

25 January 2007

Summary of Business Results for the Third Quarter of the Financial Year Ending 31 March 2007 (Non-consolidated)

Listed company's name: **Shinko Securities Co., Ltd.** Code No.: 8606

Listing stock exchanges: Tokyo, Osaka, and Nagoya Location of head office: Tokyo

(URL: http://www.shinko-sec.co.jp/)

Representative: Takashi Kusama, President

Contact: Akihiko Furuta, General Manager of Treasury Dept. at (03) 5203-6000

- 1. Notes Regarding the Compilation of This Quarterly Business Result Summary
 - 1) Adoption of simplified accounting procedures: None
 - 2) Changes in accounting methods since the most recent financial year: None
- Summary of Third Quarter Business Results for the Financial Year Ending 31 March 2007 (1 April 2006 - 31 December 2006)
- (1) Non-consolidated results of business activities (Note) The amounts displayed below have been rounded off downwards to the nearest million yen.

	Operating	revenues	Net operatin	g revenues	Operation	ng profit	Ordina	ry profit
	mil. ye	en %	mil. y	en %	mil. y	en %	mil. y	en %
Third quarter to December 2006	96,443	(-6.5)	89,735	(-10.5)	13,385	(-44.6)	15,977	(-38.2)
Third quarter to December 2005	103,181	(31.1)	100,216	(32.7)	24,142	(341.6)	25,845	(213.4)
Financial year to March 2006	144,506		140,524		36,711		39,292	

	Net profit		Net profit per share	Net profit per share (diluted)
	mil. y	ven %	yen	yen
Third quarter to December 2006	13,148	(-45.0)	17.06	17.02
Third quarter to December 2005	23,915	(224.4)	31.03	30.98
Financial year to March 2006	31,465		40.34	40.26

(Note) 1. Average number of shares outstanding (non-consolidated):

 Third quarter to 31 December 2006:
 770,867,259

 Third quarter to 31 December 2005:
 770,842,440

 Financial year to 31 March 2006:
 770,807,285

(2) Non-consolidated financial status

Total assetsNet assetsEquity ratioNet assetsrequirement is requirement ismil. yenmil. yen%yenThird quarter to December 20063,981,395267,0466.7346.35437.8Third quarter to December 20052,857,557257,0079.0333.46456.6	(2) I ton consonance maneral status								
Third quarter to December 2006 3,981,395 267,046 6.7 346.35 437.8 Third quarter to December 2005 2,857,557 257,007 9.0 333.46 456.6		Total assets	Net assets	Equity ratio		Capital adequacy requirement ratio			
Third quarter to December 2005 2,857,557 257,007 9.0 333.46 456.6		mil. yen	mil. yen	%	yen	%			
	Third quarter to December 2006	3,981,395	267,046	6.7	346.35	437.8			
Financial year to March 2006 3,426,214 267,319 7.8 346.38 399.4	Third quarter to December 2005	2,857,557	257,007	9.0	333.46	456.6			
	Financial year to March 2006	3,426,214	267,319	7.8	346.38	399.4			
	(Note) 1. Number of shares outstanding (non-consolidated):			1		, ,			

2. Number of treasury stocks:

 Third quarter to 31 December 2006:
 771,019,161

 Third quarter to 31 December 2005:
 770,736,682

 Financial year to 31 March 2006:
 770,681,140

 Third quarter to 31 December 2005:
 40,099,522

 Third quarter to 31 December 2005:
 40,382,001

 Financial year to 31 March 2006:
 40,437,543

 Forecast of non-consolidated business results for the full financial year ending 31 March 2007 (1 April 2006 - 31 March 2007)

Because the company's earnings are strongly influenced by market conditions, we do not conduct forecasts of our business results.

^{2.} Percentage figures for operating revenues, net operating revenues, operating profit, ordinary profit, and net profit represent the percentage increase or decrease on the same period last year.

