

October 29, 2008

# **Summary of Financial Statements for the Six Months Ended September 30, 2008**

Listed company's name: **Shinko Securities Co., Ltd.**Stock code: 8606

Listed on: 1st Sections of TSE, OSE, NSE

URL: http://www.shinko-sec.co.jp/index\_e.html

Representative: Takashi Kusama, President

Contact: Akihiko Furuta, General Manager of Treasury Dept., on (03) 5203-6000 The quarterly financial report is scheduled to be submitted on November 12, 2008

## 1. Consolidated Financial Results for the Six Months Ended September 30, 2008

(April 1, 2008 to September 30, 2008)

(Amounts rounded down to the nearest million yen)

## (1) Operating Results

(Percentage figures represent year-on-year changes)

	Operating re	evenue	Net operating	g revenue	Operating is	ncome	Ordinary in	come
	million yen	%	million yen	%	million yen	%	million yen	%
Six months ended September 30, 2008	63,400	-	55,262	-	(994)	-	221	-
Six months ended September 30, 2007	84,725	28.4	75,919	22.5	16,319	106.1	17,841	63.3

	Net income		Net income per share	Net income per share  – fully diluted
	million yen	%	yen	yen
Six months ended September 30, 2008	56	-	0.07	0.07
Six months ended September 30, 2007	12,470	62.9	16.13	16.11

## (2) Financial Position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	million yen	million yen	%	yen
As of September 2008	3,100,467	269,795	8.5	340.63
As of March 2008	4,217,842	281,064	6.5	354.88

Note: Shareholders' equity: As of September 2008: 263,331 million yen
As of March 2008: 274,389 million yen

#### 2. Dividends

		Dividend per share			
Record date	End of first quarter	End of second	End of third	End of financial	Full year
Record date	End of mist quarter	quarter	quarter	year	r an year
	yen	yen	yen	yen	yen
Year ended March 31, 2008	-	-	-	10.00	10.00
Year ending March 31, 2009	-	-	-	-	-
Year ending March 31, 2009	-	-	1	-	-

(forecast)			

Note: Revision of dividend forecast during the six months ended September 30, 2008: None Dividends for the year ending March 31, 2009, are yet to be determined.

#### 3. Forecast of Consolidated Earnings for the Year Ending March 31, 2009

(April 1, 2008 to March 31, 2009)

Note: Revision of earnings forecast during the six months ended September 30, 2008: None Because the company's earnings are strongly influenced by market conditions, it does not produce forecasts of business results.

#### 4. Other Information

- (1) Reclassification of significant subsidiaries (changes to the scope of consolidation) during the period: None
- (2) Use of simplified accounting methods and/or accounting methods specific to the preparation of quarterly consolidated financial statements: Yes Note: For details, see "4. Other information" on page 6 in the "Business Results and Financial Statements" section.
- (3) Changes in accounting principles, procedures, and methods of presentation applicable to the preparation of quarterly consolidated financial statements:
  - 1) Changes in accordance with revisions to accounting standards: Yes
  - 2) Changes other than 1) above: Yes
    Note: For details, see "4. Other information" on page 6 in the "Business Results and Financial Statements" section.
- (4) Number of shares issued and outstanding (common stock)
  - 1) Number of shares issued at end of the period (treasury stock included):

As of September 2008: 811,118,683 shares As of March 2008: 811,118,683 shares

2) Number of shares held in treasury at end of the period:

As of September 2008: 38,041,986 shares As of March 2008: 37,935,846 shares

3) Average number of shares issued (for six months):

Six months ended September 30, 2008: 773,139,996 shares Six months ended September 30, 2007: 773,027,913 shares

- \* Appropriate Use of Financial Forecasts and Other Important Matters
  - 1. The company's basic dividend policy calls for dividends to be determined flexibly based on earnings. However, producing adequate forecasts of earnings is difficult since the Group companies are mainly involved in the securities business, and earnings are significantly affected by changes in equity market conditions. Dividends forecasts are therefore not available as of the date of this report.
  - 2. Effective this financial year, the Company adopted the "Accounting Standard for Quarterly Financial Reporting" (Accounting Standards Board of Japan (ASBJ) Statement No. 12) and the "Guidance on Accounting Standard for Quarterly Financial Reporting" (ASBJ Guidance No. 14). Consolidated quarterly financial statements are prepared in accordance with the "Regulation for Terminology, Forms and

Preparation Methods of Quarterly Financial Statements" as revised pursuant to the provisory clause in Item 5, Paragraph 1, Article 7, of the "Cabinet Office Ordinance for Partial Revisions to the Regulations Concerning the Terminology, Forms and Preparation Methods of Financial Statements and Other Matters" (Cabinet Office Ordinance No. 50, August 7, 2008).

