

Mizuho Securities Presentation

2nd Company Briefing for Fiscal Year 2010

November 2010

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- Realize Merger Synergies

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- To Achieve FY2011 Consolidated Ordinary Income Target (Conceptual)
- Profit Image to Achieve the Target
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Summary

Perception of Business Circumstances at the time of Merger

Continued Challenging Business Management Environment Increased Competition in Client-oriented Business

Tightening of Regulation and Supervision



Twin Pillars of Mizuho Securities' Business Strategy

Focus on Client-oriented Business Model

Establish Strong Business Management Base Resilient to Changes in Business Environment



Former Shinko's Strategic Advantages

- Primarily in middle and retail businesses -
- · 99 branches across the country
- Client base with around 1.4 million accounts
- Top-tier track record as IPO lead manager
- High IPO participation rate
- Strong in middle/retail market sales capabilities



Former Mizuho's Strategic Advantages

- Primarily in wholesale business -
- Global network
- Access to Japanese and overseas institutional investors and bank client base
- Track record in lead managing large financing deals
- Top class track record in various league tables
- Product development, financial technology, and research capabilities

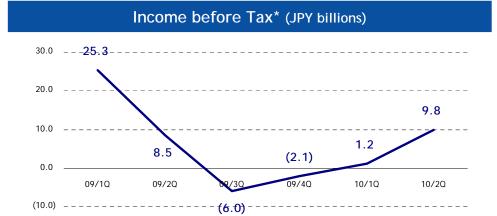
Post-Merger Progress - 18 Month Period

	09 May-Sep	09 Oct-Dec	10 Jan-Mar	10 Apr-Jun	10 Jul-Sep
Company Briefing	FY2009 1st Company Briefing	FY2009 2nd Company Briefing		FY2010 1st Company Briefing	
Merger- related	Merger Date (May 7) Duplicate Client Project of Office Completed Completed Integration		Integration of two out of three retail IT systems	Integration of two retail IT systems into one, STAGE	Affiliate company name change
Strengthen Business Infrastructure	Implementation of Double-Hat Marketing (SC/CB) Establishment of Business Devt. Dept. (Promote GIB / Retail Coop) Unification of Tokyo Branch / Head Office Sales Dept. Business tie-up with Maybank IB	Establishment of Mizuho Saudi Arabia Company	Introduction of TSE Arrowhead electronic trading system Shift to Mizuho International holding company structure Evaluate Introduction of TSE (MHSS*) Start of high frequency equities trading Evaluate Increase of MHSA* and MSUSA* Relocation of Kawasaki Branch Business tie-up with G5 Advisors (Brazil)	Transition to Global Business Management Framework Establishment of Corporate Finance Sections and Corporate Business Dept. Launch Electronic Trading Platform at Pan-Asia Market	Establishment of Mizuho Securities India Private Limited
Large-scale Deals Captured	Toshiba PO Joint Lead Manager Ogaki Kyoritsu Bank PO Joint Lead Manager * MHSS: Mizubo Securities (Singapore) MHS	Showa Denko PO Lead Manager Tokyo Tatemono PO Joint Lead Manager	Kawasaki Kisen PO Lead Manager Dai-ichi Life IPO Joint Global Coordinator Senshu Ikeda Hldg. PO Joint Lead Manager		Mizuho FG PO Joint Global Coordinator INPEX PO Joint Lead Manager

*MHSS: Mizuho Securities (Singapore), MHSA: Mizuho Securities Asia, MSUSA: Mizuho Securities USA

Evaluations from Financial Aspects

- Improved profitability steadily from in FY2010 after downturn in FY2009/2H
- Improved capital adequacy requirement ratio steadily



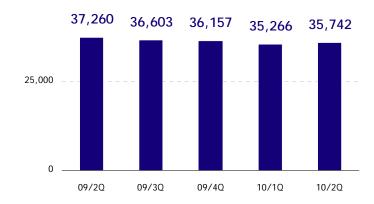
*09/1Q: Excluding Extraordinary Gains (JPY110.2bn)

(Ref)Income before tax* by Business Segments (JPY billion, after 09/4Q)

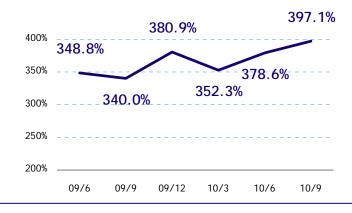
	2009	2010	2010
	4Q	10	20
Income before tax*	(2.1)	1.2	9.8
Global Investment Banking Division	5.1	0.8	4.2
Global Markets & Products Division	(0.8)	7.3	9.3
Corporate Investment Services & Retail Business Division	0.6	(1.8)	(1.6)
Overseas Subsidiaries	(4.1)	(2.9)	(8.0)
Other	(2.9)	(2.2)	(1.2)

^{*} Income before tax: Income before income taxes and minority interest

SG&A Expenses (Excluding transaction expenses, Non-consolidated, JPY millions)



Capital Adequacy Requirement Ratio (Non-consolidated)



FY2010/1H Summary

- Solid performance in primary business and bond secondary business
- Aim to strengthen profitability through further enhancement of equity secondary business, retail business, overseas subsidiaries, and cost reductions

1H Summary

Global Investment Banking Division

- > DCM: top market share in straight bond underwriting
- > ECM: large underwriting deals contributed to earnings

Global Markets & Products Division

- ➤ Bonds: brisk trading boosted earnings
- > Equities: improved P/L from 1Q

Corporate Investment Services & Retail Business Division

> Steady enhancement of business base

Overseas Subsidiaries

- ➤ Improved earnings driven by ECM and DCM
- > Steady development of business base

