

DATA FILE
The Fuji Bank, Limited

Earnings Performance

Average Balances, Interest and Average Interest Rates

| Years ended March 31, | Billions of yen | | | | | | | | |
|---|------------------|-----------------|--------------|-----------------|----------|--------------|-----------------|----------|--------------|
| | 1999 | | | 1998 | | | 1997 | | |
| | Average balance | Interest | Average rate | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
| Interest-earning Assets | | | | | | | | | |
| Loans: | | | | | | | | | |
| Domestic | ¥24,432.6 | ¥ 507.4 | 2.07% | ¥22,362.4 | ¥ 491.2 | 2.19% | ¥21,718.0 | ¥ 512.4 | 2.35% |
| International | 7,561.8 | 362.0 | 4.78 | 11,983.2 | 504.3 | 4.20 | 11,577.3 | 464.9 | 4.01 |
| Total | 31,994.4 | 869.5 | 2.71 | 34,345.6 | 995.5 | 2.89 | 33,295.3 | 977.4 | 2.93 |
| Trading Account Securities: | | | | | | | | | |
| Domestic | — | — | — | — | — | — | 324.8 | 2.0 | 0.63 |
| International | — | — | — | — | — | — | — | — | — |
| Total | — | — | — | — | — | — | 324.8 | 2.0 | 0.63 |
| Investment Securities: | | | | | | | | | |
| Domestic | 5,476.8 | 76.4 | 1.39 | 5,552.4 | 94.2 | 1.69 | 5,400.9 | 101.0 | 1.87 |
| International | 709.4 | 81.4 | 11.47 | 656.3 | 58.6 | 8.94 | 597.4 | 22.3 | 3.74 |
| Total | 6,186.2 | 157.8 | 2.55 | 6,208.8 | 152.9 | 2.46 | 5,998.3 | 123.4 | 2.05 |
| Call Loans: | | | | | | | | | |
| Domestic | 46.2 | 0.2 | 0.58 | 247.9 | 1.4 | 0.58 | 408.0 | 2.3 | 0.56 |
| International | 125.6 | 6.6 | 5.27 | 241.3 | 13.8 | 5.73 | 284.1 | 16.0 | 5.63 |
| Total | 171.9 | 6.8 | 4.01 | 489.2 | 15.3 | 3.12 | 692.1 | 18.3 | 2.64 |
| Bills Purchased: | | | | | | | | | |
| Domestic | 216.1 | 1.0 | 0.47 | 41.6 | 0.3 | 0.73 | 14.4 | 0.0 | 0.67 |
| International | — | — | — | — | — | — | — | — | — |
| Total | 216.1 | 1.0 | 0.47 | 41.6 | 0.3 | 0.73 | 14.4 | 0.0 | 0.67 |
| Interest-bearing Deposits in Other Banks: | | | | | | | | | |
| Domestic | 48.4 | 0.3 | 0.63 | 52.7 | 0.2 | 0.45 | 91.5 | 0.5 | 0.61 |
| International | 1,145.1 | 59.2 | 5.17 | 3,426.2 | 148.9 | 4.34 | 3,780.8 | 153.1 | 4.05 |
| Total | 1,193.5 | 59.5 | 4.98 | 3,479.0 | 149.1 | 4.28 | 3,872.4 | 153.7 | 3.97 |
| Total Interest-earning Assets: | | | | | | | | | |
| Domestic | 31,941.1 | 682.4 | 2.13 | 29,337.2 | 658.8 | 2.24 | 29,344.9 | 704.0 | 2.39 |
| * | 1,693.5 | 10.8 | .... | 1,069.0 | 7.2 | .... | 1,073.8 | 7.9 | .... |
| International | 10,300.7 | 937.5 | 9.10 | 16,913.3 | 1,357.0 | 8.02 | 16,770.4 | 1,425.7 | 8.50 |
| Total | ¥40,548.3 | ¥1,609.2 | 3.96% | ¥45,181.5 | ¥2,008.6 | 4.44% | ¥45,041.5 | ¥2,121.9 | 4.71% |

Note : * Internal transaction between domestic sector and international sector.

| Years ended March 31, | Billions of yen | | | | | | | | |
|-------------------------------------|------------------|-----------------|--------------|-----------------|----------|--------------|-----------------|----------|--------------|
| | 1999 | | | 1998 | | | 1997 | | |
| | Average balance | Interest | Average rate | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
| Interest-bearing Liabilities | | | | | | | | | |
| Deposits: | | | | | | | | | |
| Domestic | ¥21,438.9 | ¥ 98.1 | 0.45% | ¥20,900.9 | ¥ 106.8 | 0.51% | ¥20,829.3 | ¥ 126.4 | 0.60% |
| International | 7,100.9 | 268.1 | 3.77 | 13,569.9 | 509.2 | 3.75 | 13,776.5 | 490.5 | 3.56 |
| Total | 28,539.8 | 366.2 | 1.28 | 34,470.8 | 616.0 | 1.78 | 34,605.9 | 617.0 | 1.78 |
| Negotiable Certificates of Deposit: | | | | | | | | | |
| Domestic | 3,562.5 | 22.0 | 0.61 | 2,393.2 | 15.4 | 0.64 | 2,322.9 | 12.8 | 0.55 |
| International | 228.5 | 14.7 | 6.47 | 893.1 | 57.0 | 6.39 | 849.7 | 49.4 | 5.81 |
| Total | 3,791.1 | 36.8 | 0.97 | 3,286.3 | 72.5 | 2.20 | 3,172.7 | 62.3 | 1.96 |
| Call Money: | | | | | | | | | |
| Domestic | 3,903.0 | 24.9 | 0.63 | 3,001.9 | 17.2 | 0.57 | 3,190.7 | 16.2 | 0.50 |
| International | 105.0 | 5.4 | 5.23 | 238.7 | 12.7 | 5.33 | 275.1 | 13.4 | 4.89 |
| Total | 4,008.1 | 30.4 | 0.75 | 3,240.7 | 29.9 | 0.92 | 3,465.9 | 29.6 | 0.85 |
| Bills Sold: | | | | | | | | | |
| Domestic | 220.4 | 1.0 | 0.48 | 201.0 | 1.2 | 0.63 | 423.7 | 2.0 | 0.49 |
| International | 61.5 | 3.8 | 6.31 | 192.4 | 10.8 | 5.61 | 217.8 | 11.0 | 5.05 |
| Total | 281.9 | 4.9 | 1.75 | 393.5 | 12.0 | 3.07 | 641.5 | 13.1 | 2.04 |
| Commercial Paper: | | | | | | | | | |
| Domestic | 320.8 | 1.9 | 0.61 | .... | .... | .... | .... | .... | .... |
| International ..... | — | — | — | .... | .... | .... | .... | .... | .... |
| Total | 320.8 | 1.9 | 0.61 | .... | .... | .... | .... | .... | .... |
| Borrowed Money: | | | | | | | | | |
| Domestic | 1,053.5 | 32.7 | 3.10 | 1,672.7 | 40.8 | 2.44 | 1,590.0 | 42.8 | 2.69 |
| International | 984.1 | 43.5 | 4.42 | 812.5 | 28.0 | 3.45 | 474.9 | 13.2 | 2.79 |
| Total | 2,037.7 | 76.3 | 3.74 | 2,485.3 | 68.9 | 2.77 | 2,064.9 | 56.1 | 2.71 |
| Total Interest-bearing Liabilities: | | | | | | | | | |
| Domestic | 30,583.7 | 300.9 | 0.98 | 28,118.1 | 308.5 | 1.09 | 28,308.3 | 316.9 | 1.11 |
| International | 10,382.4 | 813.6 | 7.83 | 16,956.3 | 1,203.1 | 7.09 | 16,745.4 | 1,211.7 | 7.23 |
| * | 1,693.5 | 10.8 | .... | 1,069.0 | 7.2 | .... | 1,073.8 | 7.9 | .... |
| Total | ¥39,272.6 | ¥1,103.7 | 2.81% | ¥44,005.4 | ¥1,504.3 | 3.41% | ¥43,980.0 | ¥1,520.8 | 3.45% |