#### **Business Results and Financial Statements**

#### 1. Analysis of consolidated business results

In the first half (April 1 – September 30, 2008) of the fiscal year ending March 31, 2009, the Japanese economy was beset by a deepening slowdown in both domestic and external demand that has cast a pall over the economic outlook. In the corporate sector, capital spending downshifted in response to an inventory correction in the IT sector and deterioration in the earnings environment due to rising prices of crude oil and other raw materials. In the household sector, consumer spending has stagnated since early spring amid a pickup in energy and food inflation and a slowdown in the improvement in the employment situation. Exports benefited from demand from emerging economies but nonetheless continued to decelerate to in the wake of the US and European economic slowdowns. In the equity market, the Nikkei 225 Index rallied to a recovery high above 14,400 yen in early June, buoyed by US equity market gains and re-rating of Japanese stocks, after beginning the fiscal year in the vicinity of 12,600 yen. Subsequently, however, the equity market turned downward in response to a steep selloff in US equities triggered by soaring crude oil prices and renewed anxiety about systemic risk in financial markets. In late September in particular, the equity market was hard-hit by mounting concern that the financial crisis and recession originating in the US would have severe global economic repercussions. Against such a backdrop, the Nikkei 225 ended the second quarter at a 39-month low around 11,200 yen. In the bond market, the 10-year JGB yield briefly rose above 1.85% in the fiscal first quarter in the wake of the equity market's recovery rally and a rise US long-term yields, but it subsequently retreated under the weight of the global equity market downturn to end the quarter below 1.5%.

Overseas, the US housing market downturn spawned anxiety about the solvency of financial institutions, leading to mounting concern about a credit crunch. US real economic activity grew increasingly sluggish in both the household and corporate sectors. Europe likewise exhibited increasingly widespread signs of an economic slowdown, with exports decelerating and consumer spending dampened by inflation. The US equity market performed well in the fiscal first quarter, rallying to a year-to-date recovery high, but it subsequently sold off in response to high crude oil prices and financial market jitters. The major US equity indices ended the second quarter at 3-year lows. European equity markets also sold off precipitously in September in tandem with their US counterpart. Bond markets witnessed a rise in long-term yields in early summer, partly in response to an ECB rate hike precipitated by a pickup in inflation. As the second quarter progressed, however, long-term yields receded in both the US and Europe amid the equity market selloff, a pullback in crude oil prices, and general risk aversion by investors.

Amid such an environment, the Shinko Group posted fiscal-first-half operating revenues of ¥63.4 billion, 25.1% lower than the first half last fiscal year, and earned consolidated ordinary income of ¥221 million, down 98.7% year on year, and net income of ¥56 million, down 99.5% year on year. Further details are as follows.

#### (1) Commissions and fees received

Total commissions and fees for the fiscal first half totaled \(\frac{4}{29}\),395 million, down 33.2% compared to the first half last fiscal year. A breakdown of this income appears below.

#### ·Brokerage commissions

Daily trading volume on the First and Second Sections of the Tokyo Stock Exchange averaged \(\frac{\pma}{2}\),348.8 billion in the fiscal first half, down 22.3% compared to the first half last fiscal year. Shinko's brokerage trading volume was 2,294 million shares, down 33.7% year on year, with an aggregate value of \(\frac{\pma}{2}\),386.1 billion, down 39.6% year on year. Shinko's brokerage commissions on equity trades totaled \(\frac{\pma}{9}\),477 million, down 42.4% year on year.

#### ·Underwriting and selling fees

In the equity issuance market, Shinko participated as an underwriter in seven IPOs, lead-managing on of those issues. Shinko was also an underwriter for four listed companies' secondary equity offerings, lead-managing two of those issues. Shinko also co-underwrote two J-REIT's secondary offerings. As a result, our underwriting commissions on equity totaled ¥253 million, down 84.9% year on year.

In the bond issuance market, we lead-managed 13 offerings, including FILP (Fiscal Investment and Loan Program) agency, electric utility, and nonfinancial corporate issues. As a result, our underwriting commissions on bonds were totaled \(\frac{4}{60}\) million, up 37.4% year on year.

