## Nonconsolidated Interim Financial Summary (for the half year ended September 30, 2005)

Company's name: Mizuho Securities Co., Ltd.
(URL http://www.mizuho-sc.com) Location: Tokyo
Representative: Makoto Fukuda, President
For inquiry: Hajime Nakai, Managing Director, Head of Planning Group Phone: (03) 5208-3212
Date of resolution of Board of Directors with respect to the non-consolidated interim financial statements: October 28, 2005
Interim dividend system: Adopted Unit share system: Not adopted
Business performance for the six months ended September 30, 2005 (April 1, 2005 through September 30, 2005)
(note) All amounts have been rounded down to the nearest one million yen.
(1) Operating results

|  | Operating revenues |  | Net operating revenues | Operating profit |
| :---: | :---: | ---: | :---: | :---: |
|  | mil. yen | $\%$ | mil. yen | $\%$ |
| \% | mil. yen | \% |  |  |
| Half year (2005/9) | $64,345($ | 23.3 |  |  |$)$

(note) i. Average number of shares issued and outstanding:
Half year (2005/9) 3,685,000 Shares Half year (2004/9) 3,007,721 Shares
Fiscal year (2005/3) 3,345,432 Shares
ii. Change in accounting policies : No change
iii. The percentage in the columns of operating revenues, net operating revenues, operating profit, ordinary profit and net profit represents percentage of change from the same period in the previous fiscal year.
(2) Financial position

|  | Total assets | Shareholders' equity | Shareholders' equity ratio | Shareholders' equity per share | $\begin{gathered} \hline \text { Capital adequacy } \\ \text { ratio } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | mil. yen | mil. yen | \% | yen | \% |
| As of September 30, 2005 | 12,439,794 | 381,791 | 3.1 | 103,606 . 96 | 359.9 |
| As of September 30, 2004 | 10,486,256 | 352,994 | 3.4 | 95,792 . 33 | 417.9 |
| As of <br> March 31, 2005 | 11,634,782 | 368,809 | 3.2 | 100,083 . 97 | 395.3 |

(note) i. Number of shares issued and outstanding:
As of September 30, 2005 : 3,685,000 Shares
As of September 30, 2004 : 3,685,000 Shares
As of March 31, 2005 : 3,685,000 Shares
ii. Number of shares held as treasury stock:
As of September 30, 2005 :

- Shares
As of September 30, 2004 :
- Shares
As of March 31, 2005 :
- Shares
iii. Shareholders' equity ratio = Total shareholders' equity / (Total liabilities and shareholders' equity) x 100

Nonconsolidated Balance Sheets
(As of September 30, 2005)
(Unit: Millions of yen)