1H consolidated ordinary income: JPY10.8 billion

Key Initiatives

Equity Secondary Business

Enhance business base to improve earnings

Retail Business

Increase assets under management Diversify product lineup

Global Business Capabilities

Improve earnings on the back of management resource allocation Continue global base development and network expansion

Cost Reductions

Continue to review cost structure and reduce costs

Strengthen resilience against severe market environment

Challenges

- Top-class track record in primary business and bond secondary businesses
- Room for expansion in retail business, equity secondary business, and overseas subsidiaries

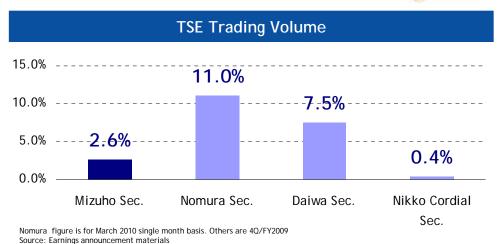
League Table Comparison

Company Name	Total Japan Equities (Underwriting amount)		Total Straight Bonds (Underwriting amount)		Announced Advisory Deals (Number of deals)	
	Rank	Share	Rank	Share	Rank	Share
Mizuho Sec.	2	24.6%	1	20.5%	3	3.4%
Nomura Sec.	1	36.4%	3	17.4%	1	4.3%
Daiwa Sec. Capital Markets	3	9.0%	4	13.3%	4	2.1%
Nikko Cordial Sec.	4	6.8%	5	13.2%	2	3.5%
Mitsubishi UFJ Morgan Stanley Sec.	5	3.7%	2	20.0%	5	1.9%

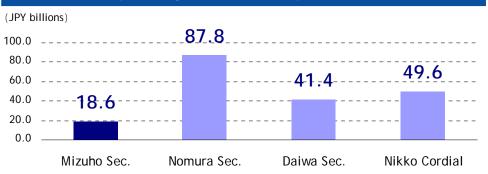
Total Japan equities and straight bonds: 10/4/1-10/9/30, Announced advisory deals: 10/1/1-10/9/30 Total Japan equities: including REITs. Total straight bonds: including Samurai and municipal bonds Announced advisory deals: Japanese acquired companies. Excluding real estate deals

Source: (Total Japan equities and straight bonds) Prepared by Mizuho Securities based on data from I-N Information Systems (Announced advisory deals) Prepared by Mizuho Securities based on data from THOMSON REUTERS MARKETS





Net Operating Revenues Comparison (Retail)

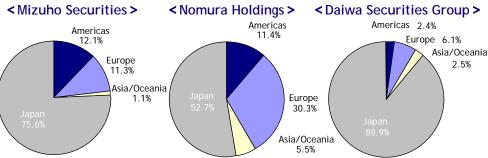


Figures are FY2010/2Q net operating revenues

Figures for Mizuho Sec. represents of Corporate Investment Services & Retail Business Division. Figures for Nomura Sec., Daiwa Sec., represents of retail division. Figures for Nikko represents of non-consolidated company-wide. Source: Earnings announcement materials

Sec.

Net Operating Revenues by Geographical Segment



Figures for Mizuho Securities and Daiwa Securities Group are from "Segment information by location" and figures for Nomura Holdings are from "information by region" respectively

Above data is for FY2009

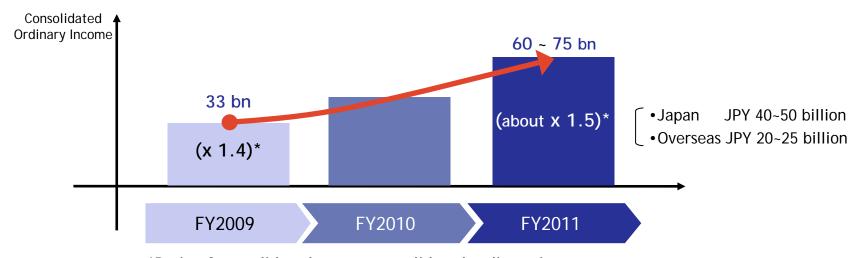
Source: FY2009 periodic financial reports



7 Mizuho Securities

Profit Target for FY2011

■ FY2011 Consolidated Ordinary Income Target: JPY60~75 billion



*Ratio of consolidated to non-consolidated ordinary income

Consolidated Financial Highlights

Earnings Summary

						(JPY millions)
	2009	2010	2010	QoQ	QoQ	2010
	4Q	10	2Q		%	1H
Operating revenues	70,960	71,165	91,978	20,813	29.2%	163,143
Commissions and fees	40,932	30,516	39,246	8,730	28.6%	69,763
Gain on trading, net	5,783	15,139	15,908	768	5.0%	31,048
Gain (loss) on sales of operating investment securities	(542)	(978)	3,433	4,412	-	2,455
Interest and dividend income	24,786	26,487	33,389	6,901	26.0%	59,876
Interest expenses	14,955	15,855	23,963	8,107	51.1%	39,819
Net operating revenues	56,004	55,309	68,015	12,705	22.9%	123,324
SG&A expenses	57,143	56,712	58,172	1,460	2.5%	114,884
Operating income	(1,138)	(1,402)	9,842	11,245	-	8,439
Ordinary income	(604)	486	10,337	9,851	2026.8%	10,823
Income before tax*	(2,142)	1,278	9,816	8,538	667.9%	11,094
Net income	(2,847)	470	5,926	5,455	1159.5%	6,396

√ Summary (10/2Q)

Financial Results

Net Operating Revenues: JPY 68.0 billion (+12.7bn QoQ)
Ordinary Income: JPY 10.3 billion (+9.8bn QoQ)
Income before Tax*: JPY 9.8 billion (+8.5bn QoQ)
Net Income: JPY 5.9 billion (+5.4bn QoQ)