#### ·Offering, selling and other fees and commissions

This income principally comes from distribution commissions on investment trusts.

We marketed three newly launched foreign equity investment trusts intended to profit from growth in emerging economies: Arabian Blue, which allow investors to benefit from growth in the Middle Eastern and North African economies; the Shinko India Infrastructure Equity Fund; and the DIAM Russia Equity Fund. We also newly marketed the Australian Dollar Principal-Guaranteed Millburn Performance Linked Fund (2008–09), a foreign investment trust that aims to earn CTA (Commodity Trading Advisor) returns and guarantees redemption of the original principal in Australian dollars terms at maturity.

Against a background of prolonged low interest-rate levels, we also continued to promote existing investment trusts, focusing on dividend-paying investment trusts, which enjoy strong demand from individual investors, and investment trusts related to emerging markets with high economic growth rates.

In the fiscal first half, offering, selling, and other fees and commissions totaled \(\frac{\pma}{7}\),223 million, down 31.8% year on year.

#### ·Other fees and commissions

Other fees and commissions include investment trust service fees, sales commissions on wrap accounts and annuities, and M&A and IPO advisory fees. During the quarter, we began marketing Tokio Marine & Nichido Fire Insurance's new Marine Wave II annuities to meet customers' diverse needs for annuity products.

In the fiscal first half, other commissions totaled \\ \frac{1}{1},740\text{ million, down 20.2\% year on year.}

#### (2) Trading profits

We earned net trading profits on equities of \(\frac{4}{6}\),011 million, down 28.9% year on year, and net trading profits on fixed-income securities of \(\frac{4}{20}\),076 million, down 11.1% year on year. Net trading profits for the

fiscal first half totaled \(\frac{4}{2}6,088\) million, down 16.0% year on year.

#### (3) Financial profit and loss

Financial revenues came to \(\frac{\pmax}{8}\),467 million, down 10.6% year on year, and financial expenses totaled \(\frac{\pmax}{8}\),138 million, down 7.5% year on year, resulting in net financial income of \(\frac{\pmax}{3}\)29 million, down 50.9% year on year.

#### (4) Selling, general and administrative expenses

Selling, general and administrative expenses declined 5.6% year on year to ¥56,256 million by virtue of reductions in personnel expenses.

## (5) Extraordinary profits and losses

Extraordinary income booked in the first half includes a ¥1,590 million gain on the sale of investment securities and a ¥357 million draw down from a foreign exchange translation adjustment account due to the liquidation of an overseas subsidiary. Extraordinary losses in the fiscal first half include ¥971 million in mark-to-market valuation losses on investment securities and ¥855 million in merger-related expenses. The net results was extraordinary profit of ¥109 million, down 83.9% year on year.

Year-on-year comparisons were included above for reference.

# 2. Analysis of consolidated financial position

Total consolidated assets ended the fiscal first half at ¥3,100,467 million, a decrease of ¥1,117,375 million from the end of last fiscal year. The decline was mainly due to a ¥189,846 million decrease in trading assets and a ¥937,230 million decrease in collateralized short-term financing agreements.

Total consolidated liabilities ended the fiscal first half at \(\pm\)2,830,671 million, a decrease of \(\pm\)1,106,106 million from the end of last fiscal year. The decrease was mainly due to a \(\pm\)21,803 million decrease in trading liabilities and \(\pm\)1,001,958 million decrease in collateralized short-term financing agreements.

Net assets ended the fiscal first half at \(\frac{4}{2}69,795\) million, a decrease of \(\frac{4}{11},268\) million from the end of last fiscal year. The decrease was mainly attributable to a \(\frac{4}{3},039\) million decrease in net unrealized gains on other securities and a \(\frac{4}{7},675\) million drawdown of retained earnings, mainly due to the payment of dividends.

## 3. Consolidated earnings forecast

Because the main business of our corporate group is the securities business, our earnings are significantly influenced by market conditions and other factors. For this reason, we do not produce forecasts of our business results.