| Description | As of Sep. 30, 2005 | As of Sep. 30, 2004 | Change | As of <br> March 31, 2005 |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Current assets | 12,228,059 | 10,300,059 | 1,927,999 | 11,429,667 |
| Cash and deposits | 20,392 | 86,655 | $(66,262)$ | 43,205 |
| Cash segregated as deposits | 16,598 | 7,209 | 9,389 | 8,137 |
| Trading assets | 6,264,949 | 5,438,513 | 826,436 | 6,090,476 |
| Trading securities and others | 6,185,778 | 5,395,937 | 789,840 | 6,029,569 |
| Derivative transactions | 79,171 | 42,575 | 36,595 | 60,906 |
| Operating investment securities | 7,776 | 5,043 | 2,732 | 5,891 |
| Margin transaction assets | 11,222 | 2,890 | 8,331 | 8,590 |
| Loans secured by securities | 5,807,669 | 4,727,430 | 1,080,239 | 5,217,800 |
| Payments for subscription | 10,993 | - | 10,993 | 10,193 |
| Guarantee deposits | 45,672 | 14,578 | 31,093 | 24,807 |
| Securities: fail to deliver | - | 1,957 | $(1,957)$ | 145 |
| Variation margin paid | 22,036 | 11 | 22,024 | - |
| Accrued income | 12,977 | 11,478 | 1,499 | 13,170 |
| Short-term deferred tax assets | 6,414 | 3,337 | 3,076 | 6,392 |
| Others | 1,361 | 958 | 403 | 863 |
| Allowance for doubtful accounts | (6) | (4) | (2) | (6) |
| Fixed assets | 211,735 | 186,197 | 25,538 | 205,115 |
| Tangible fixed assets | 5,258 | 5,117 | 141 | 5,140 |
| Buildings | 2,679 | 2,629 | 49 | 2,675 |
| Furniture and fixture | 2,579 | 2,487 | 91 | 2,464 |
| Intangible fixed assets | 6,269 | 6,173 | 95 | 6,447 |
| Goodwill | 150 | 229 | (79) | 181 |
| Software | 6,063 | 5,885 | 178 | 6,209 |
| Others | 56 | 58 | (2) | 57 |
| Investments | 200,207 | 174,906 | 25,301 | 193,526 |
| Investment securities | 64,557 | 38,763 | 25,794 | 57,563 |
| Investment in affiliates | 131,190 | 131,190 | - | 131,190 |
| Other equity investments | - | 640 | (640) | - |
| Long-term guarantee deposits | 2,920 | 2,886 | 33 | 2,839 |
| Long-term prepaid expenses | 10 | 15 | (5) | 13 |
| Others | 1,528 | 1,409 | 119 | 1,919 |
| Total assets | 12,439,794 | 10,486,256 | 1,953,538 | 11,634,782 |


| (Unit: Millions of yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Description | $\begin{gathered} \text { As of } \\ \text { Sep. } 30,2005 \end{gathered}$ | As of Sep. 30, 2004 | Change | As of March 31, 2005 |
| Liabilities |  |  |  |  |
| Current liabilities | 11,697,908 | 9,911,304 | 1,786,603 | 10,969,311 |
| Trading liabilities | 5,032,543 | 3,895,520 | 1,137,023 | 4,360,335 |
| Trading securities and others | 4,919,315 | 3,859,916 | 1,059,398 | 4,302,353 |
| Derivative transactions | 113,228 | 35,603 | 77,624 | 57,981 |
| Payable - unsettled trades | 598,060 | 209,249 | 388,811 | 210,844 |
| Margin transaction liabilities | 6,971 | 272 | 6,699 | 457 |
| Borrowings secured by securities | 3,684,401 | 4,177,371 | $(492,970)$ | 4,364,950 |
| Deposits received | 11,438 | 6,091 | 5,346 | 7,455 |
| Cash collateral received from customers | 16,849 | 265 | 16,584 | 224 |
| Securities: fail to receive | 40 | 2,217 | $(2,176)$ | 1,981 |
| Variation margin - received | - | 3,742 | $(3,742)$ | 5,229 |
| Short-term borrowings | 1,949,217 | 1,298,755 | 650,462 | 1,680,152 |
| Commercial paper | 365,800 | 282,500 | 83,300 | 297,200 |
| Short-term bonds and notes | 1,000 | 11,500 | $(10,500)$ | 9,500 |
| Advance receipt | 747 | - | 747 | 586 |
| Accrued expenses | 12,962 | 10,789 | 2,172 | 12,716 |
| Income taxes payable | 13,046 | 8,551 | 4,494 | 11,003 |
| Reserve for bonuses | 4,000 | 3,520 | 480 | 5,811 |
| Others | 826 | 957 | (131) | 861 |
| Fixed liabilities | 358,616 | 220,919 | 137,696 | 295,392 |
| Bonds and notes | 187,200 | 107,000 | 80,200 | 138,900 |
| Long-term borrowings | 156,109 | 105,500 | 50,609 | 144,634 |
| Deferred tax liabilities | 9,692 | 4,581 | 5,111 | 7,046 |
| Reserve for retirement benefits | 5,614 | 3,837 | 1,776 | 4,811 |
| Statutory reserves | 1,478 | 1,037 | 440 | 1,268 |
| Securities transaction liability reserve | 1,395 | 954 | 440 | 1,185 |
| Futures transaction liability reserve | 83 | 83 | - | 83 |
| Total liabilities | 12,058,003 | 10,133,262 | 1,924,741 | 11,265,973 |
| Shareholders' equity |  |  |  |  |
| Common stock | 195,146 | 195,146 | - | 195,146 |
| Capital surplus | 125,288 | 125,288 | - | 125,288 |
| Additional paid-in capital | 125,288 | 125,288 | - | 125,288 |
| Retained earnings | 42,903 | 22,789 | 20,113 | 34,064 |
| Legal earned reserve | 870 | 870 | - | 870 |
| Voluntary reserve | 1,561 | 1,586 | (24) | 1,586 |
| Unappropriated retained earnings | 40,471 | 20,332 | 20,138 | 31,607 |
| Unrealized gains on other securities, net of taxes | 18,453 | 9,770 | 8,683 | 14,310 |
| Total shareholders' equity | 381,791 | 352,994 | 28,796 | 368,809 |
| Total liabilities and shareholders' equity | 12,439,794 | 10,486,256 | 1,953,538 | 11,634,782 |