Notes : 1. *Internal transaction between domestic sector and international sector.

2. Interest expenses on money held in trust is deducted from total interest bearing liabilities.

Breakdown of Changes of Net Interest Income

| Years ended March 31, | Billions of yen | | | | | | | | |
|---|-----------------|----------|------------|--------|----------|------------|---------|----------|------------|
| | 1999 | | | 1998 | | | 1997 | | |
| | Volume | Rate | Net Change | Volume | Rate | Net Change | Volume | Rate | Net Change |
| Interest Income | | | | | | | | | |
| Loans: | | | | | | | | | |
| Domestic | ¥ 42.9 | ¥ (26.7) | ¥ 16.2 | ¥14.1 | ¥ (35.4) | ¥ (21.2) | ¥(12.2) | ¥(115.0) | ¥(127.3) |
| International | (186.0) | 43.8 | (142.2) | 16.6 | 22.7 | 39.4 | 75.1 | (51.4) | 23.7 |
| Total | (66.1) | (59.8) | (126.0) | 30.4 | (12.3) | 18.1 | 40.0 | (143.6) | (103.5) |
| Trading Account Securities: | | | | | | | | | |
| Domestic | — | — | — | — | — | — | 0.0 | 1.0 | 1.1 |
| International | — | — | — | — | — | — | — | — | — |
| Total | — | — | — | — | — | — | 0.0 | 1.0 | 1.1 |
| Investment Securities: | | | | | | | | | |
| Domestic | (1.0) | (16.6) | (17.7) | 2.5 | (9.4) | (6.8) | (4.2) | (22.7) | (26.9) |
| International | 5.0 | 17.6 | 22.7 | 2.4 | 33.9 | 36.3 | 0.9 | 1.8 | 2.8 |
| Total | (0.5) | 5.5 | 4.9 | 4.4 | 25.0 | 29.5 | (4.0) | (20.1) | (24.1) |
| Call Loans: | | | | | | | | | |
| Domestic | (1.1) | 0.0 | (1.1) | (0.9) | 0.0 | (0.8) | 0.5 | (0.4) | 0.1 |
| International | (6.5) | (0.6) | (7.2) | (2.4) | 0.2 | (2.1) | (2.5) | (1.7) | (4.2) |
| Total | (9.9) | (1.5) | (8.4) | (5.3) | 2.3 | (3.0) | 1.4 | (5.5) | (4.1) |
| Bills Purchased: | | | | | | | | | |
| Domestic | 0.8 | (0.1) | 0.7 | 0.1 | 0.0 | 0.2 | (0.2) | (0.0) | (0.2) |
| International | — | — | — | — | — | — | — | — | — |
| Total | 0.8 | (0.1) | 0.7 | 0.1 | 0.0 | 0.2 | (0.2) | (0.0) | (0.2) |
| Interest-bearing Deposits in Other Banks: | | | | | | | | | |
| Domestic | (0.0) | 0.0 | 0.0 | (0.2) | (0.1) | (0.3) | (0.1) | (1.0) | (1.2) |
| International | (99.1) | 9.4 | (89.6) | (14.3) | 10.1 | (4.2) | (62.0) | (51.1) | (113.2) |
| Total | (97.9) | 8.3 | (89.6) | (15.6) | 11.0 | (4.5) | (61.9) | (52.5) | (114.4) |
| Total Interest Income: | | | | | | | | | |
| Domestic | 55.6 | (31.9) | 23.6 | (0.1) | (45.1) | (45.2) | (5.5) | (147.3) | (152.8) |
| International | (530.5) | 111.0 | (419.5) | 11.4 | (80.1) | (68.6) | 52.6 | (254.8) | (202.1) |
| Total | ¥(194.6) | ¥(204.6) | ¥(399.3) | ¥ 6.2 | ¥(119.5) | ¥(113.3) | ¥ (6.0) | ¥(350.1) | ¥(356.2) |

Note : Allocation of the rate volume variance is based on the percentage relationship of changes in volume and changes in rate to the total "net change."