#### 4. Other information

(1) Reclassification of significant subsidiaries (changes to the scope of consolidation) during the period:
None

- (2) Use of simplified accounting methods and/or accounting methods specific to the preparation of quarterly consolidated financial statements
  - Use of simplified accounting methods
     Depreciation of fixed assets
     For fixed assets that are depreciated straight-line, we calculate quarterly depreciation expense by prorating annual depreciation expense.
  - 2) Accounting methods specific to the preparation of quarterly consolidated financial statements None
- (3) Changes in accounting principles, procedures, and methods of presentation applicable to the preparation of quarterly consolidated financial statements
  - 1) Changes in accordance with revisions to accounting standards
  - (a) Effective this fiscal year, the Company adopted the "Accounting Standard for Quarterly Financial Reporting" (ASBJ Statement No. 12, March 14, 2007) and its accompanying "Guidance on the Accounting Standard for Quarterly Financial Reporting" (ASBJ Guidance No. 14, March 14, 2007). We prepare quarterly consolidated financial statements in accordance with the "Regulations on the Terminology, Format, and Preparation of Quarterly Consolidated Financial Statements." More specifically, we prepare quarterly consolidated financial statements in accordance with the revised "Regulations on the Terminology, Format, and Preparation of Quarterly Consolidated Financial Statements" pursuant to Article 7, paragraph 7, item 5 of the Supplementary Provisions of the Cabinet Office Ordinance Partially Amending the "Regulations on the Terminology, Format, and Preparation of Financial Statements" (Cabinet Office Ordinance No. 50 of August 7, 2008).
  - (b) Reserve for securities transaction liabilities

We previously accounted for our reserve for securities transaction liabilities in accordance with Article 51 of the now-repealed Securities and Exchange Act and Article 35 of the now-repealed Cabinet Office Ordinance on Securities Companies. Due to the enforcement of the Financial Instruments and Exchange Act and effective from the first quarter of the current fiscal year, we now account for said reserve as a reserve for financial instrument transaction liabilities in accordance with Article 46, paragraph 5 of the Financial Instruments and Exchange Act and Article 175 of the Cabinet Office Ordinance on Financial Instrument Businesses.

The effect of this change on earnings is not significant.

(c) Adoption of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements Effective from the first quarter of the current fiscal year, we have adopted the Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements (ASBJ Practical Issues Task Force Report No. 18, May 17, 2006). The effect of this change on earnings is not significant.

## 2) Other changes

Adoption of accounting standard for lease transactions

Effective from the first quarter of the current fiscal year, we have early adopted the "Accounting Standard for Lease Transactions" (ASBJ Statement No. 13, issued June 17, 1993; last revised March 30, 2007) and its accompanying "Guidance on the Accounting Standard for Lease Transactions" (ASBJ Guidance No. 16, issued January 18, 1994; last revised March 30, 2007). Accordingly, we have changed how we account for non-ownership-transfer finance leases. We now treat such leases as sales transactions, whereas we previously treated them as operating leases. Assets leased in non-ownership-transfer leases are depreciated straight-line method over a useful life equivalent to the lease term to a residual value of zero.

The conventional accounting treatment will still apply to non-ownership-transfer finance leases that commenced on or before March 31, 2008.

The effect of this change on earnings is not significant.

# 5. Consolidated Financial Statements

# (1) Consolidated Balance Sheets

	As of September 30, 2008	As of March 31, 2008
Assets		
Current assets		
Cash on hand and bank deposits	192,055	89,788
Cash segregated as deposits related to securities	(2.025	40.564
transactions	63,935	49,564
Trading assets	1,285,611	1,475,457
Trading securities, etc.	1,263,366	1,457,309
Derivatives	22,244	18,147
Receivables from brokers, dealers and customers	-	83,881
Investment securities for sale, etc.	10,583	10,457
Receivables related to margin transactions	43,213	57,372
Customers' loans receivable under margin transactions	31,313	43,394
Collateral for borrowed securities under margin transactions	11,899	13,978
Loans receivable secured by securities	1,342,450	2,279,680
Deposits paid for securities borrowed	1,342,350	2,066,241
Securities purchased under agreements to resell	100	213,438
Advances	123	196
Short-term loans receivable	111	79
Securities	6,325	10,923
Deferred tax assets	3,598	2,367
Other current assets	21,542	20,693
Less: Allowance for doubtful accounts	(15)	(47)
Total current assets	2,969,534	4,080,417
Fixed assets		
Tangible fixed assets	34,045	34,195
Intangible fixed assets	31,037	32,959
Investments and other assets	65,850	70,269
Investment securities	46,138	51,344
Long-term deposits	10,898	11,100
Deferred tax assets	441	497
Other	11,496	10,913
Less: Allowance for doubtful accounts	(3,124)	(3,586)
Total fixed assets	130,932	137,424
Total assets	3,100,467	4,217,842

