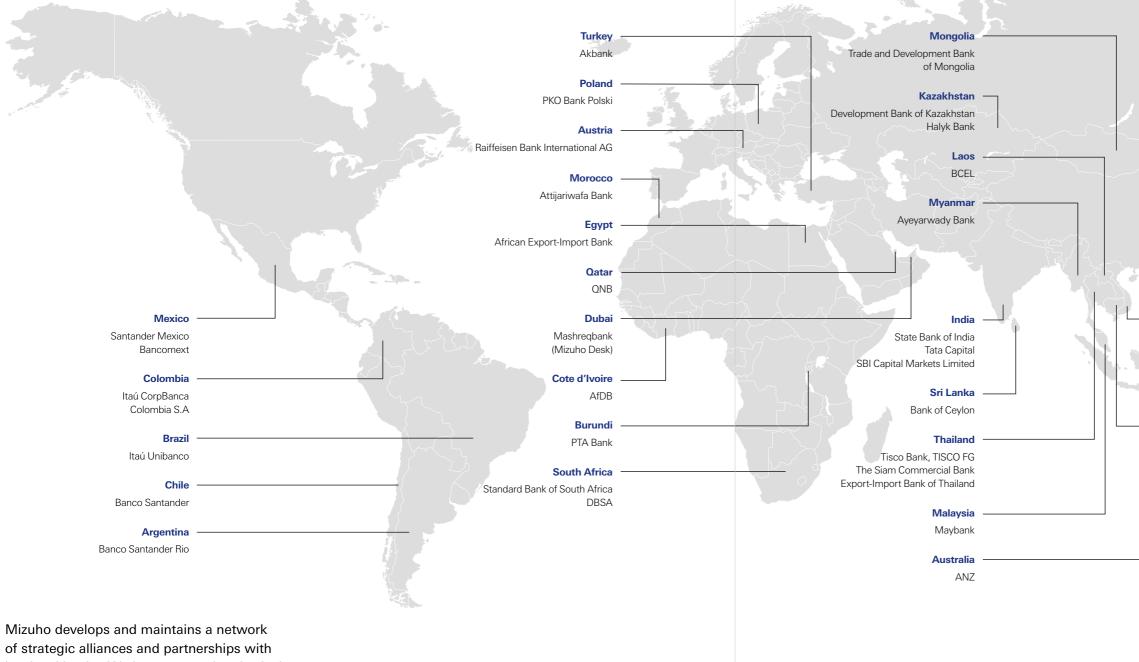
Bangkok Eastern Seaboard (Rayong)

#### Vietnam

Hanoi Ho Chi Minh City

# Major Strategic Alliances with Financial Institutions Across the World

As of June 30, 2023



key local banks. We leverage on the physical branch network of these partner banks to strengthen our support to clients by providing a wide range of products and services tailored to their specific local needs.

#### China

China Development Bank China CITIC Bank CITIC Group Corporation Export-Import Bank of China Industrial and Commercial Bank of China

#### Taiwan

Cathay United Bank Bank of Taiwan

#### South Korea

Shinhan Bank Korea Development Bank Export-Import Bank of Korea

#### Philippines

Bank of the Philippine Islands

#### Vietnam

Vietcombank

#### Indonesia

Indonesia Exim Bank Bank Negara Indonesia

#### Cambodia

Maybank (Cambodia) Canadia Bank



# Mizuho Understands Your Business **Needs and Corporate Priorities**

Mizuho offers you a comprehensive suite of products and services that meets your global needs with easy access.

Global Transaction Banking remains a relationship business underpinned by trust. At Mizuho, global reach, regional expertise and responsive service help us develop a strong bond of trust with our clients.

Operating in approximately 40 countries, Mizuho's Transaction Banking offices around the world provide integrated solutions to clients with diverse transactional requirements that are constantly evolving. Our teams are guided by a mix of careful decision-making and creative approaches to the complexity of our clients' financial goals and the countries where they do business. Whether your activities are domestic or international, you get to benefit from services and products that Mizuho continually develops and adapts to your specific requirements.

## The Business Ecosystem



## Your Treasury Challenges



Would a Shared Service Center, Regional Treasury Center or In-house Bank benefit Treasury?



How to manage accounts and funds across the world?

## **Your Corporate Priorities**

## **Cash Management**

- Cash visibility
- Accounts payable
- Accounts receivable
- Account reconciliation
- Multichannel banking interface •
- ٠ Foreign exchange

## Liquidity Management

- Cash flow forecasting
- Cash concentration to regional or • global treasury centers
- Inter-company lending
- Yield enhancement
- Reduction of interest expense
- Compliance with local regulatory requirements



Should Treasury be centralized or decentralized?



How to manage risk?



How to optimize the cash conversion cycle?

How to stay on top of regulatory change?