## Nonconsolidated Statements of Operations

(for the half year ended September 30, 2005)
(Unit: Millions of yen)

|  | Half year <br> ended <br> Sep. 30 <br> 2005 | Half year ended Sep. 30 2004 | Period to period comparison (\%) | Year <br> ended $\begin{gathered} \text { March 31, } \\ 2005 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues | 64,345 | 52,197 | 123.3\% | 104,417 |
| Commission | 24,630 | 21,805 | 113.0\% | 49,108 |
| Trading profit | 33,084 | 26,745 | 123.7\% | 47,891 |
| Net gains on operating investment securities | 1,783 | 718 | 248.2\% | 813 |
| Interest and dividend income | 4,847 | 2,928 | 165.5\% | 6,604 |
| Interest expense | 5,174 | 5,559 | 93.1\% | 10,983 |
| Net operating revenues | 59,171 | 46,638 | 126.9\% | 93,433 |
| Selling, general and administrative expenses | 29,991 | 25,850 | 116.0\% | 52,884 |
| Commissions and other transaction-related expenses | 7,244 | 5,792 | 125.1\% | 12,844 |
| Compensation and benefits | 14,407 | 11,926 | 120.8\% | 24,123 |
| Occupancy | 3,543 | 2,554 | 138.7\% | 5,657 |
| Data processing and office supplies | 1,742 | 1,736 | 100.3\% | 3,385 |
| Depreciation | 1,640 | 1,645 | 99.7\% | 3,373 |
| Taxes and dues other than income taxes | 846 | 1,687 | 50.2\% | 2,342 |
| Others | 565 | 507 | 111.5\% | 1,157 |
| Operating profit | 29,179 | 20,788 | 140.4\% | 40,549 |
| Non-operating revenues | 2,884 | 1,448 | 199.2\% | 1,790 |
| Non-operating expenses | 1,222 | 1,144 | 106.8\% | 2,248 |
| Ordinary profit | 30,841 | 21,092 | 146.2\% | 40,091 |
| Non-ordinary profits | 2,547 | 158 | - | 257 |
| Non-ordinary losses | 257 | 346 | 74.2\% | 660 |
| Profit before income taxes | 33,132 | 20,903 | 158.5\% | 39,688 |
| Income taxes - current | 12,803 | 7,869 | 162.7\% | 19,084 |
| Income taxes - deferred | (218) | 117 | - | -3,587 |
| Net profit | 20,547 | 12,916 | 159.1\% | 24,191 |
| Unappropriated retained earnings brought forward | 19,923 | 7,416 | 268.7\% | 7,416 |
| Unappropriated retained earnings | 40,471 | 20,332 | 199.0\% | 31,607 |

## Notes to financial statements

The Company's interim financial statements are prepared in accordance with the "Regulations Concerning the Terminology, Forms and Preparation Methods of Interim Financial Statements" (Ministry of Finance (MoF) Ordinance No.38, 1977) (the "Regulations"), as well as with the "Cabinet Office Ordinance Concerning Securities Companies" (Prime Minister's Office and MoF Ordinance No.32, 1998), and the "Uniform Accounting Standards of Securities Companies" (Approved by the board of directors of the Japan Securities Dealers Association, September 28, 2001), subject to the provision of Article 38 and 57 of the Regulations.