# (In million yen)

	As of September 30, 2008	As of March 31, 2008
Liabilities		
Current liabilities		
Trading liabilities	944,739	966,543
Trading securities, etc.	929,312	955,455
Derivatives	15,427	11,087
Payables to brokers, dealers and customers	20,078	-
Payables related to margin transactions	15,883	18,124
Customers' loans payable under margin transactions	13,532	15,776
Collateral for loaned securities under margin transactions	2,350	2,347
Loans payable secured by securities	1,188,092	2,190,051
Deposits received for securities loaned	1,139,235	1,844,224
Securities sold under agreements to repurchase	48,857	345,827
Deposits received	40,444	39,785
Received margins	17,185	28,442
Accounts for non-received securities and others	6	0
Short-term borrowings	407,730	459,720
Commercial paper	92,100	126,500
Income taxes payable	745	1,450
Accrued employee's bonuses	3,442	4,290
Accrued directors' bonuses	, <u>-</u>	243
Allowance for bonus points redemption	993	858
Other current liabilities	10,255	11,313
Total current lia		3,847,323
Fixed liabilities		
Corporate bonds	33,000	33,000
Long-term borrowings	40,650	40,650
Deferred tax liabilities	6,565	7,155
Accrued retirement benefits	5,273	5.149
Reserve for directors' retirement benefits	683	769
Reserve for executive officers' retirement		
benefits	925	878
Other fixed liabilities	1,451	1,165
Total fixed lia		88,768
Statutory reserve		
Reserve for securities transaction liabilities	-	685
Reserve for financial instrument transaction liabilities	424	-
Total statutory	reserve 424	685
Total liabilities	2,830,671	3,936,777
		, ,,,,,,

	As of September 30, 2008	As of March 31, 2008
Net assets		
Shareholders' equity		
Common stock	125,167	125,167
Capital surplus	82,973	82,969
Retained earnings	55,096	62,771
Treasury stock	(7,412)	(7,373)
Total shareholders' capital	255,824	263,534
Valuation and translation adjustments		
Net unrealized gains on other securities, net of taxes	7,295	10,334
Foreign currency translation adjustment	211	519
Total valuation and translation adjustments	7,506	10,854
Minority interests	6,464	6,675
Total net assets	269,795	281,064
Total net assets and liabilities	3,100,467	4,217,842

# (2) Consolidated Statements of Income

	Six months ended September 30, 2008
Operating revenue	
Commissions and fees	29,395
Brokerage commissions	9,517
Underwriting and selling fees	914
Offering and selling fees and commissions	7,223
Other commissions and fees	11,740
Gain on trading, net	26,088
Gain (loss) on sales of investment securities for sale, etc.	(551)
Interest and dividend income	8,467
Total operating revenue	63,400
Financial expenses	8,138
Net operating revenue	55,262
Operating costs and expenses	56,256
Transaction expenses	8,425
Personnel expenses	25,442
Real estate expenses	7,902
Office expenses	5,074
Depreciation and amortization	6,647
Taxes and dues	644
Other	2,120
Operating income (loss)	(994)
Non-operating income	2,316
Non-operating expenses	1,100
Ordinary income	221
Extraordinary gains	2,211
Gain on sale of investment securities, net	1,590
Reversal of translation adjustments due to liquidation of affiliates	357
Reversal of allowance for doubtful accounts	1
Reversal of reserve for financial instrument transaction liabilities	261
Extraordinary losses	2.101
Loss on disposition of fixed assets	260
Loss on sale of investment securities, net	4
Loss on valuation of investment securities	971
Loss on valuation of golf club membership	9
Expenses related to merger	855
Income before income taxes and minority interests	331
Income taxes, etc.	405
Adjustment amount for income taxes	(325)
Total income taxes, etc.	80
Minority interests	194
Net income	56
Tot moone	

# (3) Consolidated Cash flow Statement

Net cash provided by (used in) investing activities

(In million yen)