- Net Operating Revenues
 JPY12.7 billion increase (QoQ) due to rise in commissions and fees on back of large lead-managed underwriting deals, and gains made on trading despite severe market environment
- Ordinary Income and Net Income Increase in ordinary income and net income of JPY9.8 billion and JPY5.4 billion respectively due to rise in net operating revenues and continuation of constrained cost management
- Business Segments
- Global Investment Banking and Global Markets & Products Divisions saw increase (QoQ) in both revenues and income despite unforeseeable market condition

^{*} Income before Tax: Income before income taxes and minority interest

Commissions and Fees

Commissions and Fees

(JPY millions)

- Other commissions and fees
- Offering, selling and other commissions and fees
- Underwriting and selling fees, and commissions
- Brokerage commissions



✓ Highlights (10/20)

Commissions and Fees: JPY39.2 billion (+8.7bn QoQ)

- > Decrease in brokerage commissions:
 - Retail brokerage trading volume fell as Japanese market weakened
 - ☐ TSE market share: 2.46% (10/1Q: 2.73%)
 - □ Share of TSE, OSE, and NSE retail trading value: 1.51% (10/1Q: 1.45%)
 - Brokerage commission rate: 0.16% (10/1Q: 0.18%)
- ➤ Significant increase in underwriting and selling fees, and commissions:
 - ECM: won lead-manager mandates for large underwriting deals
 - DCM: strong underwriting business with numerous lead-managed deals in Japan and abroad
- ➤ Increase in offering, selling, and other commissions and fees:
 - Increase in publicly-offered equity investment trusts sales despite severe market environment
 - □ Publicly-offered equity investment trusts sales: JPY236.0 bn (10/1Q: 211.9 bn)
 - Major products: Shinko US-REIT Open JPY79.3 bn
- > Increase in other commissions and fees:
 - Increase in investment banking business-related fees
 - Increase in investment trusts service fees on back of strong investment trusts sales
 - Balance of publicly-offered equity investment trusts JPY1,412.1 bn (10/6: 1,286.9 bn)

Gain on Trading, Net

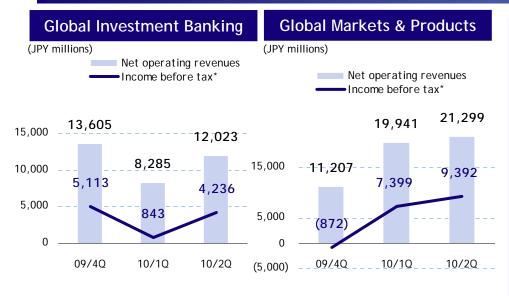


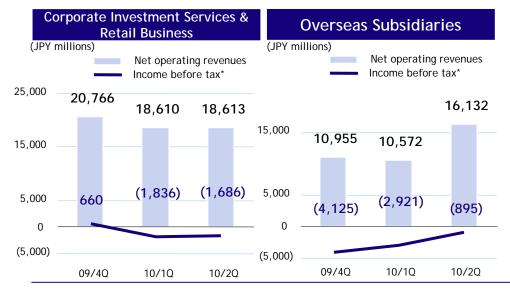
√ Highlights (10/2Q)

Gain on trading, net: JPY15.9bn (+0.7bn QoQ)

- Weak trading in euiqties
 - Slowdown in retail foreign equity trading due to uncertain market environment
 - Retail foreign equity trading volume: JPY66.7 billion (10/1Q: JPY140.5 billion)
- > Steady trading in bonds & other
 - Firm bond sales & trading by capturing stable order flow and responding to the market trend by flexible position management

Business Segments





√ Highlights (2010/2Q)

- Global Investment Banking and Global Markets & Products Divisions saw increase (QoQ) in both revenues and income
- Corporate Investment Services & Retail Business and Overseas Subsidiaries saw income improvement
- Global Investment Banking Div.
 - Stable gains of bond underwritings and M&A advisory deals and capture of large-scale equity underwriting mandates
- Global Markets & Products Div.
 - Firm bond secondary business despite continued weakness in equity secondary business
- > Corporate Investment Services & Retail Business Div.
 - Japanese equity brokerage trading and foreign equity trading decreased but revenues supported by sales of investment trusts and public offerings
 - Retail business base enhancement contributed to net increase of publicly-offered equity investment trusts and inflow of asset under management
- Overseas Subsidiaries
 - Steady accumulation of primary and cross-border M&A deals by collaboration in subsidiaries
 - Firm sales & trading business trends despite uncertain market environment

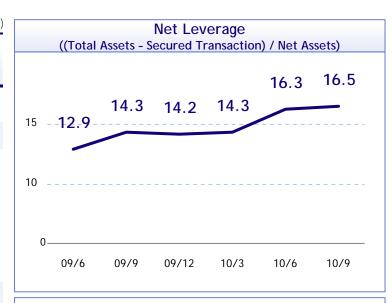


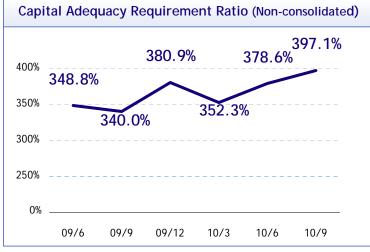
^{*} Income before Tax: Income before income tax and minority interest

B/S Summary

/ Balance sheet			
	2010	2010	
	Jun.	Sep.	
Assets			Liabilities
Current assets	21,100	22,401	Current liabi
Cash on hand and bank deposits	145	114	Trading liabil
Trading assets	8,632	8,931	Collateralized financing agre
Operating investment securities	89	89	Short-term bo
Collateralized short-term financing agreements	11,778	12,838	Commercial p
Fixed assets	245	240	Long-term Li
Tangible fixed assets	43	42	Corporate bo
Intangible fixed assets	100	98	Long-term bo
Investment and other assets	101	100	Total liabilities
Investment securities	67	65	Net assets
			Total shareho
			Minority inter
			Total net assets
Total assets	21,346	22,642	Total net ass