## Basis of financial statements

1. Valuation of trading account

The Company, through its trading activities, intends to contribute to the markets for their liquidity and price discovery process.
The Company holds trading positions for the purposes of : 1) responding to counterparties' needs to invest or hedge risk, and 2 ) gaining profit or mitigating loss due to fluctuations of market prices and differences of prices in various markets.
Securities, derivative transactions, and assets or liabilities in trading account are recorded at fair value.
2. Valuation of non-trading securities

Non-trading securities are valued as follows :
(1) Investments in subsidiaries and affiliates are stated at cost, using the moving average method.
(2) Other securities
(a) Securities with market value

Recorded at market value. Difference between the cost, using the moving average method, and market value is recorded as Net unrealized gains on investment securities in Shareholders' equity on the balance sheet.
(b) Securities without market value

Recorded at cost using the moving average method.
3. Depreciation and amortization
(1) Tangible fixed assets

The Company applies the declining-balance method except for buildings (excluding leasehold improvement) acquired after March 31, 1998, for which the straight-line method is used.
(2) Intangible fixed assets

The straight-line method is applied.
The amortization period of software for internal use is determined based on estimated internal useful lives.
4. Deferred assets

Bond issuance cost is charged to income when incurred.
5. Accounting policies for reserves
(1) Allowance for doubtful accounts

The Company provides the allowance for possible losses on doubtful accounts. For performing assets, allowance is calculated based on the past loss experience. For non-performing assets, it is based on the management's assessment of recoverability of the assets, and amount expected to be non-recoverable is provided for.
(2) Reserve for bonuses

Reserve is provided for bonus payments to employees at the amount accrued at he end of the period, based on the estimated future payments and service periods.
(3) Reserve for retirement benefits

Reserve for retirement benefits is provided for future retirement benefits to employees based on actuarial retirement benefits and plan assets at end of year.
Prior service cost is charged to income in the period which the cost is recognized.
Net actuarial gains or losses are recognized as income or expenses from the following fiscal year under the straight-line method over a certain term within the average remaining service period of the current employees.

## 6. Accounting for lease transactions

Financing leases other than those for which the ownership of the leased property transfers to the lessee are accounted for as ordinary rental transactions.
7. Accounting for hedging transactions

Gain or loss resulting from forward foreign exchange transactions entered into in order to hedge the exchange risk of foreign currency denominated equity investments in subsidiaries is deferred when they qualify for hedge accounting. For interest rate swap contracts which are used as hedges for the interest rate risk of the subordinated loans, the net amount to be paid or received under the contract is added to or deducted from the interest on the loans subject to the hedge. This treatment is allowed under Japanese GAAP provided the transactions meet certain criteria for hedge accounting , and assessment of hedge effectiveness is not required in this case.

## 8. Consumption taxes

Transactions subject to consumption taxes are recorded at amounts exclusive of consumption taxes.

## Change in presentation

Investments in limited partnerships, which were previously classified under Other equity investments, are now classified under Investment securities. This is due to the change in Securities Exchange Act.