| Years ended March 31, | Billions of yen | | | | | | | | |
|-------------------------------------|-----------------|----------|------------|--------|---------|------------|--------|----------|------------|
| | 1999 | | | 1998 | | | 1997 | | |
| | Volume | Rate | Net Change | Volume | Rate | Net Change | Volume | Rate | Net Change |
| Interest Expense | | | | | | | | | |
| Deposits: | | | | | | | | | |
| Domestic | ¥ 2.4 | ¥ (11.1) | ¥ (8.6) | ¥ 0.3 | ¥(19.9) | ¥(19.6) | ¥ 1.1 | ¥ (95.9) | ¥ (94.7) |
| International | (242.7) | 1.6 | (241.1) | (7.3) | 26.0 | 18.6 | (2.6) | (73.5) | (76.1) |
| Total | (87.4) | (162.3) | (249.7) | (2.4) | 1.4 | (0.9) | 1.9 | (172.8) | (170.9) |
| Negotiable Certificates of Deposit: | | | | | | | | | |
| Domestic | 7.2 | (0.6) | 6.5 | 0.3 | 2.1 | 2.5 | 3.1 | (4.7) | (1.6) |
| International | (42.4) | 0.1 | (42.2) | 2.6 | 5.0 | 7.6 | 1.4 | (3.3) | (1.9) |
| Total | 4.9 | (40.6) | (35.6) | 2.2 | 7.9 | 10.2 | 11.5 | (15.0) | (3.5) |
| Call Money: | | | | | | | | | |
| Domestic | 5.6 | 2.0 | 7.6 | (0.9) | 2.0 | 1.0 | (3.1) | (12.5) | (15.7) |
| International | (7.1) | (0.1) | (7.2) | (1.7) | 1.0 | (0.7) | (4.1) | (3.9) | (8.1) |
| Total | 5.8 | (5.3) | 0.4 | (1.9) | 2.2 | 0.3 | (5.9) | (17.8) | (23.8) |
| Bills Sold: | | | | | | | | | |
| Domestic | 0.0 | (0.3) | (0.2) | (1.0) | 0.2 | (0.8) | (0.6) | (1.3) | (2.0) |
| International | (7.3) | 0.4 | (6.9) | (1.2) | 1.0 | (0.2) | (1.2) | (1.6) | (2.9) |
| Total | (2.5) | (4.6) | (7.1) | (5.0) | 4.0 | (1.0) | (3.0) | (1.8) | (4.9) |
| Commercial Paper: | | | | | | | | | |
| Domestic | 1.9 | — | 1.9 | — | — | — | — | — | — |
| International | — | — | — | — | — | — | — | — | — |
| Total | 1.9 | — | 1.9 | — | — | — | — | — | — |
| Borrowed Money: | | | | | | | | | |
| Domestic | (15.1) | 7.0 | (8.0) | 2.0 | (4.0) | (1.9) | (3.2) | (2.6) | (5.8) |
| International | 6.6 | 8.8 | 15.5 | 11.0 | 3.6 | 14.7 | 4.1 | (2.6) | 1.4 |
| Total | (12.4) | 19.8 | 7.4 | 11.6 | 1.1 | 12.7 | 0.8 | (5.2) | (4.3) |
| Total Interest Expense: | | | | | | | | | |
| Domestic | 24.2 | (31.8) | (7.5) | (2.0) | (6.3) | (8.4) | (0.4) | (90.7) | (91.1) |
| International | (466.4) | 76.9 | (389.5) | 14.9 | (23.5) | (8.5) | 39.1 | (241.5) | (202.3) |
| Total | ¥(143.8) | ¥(256.7) | ¥(400.6) | ¥ 0.8 | ¥(17.3) | ¥(16.4) | ¥(0.5) | ¥(294.1) | ¥(294.6) |

Breakdown of Fee & Commission Income

| | Billions of yen | | |
|---------------------------|-----------------|--------|--------|
| Years ended March 31, | 1999 | 1998 | 1997 |
| Income | | | |
| Deposit and Loan-related: | | | |
| Domestic | ¥ 4.4 | ¥ 4.1 | ¥ 3.6 |
| International | 12.5 | 16.1 | 14.4 |
| Total | 17.0 | 20.2 | 18.1 |
| Remittance: | | | |
| Domestic | 38.0 | 37.6 | 35.8 |
| International | 9.1 | 11.3 | 10.6 |
| Total | 47.1 | 49.0 | 46.5 |
| Securities-related: | | | |
| Domestic | 6.4 | 6.4 | 7.9 |
| International | 0.0 | 0.1 | 0.3 |
| Total | 6.5 | 6.6 | 8.3 |
| Agent: | | | |
| Domestic | 9.4 | 9.7 | 10.3 |
| International | 1.8 | 1.5 | 1.3 |
| Total | 11.3 | 11.3 | 11.7 |
| Safe Deposit Box: | | | |
| Domestic | 2.9 | 2.9 | 2.9 |
| International | 0.0 | — | 0.0 |
| Total | 2.9 | 2.9 | 2.9 |
| Guarantees: | | | |
| Domestic | 0.7 | 0.6 | 0.6 |
| International | 6.6 | 7.4 | 7.3 |
| Total | 7.4 | 8.1 | 7.9 |
| Total Income: | | | |
| Domestic | 73.2 | 70.7 | 68.5 |
| International | 33.4 | 39.0 | 38.9 |
| Total | ¥106.6 | ¥109.7 | ¥107.5 |
| Expense | | | |
| Remittance: | | | |
| Domestic | ¥ 9.7 | ¥ 9.5 | ¥ 8.8 |
| International | 2.5 | 4.0 | 3.5 |
| Total | 12.3 | 13.5 | 12.4 |
| Total Expenses: | | | |
| Domestic | 34.6 | 31.6 | 29.8 |
| International | 11.2 | 13.0 | 13.1 |
| Total | ¥ 45.8 | ¥ 44.7 | ¥ 42.9 |

Market Transactions

Breakdown of Net of Other Operating Income and Commissions

| | Billions of yen | | |
|---|-----------------|--------|-------|
| Years ended March 31, | 1999 | 1998 | 1997 |
| Foreign Exchange Sales Income: | | | |
| Domestic | ¥ — | ¥ — | ¥ — |
| International | 16.4 | 17.6 | 6.6 |
| Total | 16.4 | 17.6 | 6.6 |
| Net Gains on Trading Account Securities: | | | |
| Domestic | ... | ... | 1.0 |
| International | ... | ... | — |
| Total | ... | ... | 1.0 |
| Net Gains on Sales of Bonds: | | | |
| Domestic..... | 76.1 | 58.4 | 30.5 |
| International | 3.5 | 19.3 | 5.6 |
| Total | 79.6 | 77.8 | 36.2 |
| Others: | | | |
| Domestic | (0.9) | (3.9) | (0.0) |
| International | (13.1) | (9.1) | (6.6) |
| Total | (14.0) | (13.1) | (6.6) |
| Total: | | | |
| Domestic | 75.1 | 54.4 | 31.6 |
| International | 6.8 | 27.8 | 5.6 |
| Total | ¥82.0 | ¥82.3 | ¥37.2 |