(In millions of yen) Third quarter to Third quarter to Financial year to Year-on-year 31 March 2006 31 December 2006 31 December 2005 increase/decrease Assets 3,834,938 2,721,618 1,113,319 3,279,899 Current assets Cash and due from banks 92,346 66,745 25,600 102,228 Fund deposits 66,560 77,864 -11,303 86,580 1,474,715 Trading products 1,081,667 393,048 1,128,371 Trading securities, etc. 1,469,494 1,078,804 390,690 1,125,353 Derivative assets 5,220 2,863 2,357 3,018 34,922 Trade date accrual 92,185 92,185 Margin transaction assets 94,024 132,339 149,021 -38,314 Customers' loans receivable in margin transactions 84,069 117,018 -32,949 137,924 Collateral for borrowed securities for margin transactions 9,955 15,320 -5,365 11,096 Loans receivable secured by securities 1,984,792 1,323,410 661,381 1,731,751 Collateral for borrowed securities 1,959,713 1,323,310 636,403 1,681,659 Loans receivable in gensaki transactions 25,078 100 24,978 50,092 Advances 61 181 -120 330 Accounts for non-delivered securities and others 75 -75 42 Short-term loans receivable 11,467 11,574 -106 11,631 Deferred tax assets 1,639 -931 5,020 2,571 Other current assets 25,520 30,389 17,261 -8,258 -392 Allowance for bad debts -117 -332 215 Fixed assets 146,457 135,939 10.517 146,315 Tangible fixed assets 5,998 6,106 6,012 94 Intangible fixed assets 33,955 25,265 8,689 29,217 Investments and other assets 106,395 104,661 1,734 111,100 Investment securities 95,019 92,884 2,135 99,367 Long-term deposits 8,204 8,436 -231 8,380 -307 8,495 Other investments 8,175 8,483 Allowance for bad debts -5,004 -5,142 137 -5,143 3,981,395 **Total assets** 2,857,557 1,123,837 3,426,214

Non-consolidated Balance Sheets

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(In	mil	lions	of	ven)
(111	11111	nons	OI.	yong

	i	i	ì	nillions of yen)
	Third quarter to	Third quarter to	Year-on-year	Financial year to
T :a1	31December2006	31December2005	increase/decrease	31March2006
Current liabilities	1	0.500.570	1 101 460	2.005.604
	3,634,048	2,532,579	1,101,468	3,085,604
Trading products	1,230,840	918,709	312,131 310,963	1,108,796
Trading securities, etc.	1,225,874	914,911	,	1,101,191
Derivative liabilities	4,966	3,797	1,168	7,604
Trade date accrual	40.716	10,788	-10,788	06 129
Margin transaction liabilities	40,716	51,075	-10,359	96,138
Customers' loans payable for margin transactions	36,048	43,593	-7,544	90,113
Collateral for loaned securities for margin transactions	4,667	7,482	-2,814	6,024
Loans payable secured by securities	1,738,301	1,044,855	693,446	1,321,702
Amounts receivable on loan transactions	1,591,798	898,979	692,819	1,128,375
Loans payable in gensaki transactions	146,503	145,875	627	193,326
Deposits received	70,386	71,625	-1,238	58,632
Received margins	33,529	20,580	12,948	23,017
Accounts for non-received securities and others	1	0	0	
Short-term loans payable	382,020	312,310	69,710	362,660
Commercial paper	122,530	83,300	39,230	84,200
Income taxes payable	2,011	7,797	-5,786	14,932
Reserve for bonus	2,550	2,600	-50	6,410
Other current liabilities	11,160	8,937	2,223	9,115
Fixed liabilities	79,203	66,951	12,251	72,169
Corporate bonds	33,000		33,000	20,000
Long-term loans payable	24,550	41,050	-16,500	26,050
Deferred tax liabilities	11,693	12,259	-566	14,174
Reserves for retirement benefits	7,502	10,962	-3,459	10,157
Other fixed liabilities	2,456	2,679	-223	1,786
Statutory reserve	1,098	1,018	79	1,121
Total liabilities	3,714,349	2,600,550	1,113,798	3,158,895
	ders' equity	t	•	
Common stock	—	125,167		125,167
Capital surplus	—	82,091		82,092
Capital reserve	—	51,407		51,407
Other capital surplus	—	30,683	—	30,684
Marginal profit from reduction in capital reserve	—	30,677	—	30,677
Gain/loss on disposal of treasury stock	—	6	—	7
Earned surplus	—	37,773	_	45,323
Unappropriated earned surplus	—	37,773	_	45,323
Difference in valuation of securities		19,635		22,431
Treasury stock		-7,660		-7,695
Total shareholders' equity	—	257,007		267,319
Total liabilities and shareholders' equity		2,857,557		3,426,214
	assets			
Shareholders' equity	248,507		_	
Common stock	125,167		_	
Capital surplus	82,166	_	_	
Capital reserve	51,407	_	_	
Other capital surplus	30,759	_	_	
Earned surplus	48,853	_	_	
Other earned surplus	48,853	_	_	
Earned surplus carried-forward to next term	48,853	_	_	
Treasury stock	-7,679	_	_	
Valuation and translation adjustments	18,538	_	_	
Net unrealized gains on other securities, net of taxes	18,538	_	_	
Total net assets	267,046			
Total liabilities and net assets	3,981,395	<u> </u>		
I OLAT HADHILLES AND HEL ASSELS	3,901,393	I		