## Global Trade & Risk Management

- Foreign exchange risk
- Counterparty risk
- Credit risk
- Understand the regulatory environment
- Working capital optimization
- Enhance supplier relationships
- Reduce borrowing

# Mizuho Differentiators

## Asia-focused

A bank anchored in Asia, with understanding of the region and its complexities

## Flexible

Tailored and customerspecific solutions to meet today's evolving regulatory and market landscape

## Global

Over 80 international banking branches to assist clients where they do business

## Client-focused

Our interests are always firmly aligned with our clients

## Innovative

We develop resourceful, cost effective strategies

## Proven

Leading industry research capabilities among Japanese banks



# Our Global Transaction Banking Solutions

Mizuho's extensive cash and trade solutions ensure our clients get the right support for both managing working capital needs and limiting financial risk when carrying out their own day-to-day activities.

## **Cash Management**

We take away the complexities that come with managing multiple accounts to provide you with straightforward and comprehensive solutions, helping you to take control of your finances with greater speed, certainty, and effectiveness.

## Visibility and Control

Our global online channels provide you constant visibility of your cash positions in various locations and help you get access and control over your funds globally. Whether you use our web-based platform, Global e-Banking, or Host-to-Host, you can access Mizuho anywhere, at any time. Over 10,000 companies worldwide are using our platform to connect, integrate, and manage their banking needs in an automated and secure environment.

## **Payments and Collections**

From Virtual Accounts and Direct Debits to cross-border and domestic transfers, whether electronic or paper based, our products are designed to improve your financial operational efficiency and make payments and collections fast, easy and predictable.

## Connectivity and Integration

Whether your preferred connectivity is webbased, Host-to-Host, or SWIFT, we can integrate with your Enterprise Risk Planning systems. Mizuho helps you capture the benefits from automation and data security.

## Foreign Exchange

We provide clients access to the FX markets for both major and exotic currencies, and support them with a range of products and services to manage and mitigate risk. Our best in class solutions minimize currency risk and soften the impact of currency volatility that your businesses face overseas when dealing in multiple currencies.

## **Liquidity Management**

We deliver automated and effective liquidity management services to improve the visibility of your cash positions, helping you to reduce risk.

## Mizuho Global Finance Manager

Our Global Finance Manager provides pooling, loan, and cash flow management functions all on a single platform, giving you control over your funds from anywhere in the world.

## Domestic and Cross-Border Cash Pooling

With our cash pooling products, your funds can be centralized into a single account or to an optimum structure that best meets your business needs. Our Multi-Bank Cash Concentration allows you to concentrate your funds from third party banks into your account in Mizuho.

## Interest Optimization

Our Interest Optimization lets you enjoy truly optimized returns on your account balances with us. You can also enjoy higher returns on your excess funds via our High Yield Demand Deposits product, without opening an operating account with us.

## Global Trade & Risk Management

We offer a range of trade solutions to optimize your working capital and risk management services to facilitate financial decisions in managing and mitigating exposure to risk.

## Treasury & Risk Advisory

Our team brings decades of experience from both the corporate and banking sectors to help businesses understand best practices in setting up shared service centers, regional treasury centers, and in-house banks. We work closely with you to understand the global regulatory environment, liquidity management structures, foreign investments, and exit strategies, guiding you through the diverse business landscape to navigate and manage market, country, and counterparty risks.

## Counterparty Risk Management

As a preferred banking partner, Mizuho's strong credit standing ensures that we do not present any material counterparty risk ourselves.

## Interest Optimization

Our Interest Optimization lets you enjoy truly optimized returns on your account balances with us. You can also enjoy higher returns on your excess funds via our High Yield Demand Deposits product, without opening an operating account with us.

## **Trade Services**

We help clients around the world with their international trading needs every day. Our comprehensive offering covers traditional trade finance, such as documentary letters of credit (LC), standby LCs, bank guarantees, and confirming/discounting export LCs, export/ import bills and open account trade collection.

## Trade Finance

Complementing our traditional Trade Services is our Trade Finance product offering, which includes pre and post-shipment finance, payable and receivable finance, and inventory management, to help you manage your working capital cycle, as well as enhance supplier relationships by injecting liquidity into your supply chain. Our working capital solutions are designed to meet your liquidity and risk management objectives by lowering the cost of capital and improving Days Sales Outstanding, while meeting your Days Payables Outstanding requirements. Our customized product offering ensures you enjoy an uninterrupted supply of goods and services.

# Awards and Accolades

Global Trade Review Magazine, Leaders in Trade

Best Trade Finance Bank in East Asia & the Pacific (2017 - 2020, 2022 - 2023)

The Asian Banker Transaction Finance Awards

**Best Asian International Transaction Bank** in Asia Pacific (2019 - 2022) **Best Asian International Cash Management** Bank in Asia Pacific (2023)

#1 Market Leader in Japan (2016 – 2022) #1 Best Service in Japan (2018, 2020)

Asiamoney Cash Management Non-Financial Institutions Survey

#1 Market Leader in Japan (2018 – 2022) #1 Best Service in Japan – Domestic Banks (2019 - 2022)

Euromoney Cash Management Non-Financial Institutions Survey

# Contact Us Today

At Mizuho, your journey with us is of upmost importance. We invite you to leverage Mizuho's 150 years of knowledge, experience, size and global resources to meet your needs and drive your business forward. For more information on Mizuho's Global Transaction Banking, contact us at any of our offices worldwide or visit www.mizuhogroup.com

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