## Notes to balance sheets

1. Accumulated depreciation of tangible fixed assets

As of Sept. 30, 2005
6,216
As of Sep. 30, 2004
(millions of yen)
As of Mar. 31, 2005
5,724

## 2. Subordinated debt

Bonds and notes, Short-term borrowings and Long-term borrowings include Subordinated debts provided in Article 2 of "The Orders Concerning the Capital Requirement of Securities Companies" (Cabinet Office Ordinance No.23, 2001), and the amounts are as follows:

Subordinated bonds (Bonds and notes)
Subordinated borrowings (Short/Long-term borrowings)

As of Sep. 30, 2005
40,000
52,000

As of Sep. 30, 2004
40,000
32,000
5,280
(millions of yen)
As of Mar. 31, 2005
40,000
52,000

## Notes to statements of operations

(yen)

1. Net profit per share

| Half year ended <br> Sep. 30,2005 |
| :---: |
| 5,575 |


| Half year ended <br> Sep. 30,2004 |
| :---: |
| 4,294 |


| $\begin{array}{c}\text { Year ended } \\ \text { March 31, } 2005\end{array}$ |
| :---: |
| 7,231 |

$\left.\begin{array}{lrrrr}\text { 2. Details of non-ordinary profits / losses } & \begin{array}{c}\text { Half year ended } \\ \text { Sep. 30, 2005 }\end{array} & & \begin{array}{c}\text { Half year ended } \\ \text { Sep. 30, 2004 }\end{array} & \end{array} \begin{array}{c}\text { (millions of yen) } \\ \text { Year ended } \\ \text { March 31, 2005 }\end{array}\right]$

Non-ordinary losses
Loss on sale or disposal of fixed assets 1
$\begin{array}{llll}\text { Valuation loss on investment securities } & - & 0 & 0\end{array}$
Loss on impairment of fixed assets -
Amortization of prior service cost -
Valuation loss on golf club memberships 19
$\begin{array}{lrrr}\text { Provision for Securities transaction liability reser } & 235 & 237 & 470\end{array}$
Provision for Futures transaction liability reserve -
Others 1
$\begin{array}{ll}- & 5 \\ 1 & -\end{array}$
5

Financial Data for the Half Year Ended September 30, 2005

1. Commission Income
(1) Breakdown by categories
(Unit: Millions of yen)

|  | Half year ended September 30, 2005 | Half year ended September 30, 2004 | Period-to-period comparison (\%) | Year ended <br> March 31,2005 |
| :---: | :---: | :---: | :---: | :---: |
| Brokerage commission | 3,441 | 2,962 | 116.2\% | 5,953 |
| (Stocks) | ( 3,205 ) | ( 2,836) | ( 113.0\%) | ( 5,709) |
| (Bonds) | ( 226 ) | ( 119) | ( 190.0\%) | ( 233) |
| Underwriting and selling commissions | 6,256 | 6,796 | 92.0\% | 16,551 |
| (Stocks) | ( 2,591) | ( 3,582) | 72.3\% ) | ( 10,285) |
| (Bonds) | ( 3,496 ) | ( 3,196) | ( 109.4\%) | 5,701 ) |
| Subscription and distribution commissions | 908 | 1,910 | 47.6\% | 2,818 |
| (Bonds) | ( 673) | ( 440 ) | 152.8\% ) | 1,004 ) |
| (Investment trusts) | ( 24 ) | ( 166 ) | 14.9\% ) | ( 301 ) |
| Other commissions received | 14,023 | 10,135 | 138.4\% | 23,784 |
| Total | 24,630 | 21,805 | 113.0\% | 49,108 |

(2) Breakdown by products
(Unit: Millions of yen)

|  | Half year ended <br> September 30, 2005 | Half year ended <br> September 30, 2004 | Period-to-period <br> comparison (\%) | Year ended <br> March 31,2005 |
| :--- | ---: | ---: | ---: | ---: |
| Stocks | 6,435 | 6,887 | $93.4 \%$ | 17,272 |
| Bonds | 8,017 | 6,835 | $117.3 \%$ | 12,644 |
| Investment trusts | 1,467 | 1,119 | $131.1 \%$ | 2,378 |
| Others | 8,710 | 6,963 | $125.1 \%$ | 16,812 |
| Total | 24,630 | 21,805 | $113.0 \%$ | 49,108 |