	ited Statement		(In m	illions of yen)
	Third quarter from 1 April 2006 to 31 December 2006	Third quarter from 1 April 2005 to 31 December 2005	% change from same period last year	Financial year from 1 April 2005 to 31 March 2006
Operating revenues	96,443	103,181	93.5	144,506
Commissions and fees received	60,172	66,587	90.4	93,553
Trading profit or loss	27,714	32,993	84.0	45,846
Financial revenues	8,555	3,599	237.7	5,106
Financial expenses	6,708	2,964	226.3	3,982
Net operating revenues	89,735	100,216	89.5	140,524
Selling, general and administrative expenses	76,349	76,074	100.4	103,812
Transaction expenses	10,992	10,013	109.8	13,440
Personnel expenses	35,074	35,510	98.8	49,082
Real estate expenses	10,395	11,220	92.6	14,803
Office expenses	10,455	9,749	107.2	13,551
Depreciation	6,799	6,617	102.7	8,783
Taxes and dues	783	836	93.6	1,133
Others	1,848	2,126	86.9	3,017
Operating profit	13,385	24,142	55.4	36,711
Non-operating revenues	2,969	1,820	163.1	2,836
Non-operating expenses	377	117	320.9	255
Ordinary profit	15,977	25,845	61.8	39,292
Extraordinary profits	4,241	3,501	121.1	4,058
Extraordinary losses	800	202	394.2	2,155
Net profit before taxes, etc.	19,419	29,143	66.6	41,195
Income taxes	2,890	7,800	37.1	14,750
Adjustment amount for income taxes	3,380	-2,571		-5,020
Net profit	13,148	23,915	55.0	31,465
Profit brought forward		13,857		13,857
Unappropriated earned surplus		37,773		45,323

Non-consolidated Statement of Income

Non-consolidated Statement of Shareholders' Equity

Third quarter from 1 April 2006 to 31 December 2006

(In millions of yen) Valuation and translation Shareholders' equity adjustments Net Capital surplus Total net unrealized Total assets Earned Treasury Common gains on shareholders' Other Total stock surplus stock other Capital equity capital capital securities, reserve surplus surplus net of taxes 30,684 Balance as of 31 March 2006 125,167 51.407 82.092 45.323 244.887 22,431 267.319 -7,695 Amounts of changes during the period -9,248 -9,248 Distribution of surplus* -9,248 -370 -370 -370 Officer's bonus* Net profit 13,148 13,148 13,148 Acquisition of treasury stocks -82 -82 -82 Disposal of treasury stock 74 74 97 172 172 Net amount of change during the period for non-stockholder-capital -3,893 -3,893 items Total amount of change during _ _ 74 74 3,530 15 3,620 -3,893 -273 the period 51,407 30,759 48,853 Balance as of 30 September 2006 125,167 82,166 -7,679 248,507 18,538 267,046

* This is a profit distribution item decided at the regular shareholders' meeting held in June 2006. [About the Non-consolidated Financial Statements]

These non-consolidated financial statements follow the provisions of Ministry of Finance (MoF) Ordinance No.38 (1977) entitled "The Rules for Terms, Formats, and Preparation Method of Interim Financial Statements" and also comply with the provisions stipulated in Articles 38 and 57 of said ordinance. In addition, they are compiled in accordance with Prime Ministerial and MoF Ordinance No.32 (1998) entitled "Cabinet Office Ordinance for Securities Companies" and the resolution entitled "The Unification of Securities Business Accounting" adopted by the Japan Securities Dealers Association on 14 November 1974.

[Basic Important Matters for Preparation of Non-consolidated Financial Statements]

- 1. Valuation method for securities
 - (1) Valuation method for securities classed as trading products (securities held for trading purpose): Securities and derivative contracts classed as trading products are recorded at present market value.
 - (2) Valuation method for securities not classed as trading products:
 - 1) Shares of subsidiaries and affiliates
 - The cost method by the moving-average method is used.
 - 2) Other securities
 - a) Securities, etc. that have market values:

The present market value is recorded on the non-consolidated balance sheets and differences between this and acquisition cost is incorporated into the capital account in full. The selling price is based on the moving-average cost method.

b) Securities, etc. that have no market values

Valued using the moving-average cost method.