2,699

	Six months ended September 30, 2008
Cash flow from operating activities	
Income before income taxes and minority interests	331
Depreciation and amortization	6,705
Adjustment for extraordinary gains and loss	
Loss on disposition of fixed assets	260
(Gain) loss on sale of investment securities, net	(1,586)
(Gain) loss on valuation of investment securities, net	971
Loss on valuation of golf club membership	9
(Gain) loss on reversal of translation adjustments due to	(357)
liquidation of affiliates	` ′
Interest and dividend income	(8,998)
Interest expense	8,138
Equity in (income) loss of non-consolidated subsidiaries and affiliates	22
(Increase ) decrease in loans receivable	(29)
(Increase) decrease in trust cash fund for customer money	(14,398)
Increase (decrease) in advances and deposits received	732
(Increase) decrease in trading liabilities, net of trading assets	272,003
(Increase) decrease in receivables related to margin transactions	14,159
Increase (decrease) in payables related to margin transactions	(2,240)
(Increase) decrease in loans receivable secured by securities	937,230
Increase (decrease) in loans payable secured by securities	(1,001,958)
Increase (decrease) in allowance for doubtful accounts	(425)
Increase (decrease) in accrued employee's bonuses	(1,092)
Increase (decrease) in accrued retirement benefits	85
Increase (decrease) in reserve for financial instrument transaction liabilities	(261)
Other	(20,090)
Subtotal	189,211
Interest and dividend income received	9,644
Interest expenses paid	(8,372)
Income taxes, etc. paid	(1,071)
Income taxes, etc. refunded	3,807
Net cash provided by (used in) operating activities	193,220
Cash flow from investing activities	
Payments for investment securities	(2,349)
Proceeds from sale and redemption of investment securities	8,452
Payments for acquisition of tangible fixed assets	(944)
Proceeds from sale of tangible fixed assets	0
Payments for acquisition of intangible fixed assets	(3,031)
Payments for long-term deposits	(145)
Proceeds from long-term deposits	394
Od	394

	Six months ended September 30, 2008
Cash flow from financing activities	
Increase (decrease) in short-term borrowings	(51,990)
Increase (decrease) in commercial papers	(34,400)
Repurchase of treasury stocks	(38)
Proceeds from disposition of treasury stock	3
Dividend payment	(7,689)
Cash dividends to minority shareholders	(297)
Net cash provided by (used in) financing activities	(94,412)
Effect of foreign exchange rate changes on cash and cash equivalents	259
Increase (decrease) in cash and cash equivalents	101,766
Cash and cash equivalents at beginning of period	87,654
Cash and cash equivalents at end of period	189,421

Effective this financial year, the Company has adopted the "Accounting Standard for Quarterly Financial Reporting" (ASBJ, March 14, 2007; ASBJ Statement No. 12) and its accompanying "Guidance on Accounting Standard for Quarterly Financial Reporting" (ASBJ, March 14, 2007; ASBJ Guidance No. 14). The consolidated financial statements for three months ended September 30, 2008, were prepared based on the revised "Regulation on the Terminology, Format, and Preparation Methods of Quarterly Financial Statements," pursuant to the provisory clause of Item 5, Paragraph 1, Article 7 of the "Cabinet Office Ordinance on Partial Revision of the Regulations on the Terminology, Format, and Preparation Methods of Financial Statements and Other Matters" (Cabinet Office Ordinance No. 50, August 7, 2008).

- (4) Note on the going-concern assumption: Not applicable
- (5) Note on significant changes in the amount of shareholders' equity: None

# For reference

# Consolidated Statements of Income for the Six Months Ended September 30, 2007

	(In million yen)
	Six months ended September 30, 2007
Operating revenue	84,725
Commissions and fees	44,005
Gain on trading, net	31,061
Gain (loss) on sales of investment securities for sale, etc.	181
Interest and dividend income	9,477
Financial expenses	8,806
Net operating revenue	75,919
Operating costs and expenses	59,599
Transaction expenses	9,105
Personnel expenses	29,337
Real estate expenses	7,849
Office expenses	4,432
Depreciation and amortization	6,030
Taxes and dues	800
Other	2,043
Operating income	16,319
Non-operating income	2,504
Non-operating expenses	982
Ordinary income	17,841
Extraordinary gains	1,258
Gain on sale of fixed assets	337
Gain on sale of investment securities, net	419
Gain on liquidation of affiliates	214
Reversal of reserve for securities transaction liabilities	252
Reversal of allowance for doubtful accounts	33
Extraordinary losses	570
Loss on sale of fixed assets	17
Loss on disposition of fixed assets	48
Loss on sale of investment securities, net	26
Write-down of investment securities	268
Expenses related to merger	210
Income before income taxes and minority interests	18,528
Income taxes, etc.	5,927
Adjustment amount for income taxes	(410)
Minority interests	542
Net income	12,470