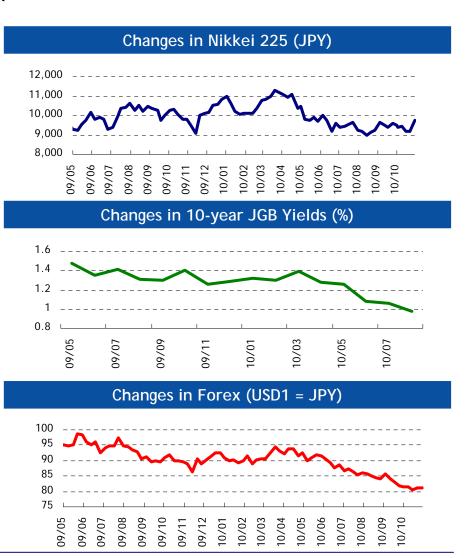
Initiatives / Strategic Priorities

1. Post-Merger Performance Summary (18-Month Period)

Post-Merger Market Environment (18-Month Period)

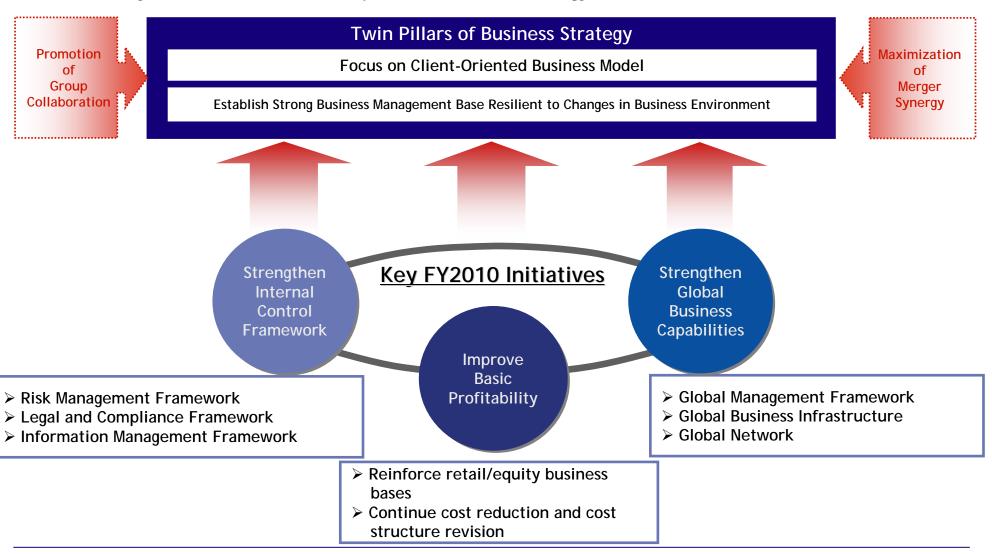
Prolonged market stagnation and increased competition

Economy may recover moderately from Perception around latter half of 2010 at Merger **Smooth Merger** Financial constraints by financial policies in each country Financial concerns in parts of **European countries** Yen appreciation Continued uncertainty in Japanese Current Perception economy



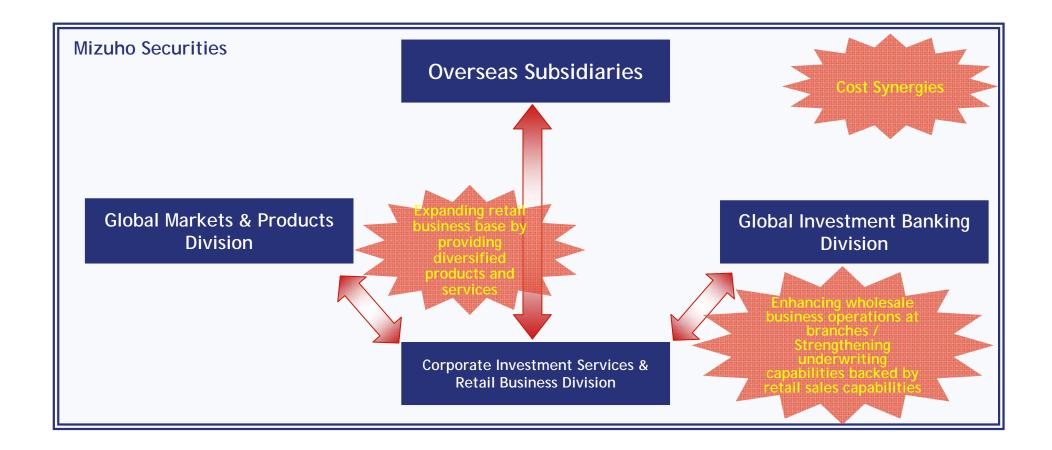
Key Initiatives

■ Focus on Key FY2010 Initiatives to implement business strategy "Twin Pillars"



2. Merger Synergies

Key Merger Synergies



Realization of Merger Synergies (1)

- Increased market share in Japanese equity underwriting business
 - Outcomes of wins of large-scale deal mandates, increased underwriting share, and improved underwriting status, etc.