Moreover, with regard to contributions to limited liability unions of the investment industry and similar unions (according to Article 2, Paragraph 2 of the Securities and Exchange Law, such contributions are regarded as negotiable securities), we use, as the acquisition price, the value of our holdings of union assets as designated on the union's most recent statement of accounts that we are able to obtain as of the day - stipulated in the union contract - on which the latest statement of accounts is reported. With regard to profit and loss obtained from the operations of the union, etc., we use a method whereby we record the value of our holdings under profit and costs.

- 2. Depreciation methods used for fixed assets
 - (1) Tangible fixed assets

The fixed-percentage method is mainly used.

However, buildings acquired after 1 April 1998 (excluding the equipment, etc. they contain) are depreciated using the straight-line (fixed amount) method.

(2) Intangible fixed assets and long-term prepaid expenses

The straight-line method is used.

Moreover, software for our own use is depreciated using a straight-line method with the fixed amount of depreciation being determined by the duration of its potential internal use (5 years).

3. Handling of deferred assets

The entire cost of issuing corporate bonds is handled as a cost at the time that it occurs.

- 4. Accounting standards for reserves and allowances
 - (1) Allowance for bad debts

In preparation for loss from bad debt in loans receivables, etc., the recoverable possibilities of general receivables are reviewed based on the ratio of past uncollectibles and those of specific receivables including the ones that are likely to become bad debts are individually reviewed, so that the irrecoverable amount can be estimated.

(2) Reserve for bonus

To prepare for the payment of bonuses to employees, we calculated the estimated value of future payments and charged an appropriate portion of this obligation to the current period.

(3) Reserves for retirement benefits

To prepare for the payment of lump sum retirement bonuses and qualified pensions, the difference between the value of such obligations and the total value of our pension assets at the end of the period was estimated, and the portion of the additional shortfall considered to have arisen in the period was charged to the period.

Past service liabilities are regarded at any time as being a number of years (10 years) that fall within the average number of years' service remaining for each employee. These liabilities are amortized and charged

to the period for which it was calculated using the straight-line method.

Actuarial gains and losses are also charged after amortizing by the straight-line method a number of years (10 years) that fall within the average number of years' service remaining for each employee. However, in this case, the charges are recorded in the following consolidated financial year.

(4) Reserve for securities transaction liabilities

In order to provide against losses resulting from securities trouble, we set aside, in accordance with the provisions in Article 51 of the Securities and Exchange Law, an amount calculated based on the provisions in Article 35 of "Cabinet Office Ordinance for Securities Companies.

5. Handling of lease transaction

In the case of finance leases where ownership is not deemed to have passed to the lessee, normal accounting procedures for leases are followed.

6. Method of hedge accounting

In order to hedge our exposure to cash flow fluctuations caused by borrowing at variable interest rates, we enter into interest rate swap contracts. These are handled on a case-by-case basis.

7. Accounting for consumption tax, etc. The tax exclusion method is applied.

[Notes on non-consolidated balance sheets]

	Third quarter to 31 December 2006	Third quarter to 31 December 2005	Financial year to 31 March 2006
1. Accumulated depreciation of tangible fixed assets	6,446	6,524	(In millions of yen) 6,412
2. Guarantee obligations (guarantee exercise anticipated)	18,159 (18,073)	28,466 (28,351)	23,922 (23,809)

In accordance with Report No.61 of the Auditing Committee of the Japanese Institute of Certified Public Accountants entitled "Auditing Procedures Concerning the Accounting for and Presentation of Guarantee Obligations and Similar", we recognize that we bear effective responsibility for guaranteeing our obligations and therefore provide a footnote giving details of these obligations.

3. Subordinated corporate bonds and borrowings

Among our corporate bonds and long-term borrowings (including those that mature within one year), there are the following subordinated obligations (corporate bonds and borrowings with special subordinating conditions) as defined in Article 2 of Cabinet Office Ordinance No.23 (2001) entitled "Orders Concerning the Capital Adequacy of Securities Companies".