Breakdown of Adjusted General & Administrative Expenses

| | Billions of yen | | |
|--|-----------------|--------|--------|
| Years ended March 31, | 1999 | 1998 | 1997 |
| Salaries, Allowances | | | |
| Salaries, Allowances | ¥125.0 | ¥135.2 | ¥135.4 |
| Retirement Allowances | 5.3 | 3.7 | 3.5 |
| Transfer to Reserve for Retirement Allowance | 4.1 | 4.4 | 4.3 |
| Benefits | 25.6 | 27.0 | 26.1 |
| Depreciation | 39.7 | 40.7 | 40.8 |
| Lease on Buildings and Equipment | 36.8 | 35.8 | 34.8 |
| Repair Expenses | 0.7 | 0.9 | 0.9 |
| General Supplies | 4.8 | 5.0 | 5.5 |
| Lighting and Heating Expenses | 4.9 | 5.1 | 4.7 |
| Travel Expenses | 2.4 | 2.7 | 2.7 |
| Telephone, Fax, etc. | 7.2 | 7.4 | 7.6 |
| Advertising Expenses | 5.2 | 5.7 | 5.5 |
| Taxes | 22.7 | 28.8 | 25.3 |
| Other | 82.5 | 82.6 | 82.7 |
| Total | ¥367.6 | ¥385.7 | ¥380.4 |

Deposits

Breakdown of Deposits

| March 31, | Billions of yen | | |
|--|------------------|-----------|-----------|
| | 1999 | 1998 | 1997 |
| Liquid Deposits : | | | |
| Domestic | ¥ 8,865.5 | ¥ 8,148.2 | ¥ 7,738.9 |
| International | 62.5 | 46.5 | 155.7 |
| Total | 8,928.1 | 8,194.7 | 7,894.6 |
| Time Deposits: | | | |
| Domestic | 13,178.0 | 12,996.9 | 12,852.8 |
| International | 1,874.3 | 6,482.6 | 10,148.2 |
| Total | 15,052.4 | 19,479.5 | 23,001.1 |
| Negotiable Certificates of Deposit: | | | |
| Domestic | 5,050.4 | 2,609.6 | 2,872.0 |
| International | 108.7 | 516.3 | 1,012.4 |
| Total | 5,159.1 | 3,125.9 | 3,884.4 |
| Other: | | | |
| Domestic | 725.0 | 603.5 | 672.3 |
| International | 2,258.4 | 3,038.8 | 2,826.6 |
| Total | 2,983.5 | 3,642.3 | 3,498.9 |
| Total Deposits: | | | |
| Domestic | 27,819.1 | 24,358.4 | 24,136.1 |
| International | 4,304.0 | 10,084.2 | 14,143.0 |
| Total | ¥32,123.1 | ¥34,442.7 | ¥38,279.1 |

Note: Liquid deposits include current deposits, ordinary deposits, savings deposits and deposits at notice.

Average Amount of Deposits

| Years ended March 31, | Billions of yen | | |
|--|------------------|-----------|-----------|
| | 1999 | 1998 | 1997 |
| Liquid Deposits : | | | |
| Domestic | ¥ 7,269.8 | ¥ 6,905.0 | ¥ 6,241.4 |
| International | 87.6 | 158.6 | 171.8 |
| Total | 7,357.5 | 7,063.7 | 6,413.3 |
| Time Deposits: | | | |
| Domestic | 13,838.7 | 13,683.5 | 14,267.3 |
| International | 4,234.8 | 10,572.6 | 10,824.0 |
| Total | 18,073.6 | 24,256.1 | 25,091.4 |
| Negotiable Certificates of Deposit: | | | |
| Domestic | 3,562.5 | 2,393.2 | 2,322.9 |
| International | 228.5 | 893.1 | 849.7 |
| Total | 3,791.1 | 3,286.3 | 3,172.7 |
| Other: | | | |
| Domestic | 330.3 | 312.3 | 320.5 |
| International | 2,778.3 | 2,838.5 | 2,780.6 |
| Total | 3,108.6 | 3,150.9 | 3,101.2 |
| Total Deposits: | | | |
| Domestic | 25,001.4 | 23,294.1 | 23,152.3 |
| International | 7,329.5 | 14,463.0 | 14,626.3 |
| Total | ¥32,330.9 | ¥37,757.2 | ¥37,778.7 |

Note: Liquid deposits include current deposits, ordinary deposits, savings deposits and deposits at notice.

Breakdown of Depositors

| March 31, | Billions of yen | | | | | |
|--------------------|------------------|----------------|-----------|------------|-----------|------------|
| | 1999 | | 1998 | | 1997 | |
| | Amount | % of total | Amount | % of total | Amount | % of total |
| Individuals | ¥11,294.2 | 46.87% | ¥11,391.8 | 49.96% | ¥11,027.1 | 48.93% |
| Corporations | 12,805.1 | 53.13 | 11,410.9 | 50.04 | 11,511.4 | 51.07 |
| Total..... | ¥24,099.3 | 100.00% | ¥22,802.7 | 100.00% | ¥22,538.5 | 100.00% |

Note: Figures have not been adjusted for deposits in transit between the Bank's head office and branches.