# Consolidated Cash flow Statement for the Six Months Ended September 30, 2007

	(In million yen
	Six months and of Sontomber 20, 2007
	Six months ended September 30, 2007
I Cash flow from operating activities	
I Cash flow from operating activities Income before income taxes and minority interests	18,528
Depreciation and amortization	6,114
Adjustment for extraordinary gains and losses	0,114
Gain on sale of fixed assets	(337)
Loss on sale or disposition of fixed assets	65
Gain on sale of investment securities, net	(419)
Write-down and loss on sale of investment securities	294
Reversal of reserve for securities transaction liabilities	(252)
Reversal of allowance for doubtful accounts	(33)
Interest and dividend income	(10,204)
Interest expense	8,806
Equity in income of non-consolidated subsidiaries and affiliates	(24)
(Increase) decrease in loans receivable	39
(Increase) decrease in trust cash fund for customer money	20,135
Increase (decrease) in advances and deposits received	7,990
(Increase) decrease in trading liabilities, net of trading assets	(132,178)
(Increase) decrease in receivables related to margin transactions	14,224
Increase (decrease) in payables related to margin transactions	(25,706)
(Increase) decrease in loans receivable secured by securities	4,314
Increase (decrease) in loans payable secured by securities	144,354
Increase (decrease) in allowance for doubtful accounts	(743)
Increase (decrease) in accrued employee's bonuses	(537)
Increase (decrease) in accrued retirement benefits	(1,565)
Other	4,847
Subtotal	57,713
Interest and dividend income	10,329
Interest expenses	(8,793)
Income taxes, etc. paid	(8,337)
Net cash provided by (used in) operating activities	50,911
I Cash flow from investing activities	
Payments for investment securities	(2,220)
Proceeds from sale and redemption of investment securities	3,121
Payments for acquisition of tangible fixed assets	(868)
Proceeds from sale of tangible fixed assets	505
Payments for acquisition of intangible fixed assets	(4,582)
Proceeds from sale of intangible fixed assets	45
Payments for long-term deposits	(312)
Proceeds from long-term deposits	58
Other	706
Net cash provided by (used in) investing activities	(3,547)
II Cash flow from financing activities	
Increase (decrease) in short-term borrowings	(62,358)
Increase (decrease) in commercial papers	10,300
Repurchase of treasury stocks	(93)
Proceeds from disposition of treasury stock	100
Dividend payment	(9,219)
Proceeds from issuance of shares to minority shareholders	75
Cash dividends to minority shareholders	(688)
Net cash provided by (used in) financing activities	(61,883)

I Effect of foreign exchange rate changes on cash and cash equivalents	(60)
V Increase (decrease) in cash and cash equivalents	(14,580)
V Cash and cash equivalents at beginning of period	121,014
VI Cash and cash equivalents at end of period	106,433

# 6. Other Information

# (1) Commissions and fees

# 1) Breakdown by items

(In million yen)

	Six months ended	Six months ended	(B)-(	(A)
	September 30, 2007 (A)	September 30, 2008 (B)	Amount	%
Brokerage commissions	16,512	9,517	(6,995)	57.6
Equities	16,459	9,477	(6,982)	57.6
Bonds	18	13	(4)	73.5
Underwriting and selling fees	2,165	914	(1,251)	42.2
Equities	1,685	253	(1,431)	15.1
Bonds	480	660	179	137.5
Offering and selling fees and commissions	10,600	7,223	(3,377)	68.1
Other commissions and fees	14,727	11,740	(2,986)	79.7
Total	44,005	29,395	(14,610)	66.8

# 2) Breakdown by instruments

(In million yen)

	Six months ended	nonths ended Six months ended		(B)-(A)		
	September 30, 2007 (A)	September 30, 2008 (B)	Amount	%		
Equities	18,304	9,844	(8,459)	53.8		
Bonds	889	881	(7)	99.1		
Beneficiary securities	20,330	15,377	(4,953)	75.6		
Others	4,481	3,291	(1,189)	73.5		
Total	44,005	29,395	(14,610)	66.8		

# (2) Trading profit

	Six months ended	Six months ended	(B)-(A)	
	September 30, 2007	September 30, 2008	<b>A</b>	0/
	(A)	(B)	Amount	%
Equities	8,458	6,011	(2,446)	71.1
Bonds, others	22,602	20,076	(2,526)	88.8
Bonds	24,626	19,119	(5,507)	77.6
Others	(2,023)	957	2,980	-
Total	31,061	26,088	(4,972)	84.0