	Third quarter to 31 December 2006	Third quarter to 31 December 2005	Financial year to 31 March 2006
			(In millions of yen)
Corporate bonds	13,000	—	<u> </u>
Long-term borrowings (incl. those that mature within one	40,050	51,000	41,250
year)			

[Notes on non-consolidated statement of income]	Third quarter from 1 April 2006 to 31 December 2006	Third quarter from 1 April 2005 to 31 December 2005	Financial year from 1 April 2005 to 31 March 2006
Extraordinary profits			(In millions of yen)
Profit from sale of investment securities	3,126	1,143	1,266
Software licensing fees	859	1,800	1,800
Profit from switchover of retirement benefits payment system	—	240	240
Profit from recovery of bad debts	—	—	435
Reversal from reserve for securities transaction liabilities	23	2	
Reversal from allowance for bad debts	232	316	316
Extraordinary losses			
Loss from disposition of fixed assets	151	116	151
Loss from sale of investment securities	1		16
Write-down of investment securities	118	67	54
Write-down of shares of affiliates	—	—	1,100
Write-down of golf club memberships	—	2	3
Contribution to securities market foundation building fund	_		109
Loss from change in IT system	526		601
Provision of reserve for securities transaction liabilities	—		100
Provision of allowance for bad debts	0	17	18

Data on Non-consolidated Settlement of Accounts

1. Commissions and fees received

Breakdown for each account (1)

(1) Breakdown for each account		(In millions of yen)		
	Third quarter from 1 April 2006 to 31 December 2006	Third quarter from 1 April 2005 to 31 December 2005	% change from same period last year	Financial year from 1 April 2005 to 31 March 2006
Brokerage commissions	25,762	39,532	65.2	54,649
(Equities)	(25,615)	(39,400)	(65.0)	(54,451)
(Bonds)	(101)	(84)	(120.7)	(134)
Underwriting & selling fees	6,077	5,256	115.6	7,489
(Equities)	(5,162)	(4,600)	(112.2)	(6,416)
(Bonds)	(914)	(655)	(139.6)	(1,073)
Offering & selling fees and commissions	13,422	11,767	114.1	16,385
Other fees and commissions	14,911	10,031	148.6	15,029
Total	60,172	66,587	90.4	93,553

Breakdown for each product (2)

(2) Breakdown for each product				(In millions of yen)
	Third quarter from 1 April 2006 to 31 December 2006	Third quarter from 1 April 2005 to 31 December 2005	% change from same period last year	Financial year from 1 April 2005 to 31 March 2006
Equities	31,232	44,305	70.5	61,300
Bonds	1,696	1,615	105.0	2,396
Beneficiary securities	20,178	16,449	122.7	23,046
Others	7,065	4,216	167.6	6,809
Total	60,172	66,587	90.4	93,553

2. Trading profit or loss

2. Trading profit or loss				(In millions of yen)
	Third quarter from 1 April 2006 to 31 December 2006	Third quarter from 1 April 2005 to 31 December 2005	% change from same period last year	Financial year from 1 April 2005 to 31 March 2006
Equities	5,244	11,925	44.0	15,449
Bonds, others	22,470	21,068	106.7	30,397
(Bonds)	(25,556)	(23,065)	(110.8)	(31,830)
(Others)	(-3,085)	(-1,996)	(—)	(-1,433)
Total	27,714	32,993	84.0	45,846

	Third quarter from 1 April 2006 to 31 December 2006		Third quarter from 1 April 2005 to 31 December 2005		% change from same period last year		Financial year from 1 April 2005 to 31 March 2006	
	No. of shares	Total value	No. of shares	Total value	No. of shares	Total value	No. of shares	Total value
Total	8,162	12,310,430	10,973	10,346,946	74.4	119.0	14,129	14,490,476
(Dealing)	(2,803)	(2,472,481)	(2,060)	(2,328,059)	(136.1)	(106.2)	(2,654)	(3,177,843)
(Brokerage)	(5,359)	(9,837,949)	(8,912)	(8,018,886)	(60.1)	(122.7)	(11,474)	(11,312,632)
Brokerage ratio	65.7%	79.9%	81.2%	77.5%			81.2%	78.1%
Shares of total for TSE	0.90%	0.80%	1.09%	1.06%			1.06%	1.01%

3. Volume of equity trading (except for futures contracts)(In millions of shares/millions of yen)

4. Volume of underwriting, offering, and selling (In millions of shares/millions of yen)

			Third quarter from 1 April 2006 to 31 December 2006	Third quarter from 1 April 2005 to 31 December 2005	% change from same period last year	Financial year from 1 April 2005 to 31 March 2006
Underwritten	Equities	(No. of shares)	55	24	229.3	39
	Equities	(Total value)	109,004	118,289	92.2	154,812
	Bonds	(Total at face value)	674,077	1,152,606	58.5	1,542,430
Ŋ	Commercial paper, foreign instruments, etc.	(Total at face value)	3,452,157	1,771,793	194.8	2,390,193
Offered and sold*	Equities	(No. of shares)	55	27	204.2	42
	Equities	(Total value)	114,383	123,278	92.8	161,578
	Bonds	(Total at face value)	790,515	1,337,357	59.1	1,796,864
	Beneficiary securities	(Total at face value)	2,556,206	2,596,797	98.4	3,615,706
Ō	Commercial paper, foreign instruments, etc.	(Total at face value)	3,498,329	1,771,713	197.5	2,390,908

* Includes volume sold and volume privately placed.

