# Financial Results for FY23

- Presentation Material for Fixed Income Investors -

May, 2024



1 Group Overview

2 Financial Summary

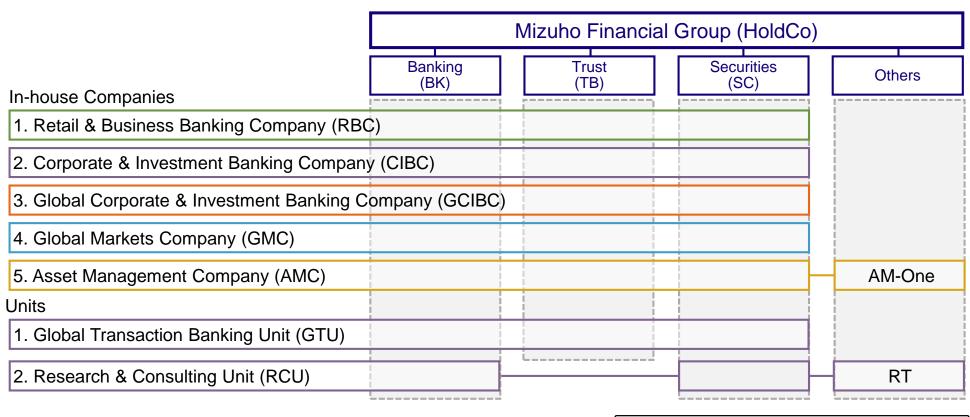
**3** Funding Summary

4 Capital Regulations

5 Capital Policy

Appendix

# Mizuho Group



(As of Mar-24,	rounded	figures)	١
(/ to or ividi Z-+,	Touridod	nigal Co	,

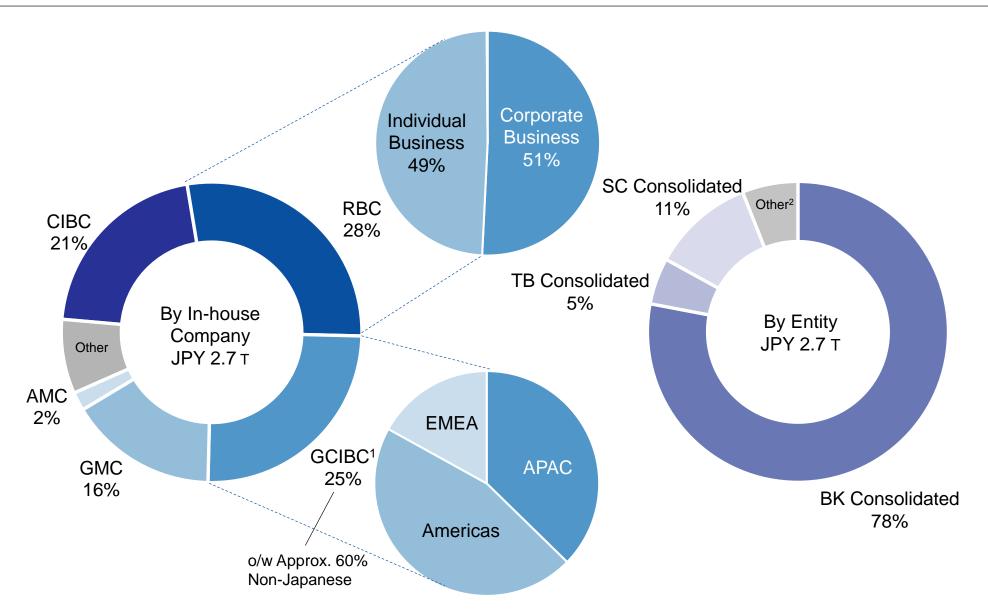
Individual Customers	Securities Accounts	Coverage of listed companies in Japan	Forbes Global 200* Non-Japanese coverage		
22M	1.6M	80%	90%		

Credit Rating	edit Ratings (As of May 20, 202					
	FG	BK/TB				
S&P	A-	А				
Moody's	A1	A1				
Fitch	A-	Α				
R&I	AA-	AA				
JCR	AA	AA				

<sup>\*</sup> Top 200 corporations from Forbes Global 2000.