Loans and Bills Discounted

Breakdown of Loans and Bills Discounted

| Years ended March 31, | Billions of yen | | | | | |
|-----------------------|------------------|------------------|-----------------|-------------|-----------------|-------------|
| | 1999 | | 1998 | | 1997 | |
| | Average balance | End balance | Average balance | End balance | Average balance | End balance |
| Loans on Notes: | | | | | | |
| Domestic | ¥ 3,439.3 | ¥ 3,332.7 | ¥ 3,369.4 | ¥ 3,026.6 | ¥ 3,521.9 | ¥ 3,467.8 |
| International | 999.7 | 737.1 | 1,689.5 | 1,331.5 | 1,549.3 | 1,592.3 |
| Total | 4,439.0 | 4,069.8 | 5,058.9 | 4,358.1 | 5,071.2 | 5,060.2 |
| Loans on Deeds: | | | | | | |
| Domestic | 14,310.0 | 14,458.7 | 13,891.4 | 13,824.9 | 13,799.2 | 13,811.1 |
| International | 6,538.2 | 4,971.2 | 10,264.7 | 7,776.1 | 10,000.1 | 10,449.1 |
| Total | 20,848.3 | 19,430.0 | 24,156.2 | 21,601.1 | 23,799.4 | 24,260.3 |
| Overdrafts: | | | | | | |
| Domestic | 6,069.2 | 6,052.1 | 4,332.0 | 5,333.8 | 3,596.6 | 3,883.7 |
| International | 18.2 | 13.9 | 17.6 | 13.6 | 14.4 | 13.9 |
| Total | 6,087.4 | 6,066.1 | 4,349.6 | 5,347.5 | 3,611.0 | 3,897.7 |
| Bills Discounted: | | | | | | |
| Domestic | 613.9 | 227.2 | 769.5 | 713.2 | 800.1 | 807.2 |
| International | 5.6 | 0.0 | 11.3 | 10.5 | 13.4 | 11.7 |
| Total | 619.6 | 227.2 | 780.8 | 723.7 | 813.5 | 819.0 |
| Total: | | | | | | |
| Domestic | 24,432.6 | 24,070.9 | 22,362.4 | 22,898.7 | 21,718.0 | 21,970.0 |
| International | 7,561.8 | 5,722.3 | 11,983.2 | 9,131.8 | 11,577.3 | 12,067.2 |
| Total | ¥31,994.4 | ¥29,793.3 | ¥34,345.6 | ¥32,030.5 | ¥33,295.3 | ¥34,037.3 |

Loans to Retail Sectors

| March 31, | Billions of yen | | | | | |
|--|---------------------|------------------|---------------------|-------------|---------------------|-------------|
| | 1999 | | 1998 | | 1997 | |
| | Number of customers | End balance | Number of customers | End balance | Number of customers | End balance |
| Total Loan Balance | 1,183 | ¥24,581.7 | 1,198 | ¥23,442.0 | 1,194 | ¥22,601.3 |
| Loans to Small/Medium Businesses | 1,177 | 17,355.9 | 1,193 | 17,756.3 | 1,190 | 17,659.0 |
| % of Total Loans | 99.53% | 70.61% | 99.56% | 75.75% | 99.61% | 78.13% |

Notes: 1. "Number of customers" is shown in thousands.

2. Overseas branches and the Japan Offshore Market Account are not included.

3. The Bank's domestic business is conducted mainly in two sectors: the retail sector, which includes small and medium-sized businesses and individual customers, and the wholesale sector, which focuses on serving the large corporate customer base in Japan.

Breakdown of Loans by Purpose of Funds

| | Billions of yen | | |
|------------------------------------|------------------|-----------|-----------|
| March 31, | 1999 | 1998 | 1997 |
| Funds for Capital Investment | ¥11,023.3 | ¥11,550.1 | ¥11,709.1 |
| Funds for Working Capital | 18,769.9 | 20,480.3 | 22,328.1 |
| Total | ¥29,793.3 | ¥32,030.4 | ¥34,037.3 |

Major Lending Classifications

| | Billions of yen | | |
|--|------------------|-----------|-----------|
| March 31, | 1999 | 1998 | 1997 |
| Domestic Offices (excludes loans booked in the Japan offshore market): | | | |
| Manufacturing | ¥ 3,240.0 | ¥ 3,016.8 | ¥ 2,601.3 |
| Agriculture | 48.2 | 61.7 | 64.8 |
| Forestry | 2.8 | 2.5 | 2.7 |
| Fisheries | 12.2 | 10.8 | 6.2 |
| Mining | 27.8 | 27.6 | 25.9 |
| Construction | 1,092.0 | 1,094.0 | 1,082.9 |
| Utilities | 45.2 | 54.0 | 216.3 |
| Transportation and Communications | 805.5 | 985.2 | 978.5 |
| Wholesale and Retail | 3,665.4 | 3,656.2 | 3,452.6 |
| Finance and Insurance | 2,338.5 | 2,119.9 | 1,893.6 |
| Real Estate | 2,233.5 | 2,271.9 | 2,230.0 |
| Services | 4,716.6 | 4,369.2 | 4,489.3 |
| Local Government | 192.4 | 167.8 | 176.5 |
| Individuals and Others | 6,160.9 | 5,603.7 | 5,380.1 |
| Total Domestic | 24,581.7 | 23,442.0 | 22,601.3 |
| Overseas Offices (includes loans booked in the Japan offshore market): | | | |
| Public Sector | 155.6 | 264.5 | 305.3 |
| Financial Institutions | 998.4 | 1,549.3 | 2,388.9 |
| Commerce and Industry | 4,019.1 | 6,668.1 | 8,602.1 |
| Others | 38.3 | 106.4 | 139.5 |
| Total Overseas | 5,211.6 | 8,588.4 | 11,435.9 |
| Total | ¥29,793.3 | ¥32,030.5 | ¥34,037.3 |

Collateral Information

| | Billions of yen | | |
|---------------------------|------------------|-----------|-----------|
| March 31, | 1999 | 1998 | 1997 |
| Securities | ¥ 420.1 | ¥ 486.5 | ¥ 480.9 |
| Commercial Claims | 675.8 | 825.0 | 919.6 |
| Commodities | — | — | — |
| Real Estate | 3,190.2 | 3,716.9 | 4,143.7 |
| Others | 860.1 | 1,042.1 | 923.5 |
| Total Secured Loans | 5,146.4 | 6,070.7 | 6,467.9 |
| Guarantees | 13,113.9 | 13,711.7 | 13,862.0 |
| Unsecured | 11,532.8 | 12,248.0 | 13,707.2 |
| Total | ¥29,793.3 | ¥32,030.5 | ¥34,037.3 |