5. Capital adequacy requirement ratio(In millions of shares/millions of yen)

			As of 31 December 2006	As of 31 December 2005	As of 31 March 2006
Basic items	Total capital	(A)	248,507	237,371	235,269
Supplemental items	Difference in valuation (valuation revenues) of other securities, etc.		18,538	19,635	22,431
	Reserve for securities transaction liabilities, etc.		1,098	1,018	1,121
	Allowance for bad debts		117	332	392
			13,000	—	
	Subordinated short-term debt		40,050	51,000	41,250
	Total		72,803	71,987	65,195
Deducted assets		(C)	100,057	83,261	94,626
Liquid capital base: (A)+(B)-(C)			221,254	226,097	205,838
	Amount equivalent to market risk		19,054	19,641	20,618
Amount equivalent to risk	Amount equivalent to customer risk		6,530	7,415	7,987
	Amount equivalent to fundamental risk		24,952	22,457	22,926
	Total	(E)	50,536	49,513	51,532
Capital adequacy requirement ratio (D)/(E)*100			437.8%	456.6%	399.4%

(Reference)

Quarterly Changes in Consolidated Statement of Income

Quarterly Changes in Consolidated Statement of Income							
	(In millions of year						
	Third quarter of previous financial year	Fourth quarter of previous financial year	First quarter of current financial year	Second quarter of current financial year	Third quarter of current financial year		
Operating revenues	41,058	41,325	31,243	29,797	35,402		
Commissions and fees received	28,484	26,966	21,277	18,310	20,585		
Brokerage commissions	18,177	15,117	10,136	7,333	8,292		
(Equities)	(18,127)	(15,051)	(10,093)	(7,268)	(8,253)		
(Bonds)	(34)	(50)	(26)	(53)	(21)		
Underwriting & selling fees	2,288	2,233	1,798	2,040	2,237		
(Equities)	(2,004)	(1,815)	(1,411)	(1,778)	(1,971)		
(Bonds)	(283)	(418)	(387)	(261)	(266)		
Offering & selling fees and commissions	4,387	4,617	4,421	4,439	4,560		
Other fees and commissions	3,631	4,997	4,919	4,497	5,494		
Trading profit or loss	11,505	12,852	8,215	8,090	11,408		
Equities	3,649	3,524	1,236	770	3,237		
Bonds, others	7,856	9,328	6,978	7,320	8,171		
(Bonds)	(8,122)	(8,765)	(6,254)	(8,954)	(10,347)		
(Others)	(-266)	(562)	(724)	(-1,634)	(-2,175)		
Financial revenues	1,069	1,506	1,750	3,396	3,408		
Financial expenses	991	1,018	1,265	2,566	2,875		
Net operating revenues	40,067	40,307	29,977	27,230	32,526		
Selling, general and administrative expenses	26,480	27,738	25,657	24,228	26,463		
Transaction expenses	3,371	3,426	3,339	3,713	3,939		
Personnel expenses	13,270	13,572	12,360	10,953	11,760		
Real estate expenses	3,481	3,583	3,441	3,502	3,451		
Office expenses	3,181	3,802	3,168	3,282	4,003		
Depreciation	2,239	2,165	2,348	1,897	2,552		
Taxes and dues	282	296	284	254	244		
Others	651	891	713	624	510		
Operating profit	13,587	12,568	4,320	3,002	6,062		
Non-operating revenues	147	1,016	2,127	564	277		
Non-operating expenses	11	138	29	302	44		
Ordinary profit	13,723	13,447	6,417	3,263	6,296		
Extraordinary profits	730	556	384	925	2,930		
Extraordinary losses	44	1,952	25	670	104		
Net profit before taxes, etc.	14,408	12,051	6,776	3,519	9,123		
Income taxes	5,650	6,950	30	1,220	1,640		
Adjustment amount for income taxes	-189	-2,449	2,015	-4	1,369		
Net profit	8,947	7,550	4,731	2,303	6,113		