### Breakdown of FY23 Gross Profits



<sup>1.</sup> Breakdown for regions are aggregated after exclusion of portion recorded at Head Quarter. 2. Includes transactions between subsidiaries that should be consolidated and eliminated as internal transactions.

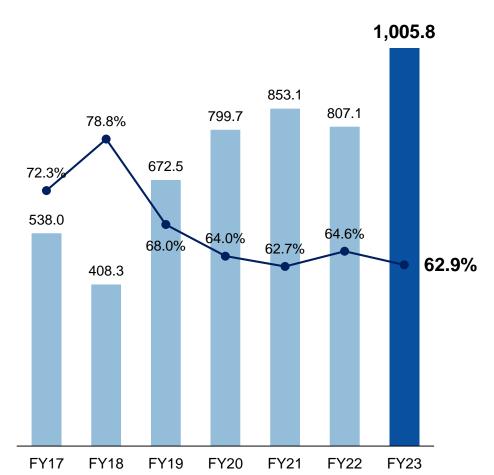


#### Consolidated Net Business Profits & Expense ratio

(JPY B)

Expense ratio

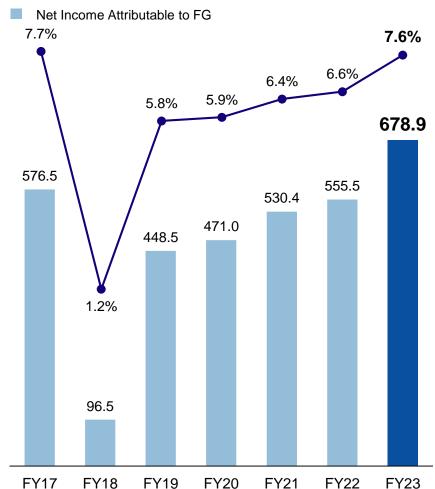
Consolidated Net Business Profits<sup>1</sup>



### Net Income Attributable to FG & Consolidated ROE

(JPY B)

Consolidated ROE<sup>2</sup>



<sup>1.</sup> Incl. Net Gains (Losses) related to ETFs and others 2. Excl. Net Unrealized Gains (Losses) on Other Securities.



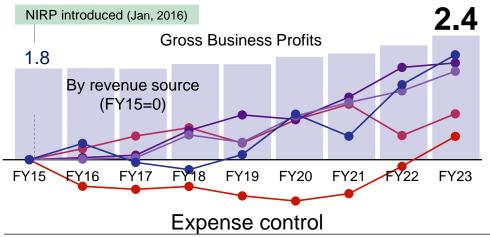
# Stabilizing profits from core businesses (1)

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

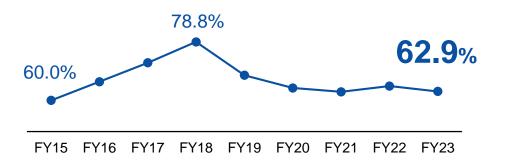
- Made efforts to diversify our revenue and change our expense structure in the midst of headwind from negative interest rate policy ("NIRP")
- Quality of profits significantly improved. Net Business Profits surpassed JPY 1T led by profit growth from our client related business

### Gross Business Profits (Customer Groups + S&T)

• Offset decline in domestic interest income by diversifying revenues sources that supplement interest revenue



 ■ Maintained expense ratio in the lower end of 60 – 70% range through disciplined control



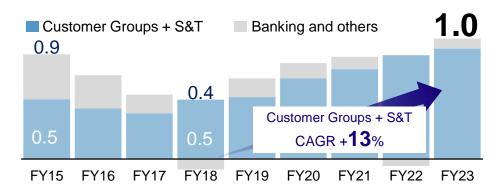


- Enhancements in Global CIB business
- Capturing the Asia growth
- Increase in liquid deposits
- · Capture corporate actionrelated business opportunities
- Measures for higher profit loans