## 2. Trading profit/loss

(Unit: Millions of yen)

|  | Half year ended September 30, 2005 | Half year ended <br> September 30, 2004 | Period-to-period comparison (\%) | Year ended <br> March 31,2005 |
| :---: | :---: | :---: | :---: | :---: |
| Stocks | 20,986 | 12,692 | 165.4\% | 23,320 |
| Bonds | 9,352 | 11,309 | 82.7\% | 20,824 |
| Others | 2,745 | 2,743 | 100.1\% | 3,746 |
| (of which Foreign exchange) | 914 ) | ( 2,594) | 35.3\% ) | 3,522 ) |
| Total | 33,084 | 26,745 | 123.7\% | 47,891 |

3. Trading volume of stocks (excluding futures transaction)
(Unit: Millions of stocks, Millions of yen)

|  | Half year ended Sep. 30, 2005 |  | Half year ended Sep. 30, 2004 |  | Period-to-period comparison (\%) |  | Year ended March 31, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of stocks | Amount | No. of stocks | Amount | No. of stocks | Amount | No. of stocks | Amount |
| Total | 11,562 | 12,780,701 | 11,712 | 12,725,211 | 98.7\% | 100.4\% | 23,373 | 25,376,650 |
| (Proprietary) a | ( 6,034 ) | ( 6,336,289 ) | ( 6,043 ) | ( 6,470,715 ) | ( 99.8\% ) | ( 97.9\% ) | ( 12,543 ) | ( 13,244,204 |
| (Brokerage) b | 5,527 ) | ( 6,444,412 ) | 5,668 ) | ( 6,254,496 ) | ( 97.5\% ) | ( 103.0\% ) | ( 10,829 ) | ( 12,132,446 |
| b/(a+b) | 47.8\% | 50.4\% | 48.4\% | 49.2\% |  | , | 46.3\% | 47.8\% |
| TSE share | 2.1\% | 2.8\% | 2.9\% | 3.3\% | , |  | 2.8\% | 3.4\% |

4. Volume of underwriting, subscription and distribution
(Unit: Millions of stocks, Millions of yen)

|  |  |  | Half year ended Sep. 30, 2005 | Half year ended Sep. 30, 2004 | Period-to-period comparison (\%) | Year ended March 31, 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Underwriting | Stocks | ( No. of stocks) | 3 | 88 | 3.8\% | 230 |
|  | Stocks | ( Amount ) | 93,200 | 105,947 | 88.0\% | 320,922 |
|  | Bonds | ( Face amount) | 3,515,045 | 3,715,330 | 94.6\% | 6,739,575 |
| Subscription and Distribution * | Stocks | ( No. of stocks) | 3 | 71 | 4.6\% | 213 |
|  | Stocks | ( Amount ) | 97,560 | 101,585 | 96.0\% | 326,690 |
|  | Bonds | ( Face amount) | 1,079,618 | 1,045,852 | 103.2\% | 1,807,434 |
|  | Investment Trusts | ( Face amount) | 469,987 | 259,696 | 181.0\% | 569,032 |

* Including selling and distribution of private placement.


## 5. Capital adequacy ratio

| (Unit: Millions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | As of Sept. 30, 2005 | As of Sept. 30, 2004 | As of March 31, 2005 |
| Basic capital |  | (A) | 363,337 | 343,224 | 342,790 |
| Supplementary capital | Unrealized gain on other securities, net of taxes |  | 18,453 | 9,770 | 14,310 |
|  | Statutory Reserves |  | 1,478 | 1,037 | 1,268 |
|  | Allowance for doubtful accounts |  | 4 | 2 | 4 |
|  | Long-term subordinated debt |  | 20,000 | - | 20,000 |
|  | Short-term subordinated debt |  | 72,000 | 72,000 | 72,000 |
|  | Total | (B) | 111,936 | 82,810 | 107,583 |
| Deduction: Disallowed assets |  | (C) | 160,312 | 154,864 | 157,841 |
| Capital after deduction | $(\mathrm{A})+(\mathrm{B})-(\mathrm{C})$ | (D) | 314,962 | 271,170 | 292,531 |
| Amount of risks | Market risk |  | 57,268 | 43,290 | 49,613 |
|  | Counterparty risk |  | 15,239 | 9,306 | 10,346 |
|  | Basic risk |  | 15,003 | 12,282 | 14,038 |
|  | Total | (E) | 87,511 | 64,880 | 73,998 |
| Capital adequacy ratio (D)/(E) |  |  | 359.9\% | 417.9\% | 395.3\% |

(Note) i. Market risk is calculated with internal market risk model.
ii. Long-term subordinated debt as of September 30, 2005 is subordinated borrowings.