Housing / Consumer Loans

| | Billions of yen | | |
|----------------------|-----------------|----------|----------|
| March 31, | 1999 | 1998 | 1997 |
| Housing Loans | ¥5,420.7 | ¥5,256.0 | ¥5,090.6 |
| Consumer Loans | 439.6 | 491.3 | 476.4 |

Loans to Developing Countries

| | Billions of yen | | |
|---|-----------------|-------|-------|
| March 31, | 1999 | 1998 | 1997 |
| Number of Countries | 4 | 10 | 7 |
| Balance of Loans | ¥113.7 | ¥8.3 | ¥13.4 |
| Balance of Loans as a Percentage of Total Assets..... | 0.24% | 0.01% | 0.02% |

Securities

Breakdown of Securities Holdings

| Years ended March 31, | Billions of yen | | | | | |
|---|-----------------|-----------------|-----------------|-------------|-----------------|-------------|
| | 1999 | | 1998 | | 1997 | |
| | Average balance | End balance | Average balance | End balance | Average balance | End balance |
| Japanese Government Bonds: | | | | | | |
| Domestic | ¥1,131.1 | ¥1,014.0 | ¥1,101.2 | ¥1,090.2 | ¥1,225.9 | ¥1,054.7 |
| International | — | — | — | — | — | — |
| Total | 1,131.1 | 1,014.0 | 1,101.2 | 1,090.2 | 1,225.9 | 1,054.7 |
| Japanese Local Government Bonds: | | | | | | |
| Domestic | 307.5 | 237.5 | 334.5 | 368.9 | 261.5 | 235.0 |
| International | — | — | — | — | — | — |
| Total | 307.5 | 237.5 | 334.5 | 368.9 | 261.5 | 235.0 |
| Corporate Bonds: | | | | | | |
| Domestic | 412.8 | 367.1 | 474.8 | 481.0 | 465.2 | 411.3 |
| International | — | — | — | — | — | — |
| Total | 412.8 | 367.1 | 474.8 | 481.0 | 465.2 | 411.3 |
| Corporate Stocks: | | | | | | |
| Domestic | 3,425.4 | 3,439.2 | 3,397.6 | 3,474.6 | 3,232.1 | 3,292.0 |
| International | — | — | — | — | — | — |
| Total | 3,425.4 | 3,439.2 | 3,397.6 | 3,474.6 | 3,232.1 | 3,292.0 |
| Other: | | | | | | |
| Domestic | 199.7 | 179.9 | 244.1 | 195.6 | 216.0 | 230.3 |
| International | 709.4 | 599.8 | 656.3 | 640.2 | 597.4 | 550.8 |
| Total | 909.1 | 779.8 | 900.4 | 835.8 | 813.4 | 781.1 |
| Total Securities: | | | | | | |
| Domestic | 5,476.8 | 5,237.9 | 5,552.4 | 5,610.5 | 5,400.9 | 5,223.6 |
| International | 709.4 | 599.8 | 656.3 | 640.2 | 597.4 | 550.8 |
| Total | ¥6,186.2 | ¥5,837.7 | ¥6,208.8 | ¥6,250.7 | ¥5,998.3 | ¥5,774.4 |

Asset Liability Management

Composition of Time Deposits by Type and Maturity

| | Billions of yen | | | | | | Total |
|--|------------------------|--------------------------------------|----------------------------------|---------------------------------|------------------------------------|----------------------|-----------|
| | Less than three months | Three months to less than six months | Six months to less than one year | One year to less than two years | Two years to less than three years | Three years and over | |
| March 31, 1999 | | | | | | | |
| Time Deposits with Deregulated Interest Rates (fixed) | ¥ 6,016.2 | ¥2,183.9 | ¥2,462.9 | ¥1,640.8 | ¥614.2 | ¥ 204.4 | ¥13,122.4 |
| Time Deposits with Deregulated Interest Rates (floating) | 0.6 | 0.7 | 3.2 | 1.2 | 0.4 | 0.0 | 6.3 |
| Total | ¥ 7,672.4 | ¥2,363.2 | ¥2,510.2 | ¥1,648.6 | ¥638.0 | ¥ 209.6 | ¥15,042.0 |

Note: Time deposits outstanding do not include installment time deposits.

Composition of Loans by Type and Maturity

| | Billions of yen | | | | | | Total |
|-----------------------------|------------------|-----------------------------------|-------------------------------------|-------------------------------------|------------------|------------------|-----------|
| | One year or less | More than one year to three years | More than three years to five years | More than five years to seven years | Over seven years | Unspecified term | |
| March 31, 1999 | | | | | | | |
| Floating Interest Rate..... | ¥ | ¥1,668.5 | ¥1,906.1 | ¥ 788.4 | ¥5,693.7 | ¥6,243.9 | ¥ |
| Fixed Interest Rate ..... | .... | 1,055.7 | 1,133.4 | 443.4 | 2,757.4 | — | .... |
| Total | ¥8,102.3 | ¥2,724.3 | ¥3,039.6 | ¥1,231.8 | ¥8,451.1 | ¥6,243.9 | ¥29,793.3 |

Composition of Securities Holdings by Type and Maturity

| | Billions of yen | | | | | | | Total |
|--------------------------------------|------------------|-----------------------------------|-------------------------------------|-------------------------------------|------------------------------------|----------------|------------------|----------|
| | One year or less | More than one year to three years | More than three years to five years | More than five years to seven years | More than seven years to ten years | Over ten years | Unspecified Term | |
| March 31, 1999 | | | | | | | | |
| Japanese Government Bonds | ¥ 0.3 | ¥15.0 | ¥411.1 | ¥364.4 | ¥219.5 | ¥ — | ¥ — | ¥1,010.5 |
| Japanese Local Government Bonds..... | 11.8 | 24.1 | 6.5 | 93.7 | 96.8 | 4.4 | — | 237.5 |
| Corporate Bonds | 34.6 | 95.0 | 88.9 | 47.5 | 100.8 | — | — | 367.1 |
| Corporate Stocks ..... | .... | .... | .... | .... | .... | .... | 3,439.2 | 3,439.2 |
| Other | 31.5 | 38.1 | 63.9 | 26.1 | 67.2 | 48.9 | 503.8 | 779.8 |
| Foreign Corporate Bonds | 29.2 | 33.4 | 47.1 | 8.1 | 48.0 | 48.9 | — | 215.0 |
| Foreign Corporate Stocks ..... | .... | .... | .... | .... | .... | .... | 384.6 | 384.6 |
| Securities Lent | — | 1.8 | — | 0.3 | 1.3 | — | — | 3.4 |