Strengthened Inter-division Collaboration Framework

- > Established Business Development Department
 - ✓ Strengthened deal coordination functions
- Established Corporate Finance Sections and/or Corporate Business Departments at branches
 - ✓ Strengthened primary sales functions at branches

Large-scale Deal Mandates

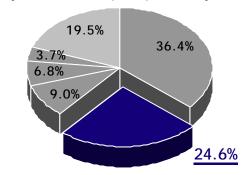
- Won large-scale deal mandates due to expansion of retail sales capability
 - ✓ Toshiba
 - ✓ Dai-ichi Life
 - **✓** INPEX
 - ✓ Mizuho Financial Group

...and others

Total Japan Equity Underwriting Share (Underwriting amount basis)

Improved from 5th place* in FY2008 to 2nd place in FY2010/1H

* Aggregate of 2 former companies prior to merger



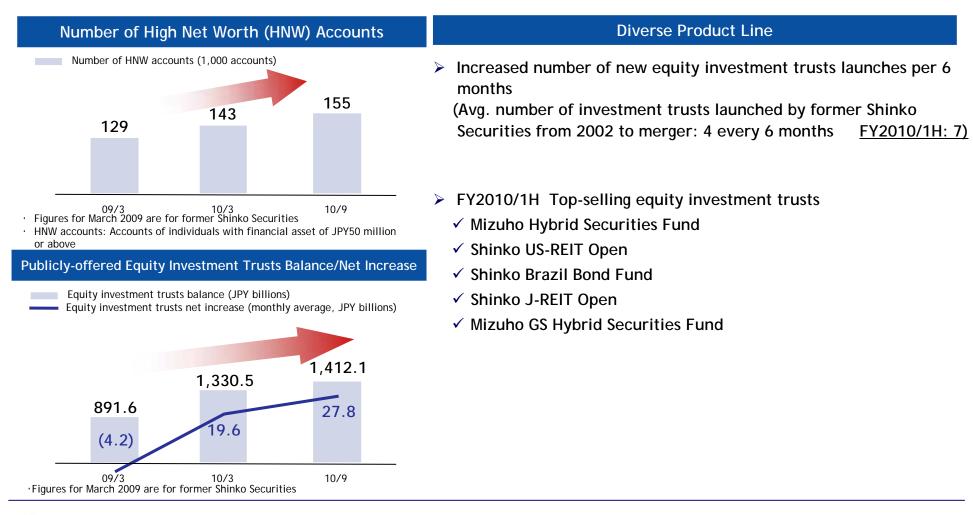
Ranl	Company Name	Amount (JPY bn)	Share (%)
1	Nomura Sec.	402.3	36.4
2	Mizuho Sec.	272.1	24.6
3	Daiwa Sec. Capital Markets	99.7	9.0
4	Nikko Cordial Sec.	75.2	6.8
5	Mitsubishi UFJ Morgan Stanley Sec.	40.3	3.7

10/4/1-10/9/30

Source: Prepared by Mizuho Securities based on data from I-N Information Systems

Realization of Merger Synergies (2)

- Expanding retail business base by providing diversified products/services, etc.
 - Large-scale primary deals and secondary products boosted net inflow of client assets and product sales





Realization of Merger Synergies (3)

■ Realizing steady cost reductions and constrained cost management since the merger

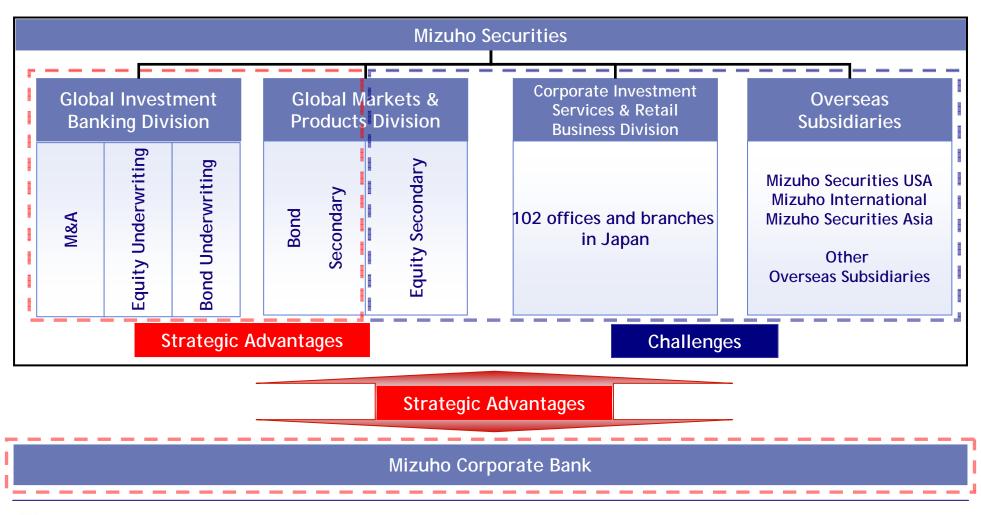




3. Strategic Advantages and Challenges

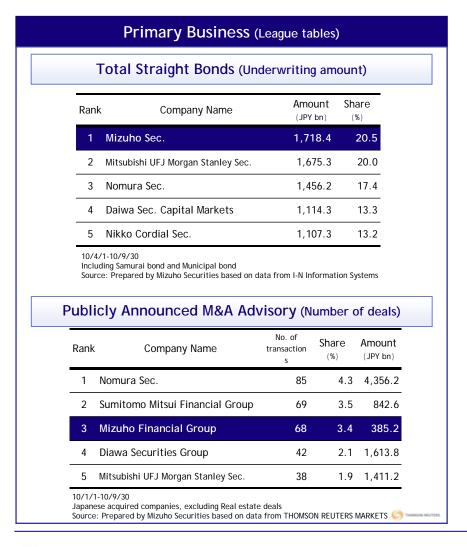
Current Status

- Strategic Advantages: Primary business and bond secondary business, bank/securities collaboration
- Challenges: Equity secondary business, retail business, and overseas subsidiaries