Amount: 20,000 mil. yen Date of borrowing: March 29, 2005 Due date: April 20, 2015
iii Short-term subordinated debts as of September 30, 2005 are subordinated borrowings and subordinated bonds.
[Subordinated borrowings]
Amount: 32,000 mil. yen Date of borrowing: March 19, 2004 Due date: March 19, 2009
[Subordinated bonds]
Amount: 40,000 mil. yen Date of issue: March 19, 2004 Maturity: March 19, 2009
6. Directors and employees

|  | As of Sep. 30, 2005 | As of Sep. 30, 2004 | As of March 31, 2005 |
| :---: | ---: | ---: | ---: |
| Directors | 8 | 7 | 7 |
| Employees | 1,580 | 1,392 | 1,463 |

## Quarterly trends in Nonconsolidated Statements of Operations

|  | Three months <br> ended <br> Sep. 30, <br> 2004 | Three months <br> ended <br> Dec. 31, <br> 2004 | Three months ended Mar. 31, 2005 | Three months <br> ended <br> June 30, <br> 2005 | Three months <br> ended <br> Sep. 30, <br> 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues | 20,620 | 20,909 | 31,310 | 25,172 | 39,173 |
| Commission | 10,831 | 10,260 | 17,042 | 10,412 | 14,217 |
| Trading profit | 7,774 | 9,515 | 11,630 | 13,025 | 20,059 |
| Net gains on operating investment securities | (31) | 175 | (80) | 388 | 1,395 |
| Interest and dividend income | 2,046 | 957 | 2,718 | 1,346 | 3,501 |
| Interest expense | 3,050 | 2,189 | 3,234 | 2,088 | 3,085 |
| Net operating revenues | 17,570 | 18,719 | 28,075 | 23,083 | 36,087 |
| Selling, general and administrative expenses | 13,419 | 11,775 | 15,258 | 13,725 | 16,266 |
| Commissions and other transaction-related expenses | 2,933 | 2,864 | 4,186 | 2,964 | 4,280 |
| Compensation and benefits | 6,170 | 5,263 | 6,933 | 6,636 | 7,771 |
| Occupancy | 1,310 | 1,490 | 1,613 | 1,774 | 1,769 |
| Data processing and office supplies | 1,156 | 749 | 899 | 876 | 865 |
| Depreciation | 837 | 848 | 880 | 807 | 832 |
| Taxes and dues other than income taxes | 725 | 298 | 356 | 395 | 451 |
| Others | 286 | 261 | 388 | 270 | 295 |
| Operating profit | 4,150 | 6,944 | 12,816 | 9,358 | 19,821 |
| Non-operating revenues | 98 | 2 | 340 | 2,427 | 456 |
| Non-operating expenses | 592 | 559 | 544 | 622 | 599 |
| Ordinary profit | 3,656 | 6,387 | 12,612 | 11,163 | 19,678 |
| Non-ordinary profits | 157 | 55 | 43 | 2,542 | 5 |
| Non-ordinary losses | 255 | 119 | 194 | 140 | 117 |
| Profit before income taxes | 3,558 | 6,323 | 12,461 | 13,565 | 19,566 |
| Income taxes - current | 2,581 | 2,237 | 8,977 | 4,123 | 8,680 |
| Income taxes - deferred | $(1,146)$ | 379 | $(4,084)$ | 673 | (892) |
| Net profit | 2,124 | 3,706 | 7,568 | 8,768 | 11,778 |