Facilities and Premises/Personnel

Number of Branches

| March 31, | 1999 | 1998 | 1997 |
|--------------------------------|-------------|------|------|
| Domestic: | | | |
| Branches | 284 | 290 | 290 |
| Sub-branches | 34 | 43 | 49 |
| Overseas: | | | |
| Branches | 19 | 25 | 24 |
| Sub-branches | 2 | 1 | 1 |
| (Representative offices) | (10) | (21) | (22) |
| Total | 339 | 359 | 364 |

Investment in Facilities

| March 31, 1999 | Billions of yen | | |
|------------------------------|-----------------|-------------|----------------------|
| | Budget | Paid | Expected expenditure |
| Head Office | ¥ 2.1 | ¥1.3 | ¥ 0.7 |
| Branches | 3.7 | 0.5 | 3.2 |
| Others | 8.2 | 6.5 | 1.6 |
| Office Appliances | 13.6 | 0.0 | 13.6 |
| Other Office Equipment | 1.9 | — | 1.9 |
| Total..... | ¥29.7 | ¥8.5 | ¥21.1 |

Number of ATMs

| March 31, | 1999 | 1998 | 1997 |
|---|--------------|-------|-------|
| Cash Dispensers | 359 | 519 | 547 |
| Automatic Tellers | 3,226 | 3,399 | 3,325 |
| Automatic Passbook Entry Machines | 369 | 369 | 369 |
| Total | 3,954 | 4,287 | 4,241 |

Personnel

| March 31, | 1999 | | | | 1998 | | | |
|---------------------------|---------------------|--------------|------------------------------|------------------------------|---------------------|-------------|------------------------------|------------------------------|
| | Number of employees | Average age | Average length of employment | Average monthly salary (yen) | Number of employees | Average age | Average length of employment | Average monthly salary (yen) |
| | | | | | | | | |
| Administrative Staff: | | | | | | | | |
| Male | 8,983 | 39-0 | 17-2 | ¥604,961 | 9,429 | 39-1 | 17-5 | ¥594,495 |
| Female | 4,578 | 30-3 | 10-0 | 265,250 | 4,716 | 29-11 | 9-9 | 264,550 |
| Sub-total or Average..... | 13,561 | 36-1 | 14-9 | 491,939 | 14,145 | 36-1 | 14-10 | 484,490 |
| General Operating Staff: | | | | | | | | |
| Male | 415 | 53-11 | 17-2 | 362,464 | 470 | 53-7 | 17-0 | 367,003 |
| Female | — | — | — | — | — | — | — | — |
| Sub-total or Average..... | 415 | 53-11 | 17-2 | 362,464 | 470 | 53-7 | 17-0 | 367,003 |
| Total or Average | 13,976 | 36-7 | 14-10 | ¥486,484 | 14,615 | 36-7 | 14-11 | ¥480,712 |

Notes: 1. "Total number of employees" does not include non-regular or locally hired staff at the overseas offices which total 2,737 as of March 31, 1998.

2. "Average monthly salary" was calculated on the basis of total salary paid in March plus overtime allowance. This figure does not include annual bonus payments.

3. The stipulated age of retirement for employees is 60 years of age.

However, in certain cases where deemed necessary by the Bank, employees may be rehired as a non-regular employee for a fixed term.

Principal Ratios**Consolidated Capital Ratio**

| | Billions of yen | | |
|--|------------------|-----------|-----------|
| | 1999 | 1998 | 1997 |
| March 31, | | | |
| Tier I Capital..... | ¥ 2,370.6 | ¥ 1,809.8 | ¥ 1,950.6 |
| Tier II Capital: | | | |
| Unrealized Gains on Securities, after 55% Discount | — | — | 174.2 |
| Revalued Gains on Securities, after 55% Discount | 101.8 | 146.9 | — |
| Reserve for Possible Loan Losses | 261.4 | 120.7 | 141.9 |
| Subordinated Term Debt and Other | 1,899.6 | 1,476.9 | 1,485.2 |
| Total..... | 2,262.9 | 1,744.6 | 1,801.5 |
| Tier II Capital Included as Qualifying Capital | 2,262.9 | 1,744.6 | 1,801.5 |
| Less | 4.3 | — | — |
| Total Qualifying Capital | ¥ 4,629.2 | ¥ 3,554.5 | ¥ 3,752.1 |
| Risk-Adjusted Assets: | | | |
| On-Balance Sheet Items | ¥36,577.3 | ¥33,802.9 | ¥36,251.0 |
| Off-Balance Sheet Items | 4,258.7 | 3,614.6 | 4,412.8 |
| Amount related to Market Risk Equivalent | 331.5 | 341.9 | — |
| Total..... | ¥41,167.6 | ¥37,759.5 | ¥40,663.8 |
| Total Capital Ratio..... | 11.24% | 9.41% | 9.22% |

Note: Figures in this table were calculated in accordance with guidelines established by the Financial Supervisory Agency and the Ministry of Finance.

Non-consolidated Capital Ratio

| | Billions of yen | | |
|--|------------------|------|------|
| | 1999 | 1998 | 1997 |
| March 31, | | | |
| Tier I Capital..... | ¥ 2,360.5 | .... | .... |
| Tier II Capital: | | | |
| Unrealized Gains on Securities, after 55% Discount ..... | — | .... | .... |
| Revalued Gains on Securities, after 55% Discount | 101.8 | .... | .... |
| Reserve for Possible Loan Losses | 185.2 | .... | .... |
| Subordinated Term Debt and Other | 1,507.5 | .... | .... |
| Total..... | 1,794.6 | .... | .... |
| Less | 300.9 | .... | .... |
| Total Qualifying Capital | ¥ 3,854.1 | .... | .... |
| Risk-Adjusted Assets: | | | |
| On-Balance Sheet Items | ¥29,942.4 | .... | .... |
| Off-Balance Sheet Items | 3272.9 | .... | .... |
| Amount related to Market Risk Equivalent | 196.9 | .... | .... |
| Total..... | ¥33,412.3 | .... | .... |
| Total Capital Ratio..... | 11.53% | .... | .... |

Notes: 1. Figures in this table were calculated in accordance with guidelines established by the Financial Supervisory Agency and the Ministry of Finance.
2. Disclosed beginning with the term under review.