Strategic Advantages: Primary Business and Bond Secondary Business

Maintained top-tier presence in areas of strategic advantage in Japan



Bond Secondary Business

- Accumulated know-how and client base as bankaffiliated securities house
- Broad product coverage through collaboration with overseas subsidiaries
- Strong support by analysts and economists team

Fixed Income Analyst / Economist Popularity Survey

Rank	Company Name		
1	Mizuho Securities		
2	BNP Paribas Securities		
3	UBS Securities		
4	Mitsubishi UFJ Securities		
5	Nomura Securities		

Source: Prepared by Mizuho Securities based on 28 March issue of "Nikkei Veritus"



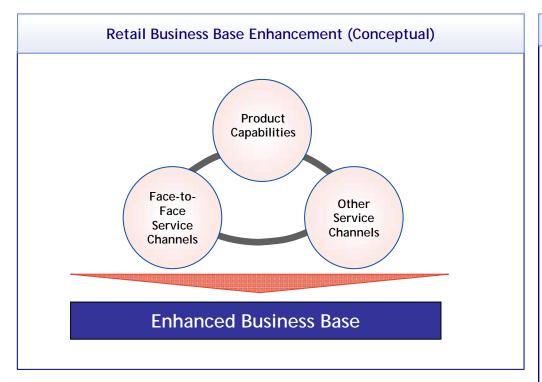
Strategic Advantages: Collaboration with Mizuho Corporate Bank

■ Expanded business by leveraging collaboration with Mizuho Corporate Bank with broad and robust client base



Challenges: Retail Business

■ Implement initiatives aimed at increasing assets under management (AUM)



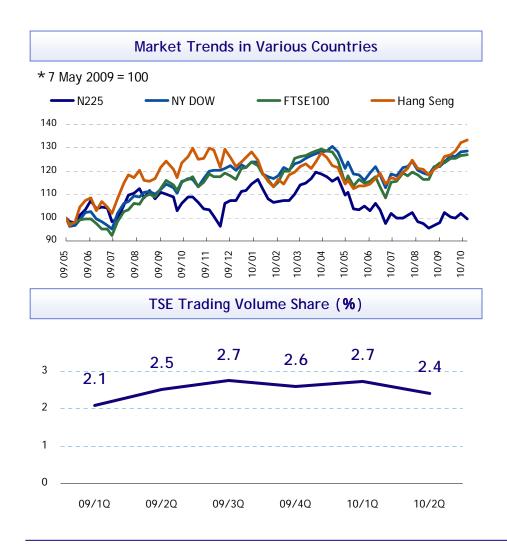
Measures to Increase AUM

- > Enhancement of product capabilities
 - ✓ Introduction of diversified products including investment trusts, foreign bonds and structured bonds, etc.
 - ✓ Distribution of equity and bond in large-scale underwriting deals
- > Enhancement of face-to-face service channels
 - ✓ Reinforcement of Financial Advisor (FA) system
 - ✓ Focus on sales to HNW* clients
 - ✓ Increased efforts to advance quality of sales activities
 - Hold "Proposal Skill up Meeting"
- > Enhancement of other service channels
 - ✓ Reinforcement of "Mizuho Securities Net Club" service
 - Renewal of investment information menu (September)
 - ✓ Increase in number of call centre staff

^{*} HNW: High Net Worth

Challenges: Equity Business (Secondary)

■ Implement medium-term initiatives to increase revenues amid stagnant Japanese market

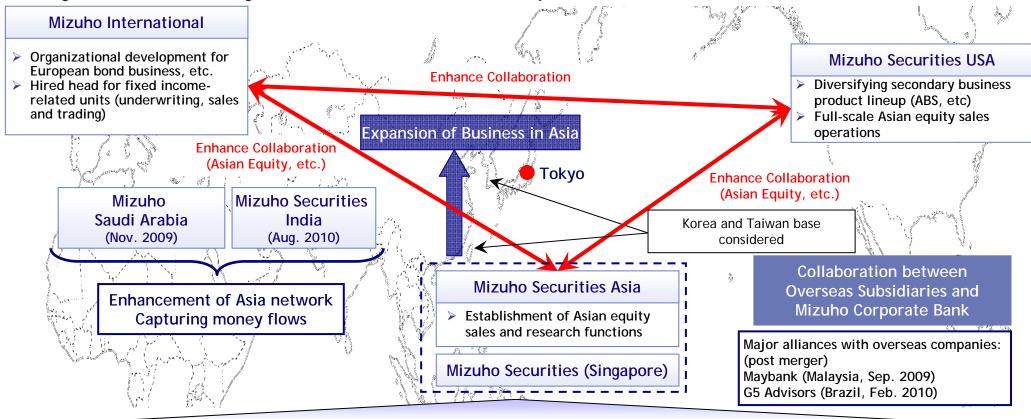


Major Initiatives

- Reestablishment of trading business
 - Optimal risk-taking by strengthening teamworking
- > Strengthening of sales framework
 - ✓ IR/Research
 - ✓ Block/Matching trades
- Completion of establishment of electronic trading platform
 - ✓ Pan-Asia equity electronic trading
 - Prime services
 - ✓ High-Frequency Trading (HFT)

Challenges: Global Business Capabilities

- Invest to expand global business base in line with specific strategies at each subsidiary
- Enhance collaboration among subsidiaries, primarily in Asian equities and, at the same time, support through global business management and infrastructure development



Introduction of global business management framework (cross-entity operation among HQ and foreign subsidiaries)

Development of global infrastructure (ex. managerial accounting, risk management, IT etc.)

