

Global Corporate and Investment Banking

Borderless Services Based on Advanced Financial Technology

Fuji Bank Named in Project Finance Magazine's "Deal of the Year"

We have posted specialist project finance staff in a number of overseas locations, including New York, Houston, London, Singapore and Hong Kong. We are involved in various projects, including infrastructure and electric power projects as financial advisor and lead manager, and compete aggressively in the market. In 1999, we acted as lead manager in numerous large-scale projects, several of which were selected for "Deal of the Year" awards by Project Finance Magazine: a copper mining development project in Peru, a power generation project in India, and the Universal Studios project in Osaka.



Copper mining development project in Peru

Active Involvement in the Syndicated Loan Business

The Japanese syndicated loan market has expanded dramatically in recent years. This reflects increased demand from corporate customers who see syndicated loans as an important means of procuring funds, securing liquidity and reducing administrative costs. The market grew from US\$3.7 billion (approximately ¥400 billion) in 1998 to US\$36.6 billion (approximately ¥3.8 trillion) in 1999. Transactions in the first three months of 2000 reached US\$21.3 billion (approximately ¥2.2 trillion). We are actively involved in arranging domestic syndicated loans, ranking second in value terms in 1999 and first in the January-March quarter of 2000.

* Figures and rankings according to IFR Securities Data.

L/C Refinancing Arranged for Iranian Central Bank

We established a US\$100 million credit line for the Iranian Central Bank, becoming the first Japanese bank to do so. The funds will be used to refinance letters of credit issued by the Iranian Central Bank and five state-owned banks for up to one year as a condition for MITI's trade insurance. Fuji Bank customers involved in exporting to Iran will benefit not only from reduced risk, but also from lower commissions and assured recovery of export payments.



Closer Business Links with Heller Financial

Chicago-based Heller Financial, Inc. has strengthened its finance business, a business area in which it specializes, by developing expertise and financial products through corporate acquisitions and partnerships with global companies. Over the past year, it has enhanced its health-related financing capabilities through the acquisition of Healthcare Financial Partners, Inc. It has also strengthened its vendor lease business in the area of electronic products by forming strategic partnerships with global companies, such as Sony and IBM.

Establishment of Fuji Corporate Advisory Co., Ltd.

Fuji Corporate Advisory Co., Ltd. is the first specialist M&A and MBO company established by a Japanese bank. It was established in anticipation of further growth in M&A activity.

Fuji Securities Starts Full-scale Securities Operations

In the past Fuji Securities Co., Ltd. provided services relating primarily to bonds. It has now established an organizational structure capable of handling all types of stock-related business, including the use of stocks as a financing tool for customers.

Securitization of Housing Loans

We were the first Japanese bank to implement a domestic public bond offering to be used in residential mortgage-backed securities. All related tasks,

including credit and repayment risk analysis, arrangement and other aspects, were handled within the Fuji Bank Group.

“FBF2000” MBO Fund Created

We signaled our full-scale entry into the MBO market by becoming the first Japanese bank to establish our own MBO fund, which is worth ¥15 billion.

“Mizuho Venture Fund” Established

Fuji Bank, DKB and IBJ invested jointly in this venture capital fund, which aims to provide support for new businesses, venture companies and firms with advanced technology.

“FCC IT Fund 2000” Established

Fujigin Capital Company has established a venture capital fund specifically for IT-related companies.

Real Estate Finance Division Created

We set up the Real Estate Finance Division to strengthen our capabilities in the rapidly expanding market for real estate finance. Our goal is to combine the Bank’s functions and know-how in the field of real estate to enable us to develop our real estate finance business aggressively. Current areas of involvement include coordination for major real estate projects in Japan, providing non-recourse loans and domestic real estate securitization.

“Fuji Inforex” Internet-based Foreign Exchange Service Launched

Since April, our customers have been able to process foreign exchange transactions with us over the Internet. Establishing this service has enabled us to respond to the requirements of corporate customers, Asian banks and Japanese regional banks without going through branches or dealing rooms.