Return on Equity and Assets

| Years ended March 31, | 1999 | 1998 | 1997 |
|--|------|------|-------|
| Net Income as a Percentage of: | | | |
| Average Total Assets, excluding Customers' Liabilities for Acceptances and Guarantees (ROA) | — | — | 0.11% |
| Average Shareholders' Equity | — | — | 3.59% |

Margin on Funds

| Years ended March 31, | 1999 | 1998 | 1997 |
|---|--------------|-------|-------|
| Yield on Funds (Yield on Interest Earning Assets) – (A) : | | | |
| Domestic | 2.13% | 2.24% | 2.39% |
| International | 9.10 | 8.02 | 8.50 |
| Total | 3.96 | 4.44 | 4.71 |
| Cost of Funds (Yield on Interest Bearing Liabilities) – (B) : | | | |
| Domestic | 1.92 | 2.18 | 2.20 |
| International | 8.48 | 7.50 | 7.63 |
| Total | 3.71 | 4.27 | 4.30 |
| Overall Margin on Funds ((A) – (B)): | | | |
| Domestic | 0.21 | 0.06 | 0.19 |
| International | 0.61 | 0.52 | 0.86 |
| Total | 0.25% | 0.17% | 0.40% |

Ratio of Loans to Deposits

| | Billions of yen | | |
|--|------------------|-----------|-----------|
| March 31, | 1999 | 1998 | 1997 |
| Loans: | | | |
| Domestic | ¥24,070.9 | ¥22,898.7 | ¥21,970.0 |
| International | 5,722.3 | 9,131.8 | 12,067.2 |
| Total | ¥29,793.3 | ¥32,030.5 | ¥34,037.3 |
| Deposits: | | | |
| Domestic | ¥27,819.1 | ¥24,358.4 | ¥24,136.1 |
| International | 4,304.0 | 1,0084.2 | 14,143.0 |
| Total | ¥32,123.1 | ¥34,442.7 | ¥38,279.1 |
| Ratio of Loans to Deposits: | | | |
| Domestic | 86.52% | 94.00% | 91.02% |
| International | 132.95 | 90.55 | 85.32 |
| Total | 92.74% | 92.99% | 88.91% |
| Average Balance Outstanding During Year: | | | |
| Domestic | 97.72% | 96.00% | 93.80% |
| International | 103.16 | 82.85 | 79.15 |
| Total | 98.95% | 90.96% | 88.13% |

Deposit / Loan Balance per Office

| | Billions of yen | | |
|-----------------------------|-----------------|--------|--------|
| March 31, | 1999 | 1998 | 1997 |
| Deposits per Office: | | | |
| Domestic | ¥105.9 | ¥ 96.1 | ¥ 91.7 |
| Overseas | 106.3 | 262.2 | 485.7 |
| Total | ¥106.0 | ¥109.3 | ¥121.9 |
| Loans per Office: | | | |
| Domestic | ¥ 86.5 | ¥ 80.8 | ¥ 77.9 |
| Overseas | 273.9 | 343.2 | 476.3 |
| Total | ¥ 98.3 | ¥101.6 | ¥108.3 |
| Number of Offices: | | | |
| Domestic | 284 | 290 | 290 |
| Overseas | 19 | 25 | 24 |
| Total | 303 | 315 | 314 |

Note: Sub-branches are not included in the number of offices.

Deposit / Loan Balance per Employee

| | Billions of yen | | |
|-------------------------------|-----------------|------|------|
| March 31, | 1999 | 1998 | 1997 |
| Deposits per Employee: | | | |
| Domestic | ¥2.3 | ¥2.1 | ¥1.9 |
| Overseas..... | 1.1 | 3.2 | 6.3 |
| Total | ¥2.2 | ¥2.2 | ¥2.4 |
| Loans per Employee: | | | |
| Domestic | ¥1.9 | ¥1.7 | ¥1.6 |
| Overseas..... | 2.9 | 4.2 | 6.2 |
| Total | ¥2.0 | ¥2.1 | ¥2.1 |

Note: Number of employees denotes average number of employees for the year. The number of employees for domestic offices includes head office employees.

Common Stock Stockholder Information

| | 1999 |
|--------------------------------|--|
| March 31, | Number of stockholders |
| | Number of stocks held (thousands) |
| Central/Local Government | 4 6,182 (0.18%) |
| Financial Institutions | 236 975,664 (28.45) |
| Securities Companies | 84 19,694 (0.58) |
| Other Corporate Entities | 6,487 1,942,756 (56.64) |
| Foreign Corporations, etc. | 477 200,812 (5.85) |
| Individuals and Other | 64,060 284,805 (8.30) |
| Total | 71,348 3,429,913 (100.00%) |

Breakdown of Stockholders' Interests

| | 1999 |
|----------------------------------|--|
| March 31, | Number of stockholders |
| | Number of stocks held (thousands) |
| 1,000 share units and above..... | 377 (0.53%) 2,779,664 (81.04%) |
| 500 share units and above..... | 191 (0.27) 138,062 (4.03) |
| 100 share units and above..... | 787 (1.10) 176,723 (5.15) |
| 50 share units and above | 678 (0.95) 45,544 (1.33) |
| 10 share units and above | 8,460 (11.86) 139,691 (4.07) |
| 5 share units and above | 9,951 (13.95) 61,659 (1.80) |
| 1 share unit and above..... | 50,904 (71.34) 88,570 (2.58) |
| Total | 71,348 (100.00%) 3,429,913 (100.00%) |

Fuji Bank Stock Price

| | Yen | | |
|-----------------------|-------------|--------|--------|
| Years ended March 31, | 1999 | 1998 | 1997 |
| Highest | ¥829 | ¥1,840 | ¥2,440 |
| Lowest | 252 | 440 | 1,140 |

Note: Fuji Bank stocks are listed on the first section of the Tokyo Stock Exchange.