(Reference) Overseas Subsidiaries: 2Q Performance

Mizuho International

 P/L improved due to strong Repo & Treasury business trends

Mizuho Securities Asia

 Equity primary and cross-border M&A deals contributed to improved P/L levels

Mizuho Securities USA

 P/L turned to surplus due to brisk DCM and stable bond and equity secondary businesses

Major Deals

- > DCM (Samurai bonds)
 - Wal-Mart (lead manager)
 - Rabo Bank (lead manager)
 - Barclays Bank (lead manager)
 - BNP Paribas (lead manager)
 - Credit Suisse Group Finance (lead manager)
- A&M <
 - TOB by leading staffing firm Randstad for FujiStaff
 - Lotte's acquisition of E. Wedel (Poland)
 - ZERIA Pharma share acquisition of Bio Esbjerg (Denmark)

Major Deals

- ►ECM IPO
 - Agricultural Bank of China (manager)
 - Guotai Junan International Holdings (co-lead manager)
 - China ITS (Holdings) (co-lead manager)
 - Ford Glory Group Holdings (co-lead manager)
- ➤ M&A
 - Nippon Paper's capital investment for Lee & Man Paper

Major Deals

- > DCM
 - BP Capital Markets (lead manager)
 - Georgia Power Company (lead manager)
 - Entergy Louisiana LLC (lead manager)
 - Florida Gas Transmission Company, LLC (co-lead manager)
 - Toyota Auto Receivables 2010-C Owner Trust (ABS) (manager)
- ➤ M&A
 - Sharp's acquisition of Recurrent Energy

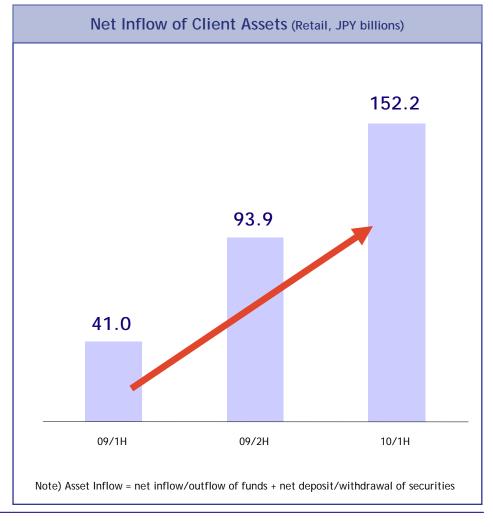
4. Initiatives for FY2010/2H

Improve Basic Profitability: Retail Business

Accelerate initiatives to further enhance retail business base

Key Initiatives

- Enhance sales to HNW* clients
 - Establish special Financial Advisors (FA) departments in Tokyo and Osaka
- Improve sales efficiency through enhanced utilization of other service (non face-to-face) channels, etc.
 - ✓ Full-scale renewal of "Mizuho Securities Net Club"
 - ✓ Preparation for participation in "Click 365" (Foreign exchange margin trading)
 - (License obtained on 1 Nov., launch of service scheduled in Jan. 2011)
- Utilize new sales infrastructure
 - ✓ Establish "Inheritance Centre" as organization for integrating inheritance-related business
- Increase equity investment trusts balance
 - ✓ Introduce products in light of substantial retail JGB redemptions
 - ✓ Publicly-offered equity investment trusts balance: JPY 1,412.1 billion (10/2Q)



* HNW: High Net Worth

Improve Basic Profitability: Equity Business

Aim to win large-scale deal mandates while monetizing electronic trading and developing sales and other infrastructure in equity secondary business

Large-Scale Deal

- Expand trading by leveraging PO deals and block trades
 - ✓ Pursue large earning sources amid sluggish market environment

Electronic Trading

- Generate profits from businesses following completion of infrastructure development
 - ✓ Pan-Asia equity electronic trading
 - ✓ Prime services
 - ✓ HFT (High Frequency Trading)

Institutional Investor Sales

- Enhance basic profitability from commissions, etc.
 - ✓ Enhance book building capabilities and secondary trading
 - Improve evaluations by institutional investors (broker's points)
 - Expand primary deal distribution capability

Asia Equity Business

- Enhance Asian equity distribution capabilities at Mizuho Securities Asia
- Develop Asian equity sales functions at overseas subsidiaries
 - ✓ Provide Asian equity with growth potential to investors
 - ✓ Enhance Asian equity sales for retail investors in Japan

Strengthen Global Business Capabilities

Promote profit expansion through enhancement of client-oriented business along with collaboration among subsidiaries and other Mizuho Financial Group companies

Stable Profit Base Development at Major Overseas Subsidiaries

- Promote measures to enhance profitability at major overseas subsidiaries
 - ✓ Mizuho Securities USA
 - Stabilize profit base by diversifying secondary business product lineup (i.e. high yield bonds, etc.) and enhancing sales & trading frameworks (i.e. US equity, etc.)
 - ✓ Mizuho International
 - Focus on improving top line through full-scale launch of European bond business
 - ✓ Mizuho Securities Asia
 - Generate profit from business areas in which prior investments were made
 - ✓ Develop framework for Asian equity sales to institutional investors at overseas subsidiaries

Develop and Enhance Global Infrastructure/Network

Global Business Infrastructure Development

- ✓ Develop global derivative trading infrastructure
- ✓ Correspond to consolidated regulation and liquidity requirements

Global Network Enhancement/Expansion

✓ Consider expansion of network in Asia

Mizuho Securities USA Mizuho International Enhance product underwriting and distribution framework by leveraging bank/securities double-hat structure Mizuho Corporate Bank Mizuho Securities Asia Enhance collaboration in primary business (DCM, etc.) Business bases in 28 locations in Asia as of 1 November 2010



Strengthen Internal Control Framework

■ Enhance internal control framework with a key focus on corresponding to new regulations and enhancement of compliance

Effective Correspondence to Regulations

- Consolidated regulation of securities companies
- International Financial Reporting Standards
- Other regulations
 - ✓ Liquidity requirements
 - ✓ Basel regulations, etc.