# (3) Capital adequacy requirement ratio

(In million yen)

			As of September	As of March 31,
			-	
	T		30, 2008	2008
Basic items	Total capital	(A)	247,151	246,689
	Difference in valuation (valuation gains) of		7,239	10,073
	other securities			
	Reserve for financial instrument transaction	on	387	648
Supplemental items	liabilities, etc.			
Supplemental items	Allowance for doubtful accounts		17	50
	Subordinated long-term borrowings		18,000	18,000
	Subordinated short-term borrowings		42,000	42,000
	Total	(B)	67,644	70,771
Deducted assets		(C)	89,718	91,298
Equity after deduction	(A) + (B) - (C)	(D)	225,077	226,162
	Amount equivalent to market risk		24,631	23,736
Amount equivalent to risk	Amount equivalent to counterparty risk		8,516	7,330
	Amount equivalent to fundamental risk		28,326	29,019
	Total	(E)	61,473	60,086
Capital adequacy requirement	nt ratio (D)/(E) * 100	(%)	366.1	376.3

Note: The capital adequacy requirement ratio above is based on non-consolidated figures.

# (4) Consolidated Quarterly Statements of Operations

					(In million yen)
	Second quarter	Third quarter	Fourth quarter	First quarter	Second quarter
	ended	ended	ended	ended	ended
	September 2007	December 2007	March 2008	June 2008	September 2008
	Jul. 1, 2007 - Sep. 30, 2007	Oct. 1, 2007 - Dec. 31, 2007	Jan. 1, 2008 - Mar. 31, 2008	Apr. 1, 2008 - Jun. 30, 2008	Jul. 1, 2008 - Sep. 30, 2008
Operating revenue	40,176	35,277	26,511	36,617	26,783
Commissions and fees	20,608	19,120	14,752	15,396	13,998
Brokerage commissions	7,739	6,308	4,505	5,748	3,769
-	7,713	6,263	4,473	5,727	3,749
Equities	6	6,263 9	4,473	3,727	5,749
Bonds Underwriting and selling fees	917	578	693	415	498
	669	357	545	72	181
Equities				•	
Bonds Offering and selling fees and	248	220	147	343	316
commissions	4,723	4,626	3,090	3,192	4,030
Other commissions and fees	7,228	7,607	6,462	6,040	5,700
Gain (loss) on trading, net	14,689	12,830	7,324	17,040	9,047
Equities	4,826	3,440	715	5,602	408
Bonds, other	9,863	9,390	6,609	11,438	8,638
Bonds	7,895	8,291	1,674	14,124	4,995
Other	1,968	1,098	4,934	(2,686)	3,643
Gain (loss) on sales of investment securities for sale, etc.	(92)	(769)	(1,716)	(17)	(533)
Interest and dividend income	4,970	4,095	6,151	4,197	4,270
Financial expenses	4,500	4,168	4,873	4,263	3,874
Net operating revenue	35,675	31,109	21,638	32,353	22,908
Operating costs and expenses	29,783	28,413	28,430	28,961	27,295
Transaction expenses	4,796	4,235	4,319	4,425	4,000
Personnel expenses	14,284	13,600	12,569	13,257	12,184
Real estate expenses	3,977	3,857	4,006	4,056	3,845
Office expenses	2,295	2,311	2,859	2,462	2,612
Depreciation and amortization	2,950	3,217	3,103	3,314	3,333
Taxes and dues	337	277	293	367	276
Other	1,141	913	1,277	1,077	1,042
Operating income	5,891	2,695	(6,791)	3,392	(4,387)
Non-operating income	1,227	1,028	978	1,153	1,162
Non-operating expenses	582	673	445	548	551
Ordinary income	6,537	3,051	(6,259)	3,997	(3,775)
Extraordinary gains	929	2,127	342	361	1,850
Extraordinary losses	261	717	3,157	316	1,785
Income before income taxes and minority interests	7,205	4,461	(9,074)	4,042	(3,710)
Income taxes, etc.	3,565	(454)	(2,860)	151	254
Adjustment amount for income taxes	(1,933)	2,344	(103)	1,086	(1,411)
Minority interests	352	223	(696)	99	94
Net income	5,220	2,347	(5,413)	2,704	(2,647)