Further Enhancement of Compliance

- > Further increase customer satisfaction
 - ✓ Improve retail sales quality
- Enhance information management framework
- Strengthen global compliance framework

Develop organizational structure flexible to environmental changes

Realize Merger Synergies

Focus on further synergy to complete merger process

Profit

Expansion of merger synergy profits through further strengthening of inter-division collaboration

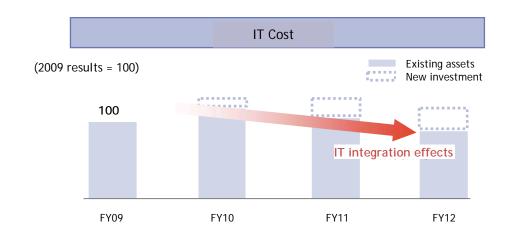


- ✓ Provide primary products to increase AUM* including retail SB deal expansion
- Strengthen investment banking business through utilization of corporate business functions at branches
 - Enhance coverage
 - Enhance business with local financial institutions

- ✓ Enhance product provision and sales support for Corporate Investment Services & Retail Business Division
- Introduce new distribution-type products
- ✓ Expand retail client base through collaboration between divisions

Cost

- Materialization of cost synergy effects
 - ✓ Consistent IT integration
 - ✓ Promotion of further organizational reviews and operational streamlining
 - ✓ Consider other cost reduction measures



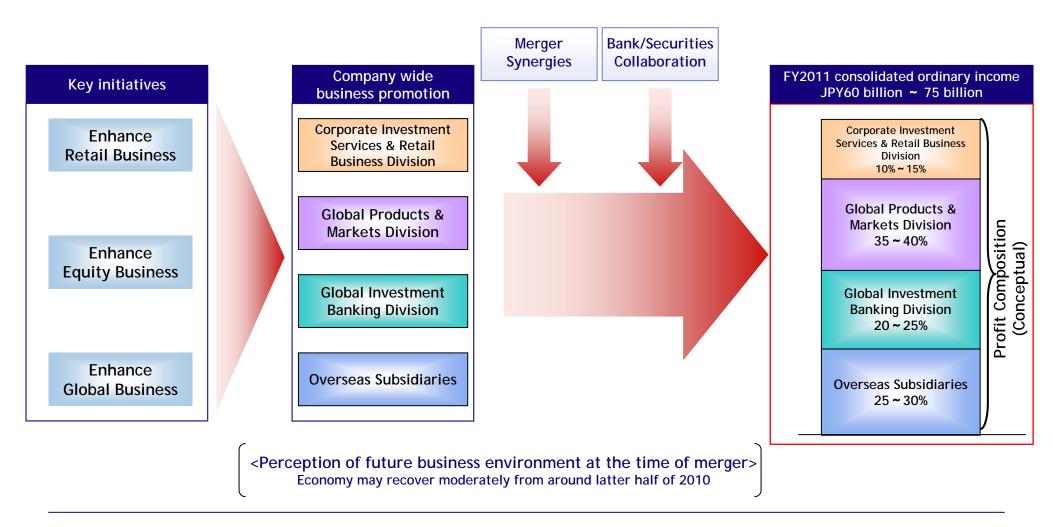
^{*} AUM: Asset Under Management



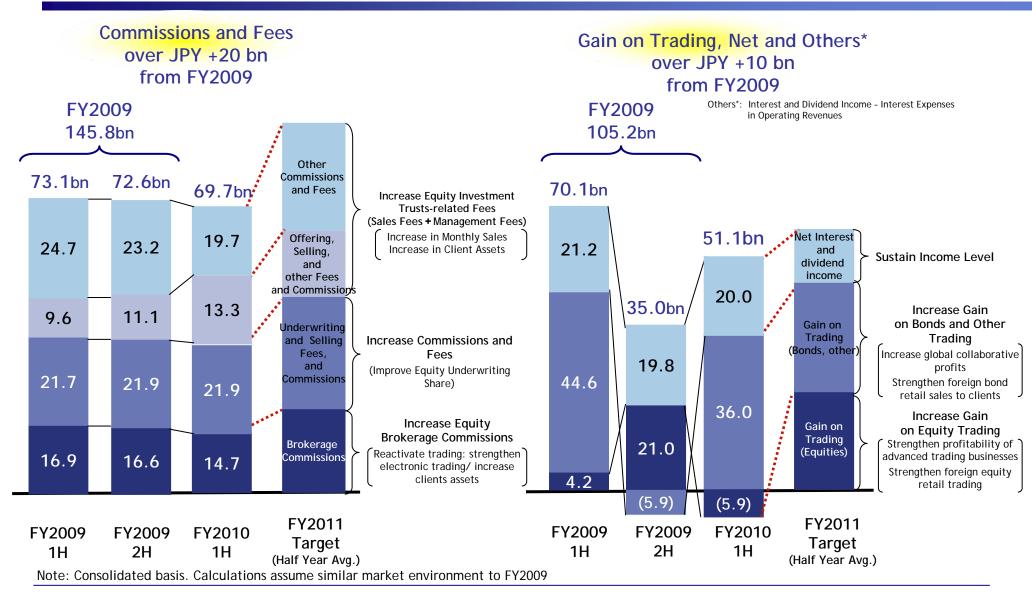
5. Wrap up

To Achieve FY2011 Consolidated Ordinary Income Target (Conceptual)

■ Focus on steady progress of key initiatives and maximization of synergies in order to achieve the target amid challenging business environment



Profit Image to Achieve the Target



Closing

- Complete final stages of merger process -
- Strengthen business base for significant expansion from FY2011 onward -

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