#### -0.1 **Net Business Profits**

 Profits increased mainly in Customer Groups (JPY T)

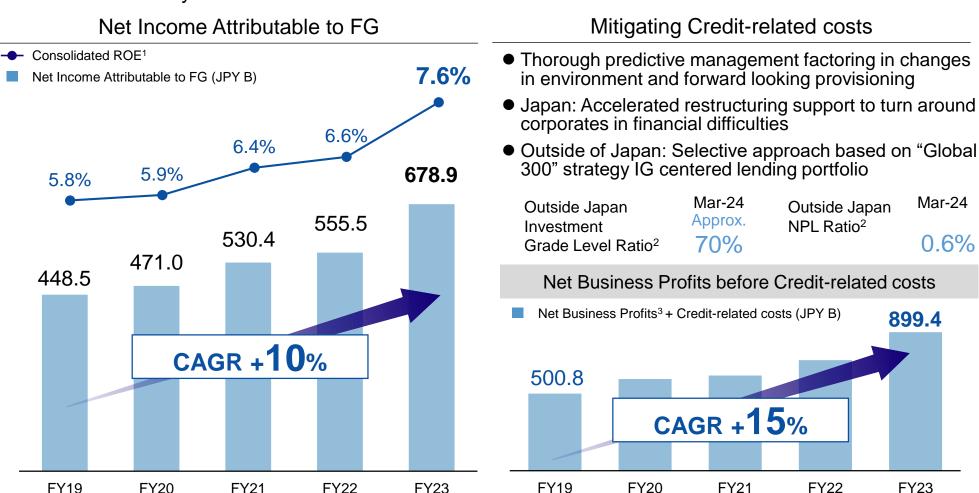




# Stabilizing profits from core businesses (2)

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

- Achieved bottom line profit growth of CAGR +10% based on Net Business Profit growth and proactive and predictive management of credit costs
- Continue predictive management of credit portfolio and utilization of forward looking provisioning to eliminate volatility in credit costs



<sup>1.</sup> Excl. Net Unrealized Gains(Losses) on Other Securities. 2. BK (incl. banking subsidiaries outside Japan), In-house company management basis. 3. Incl. Net Gains (Losses) related to ETFs and others.



# Maintaining stable business operations

- Continuous efforts to prevent major system failures by implementing measures into day-to-day operations
- In addition, continuous enhancements to IT governance aligning to external environmental changes and business expansion

#### Progress on IT governance improvement plan

- Prevented major system failure in FY23
  - ➤ Major system failures¹:

None

➤ Recovery beyond 3 hours¹:

None

➤ Transactions processed next-day<sup>1,2</sup>: N

None

- Company-wide initiatives maintain employee awareness of past system failures
- Completed reporting requirements to the JFSA as of Jan 15, 2024

# IT system failure prevention

- Preventive maintenance measures and early parts replacement
- · Visualize and share recovery procedures
- Enhancement of response capabilities
- Thorough initial response, swift reporting framework to clients
- Practical training with ATMs
- Continuous Action
- Improve by learning from external incidents
- Set up IT/DX Committee to further enhance supervision
- Maintaining awareness
- · Set up an exhibition room to maintain awareness
- Training programs with real-life scenarios and a sense of urgency

#### Enhancement to IT governance

Progress

Continued enhancement to internal management of overseas operations

- Appointment of regional CxO from FY23
- Overseas offices to carry out self-directed initiatives for various issues



Progress

Enhancement to cybersecurity

- Conducted enhancement program in all areas
- Developed roadmap to further strengthen measures

<sup>2.</sup> Number of system failures in which transactions that should have been processed on that day were handled on the following day (in Japan).



<sup>1.</sup> Failures of systems with a large impact (impact in Japan, excl. those caused by external factors). Apr. 2023 – Mar. 2024.

1 Group Overview

2 Financial Summary

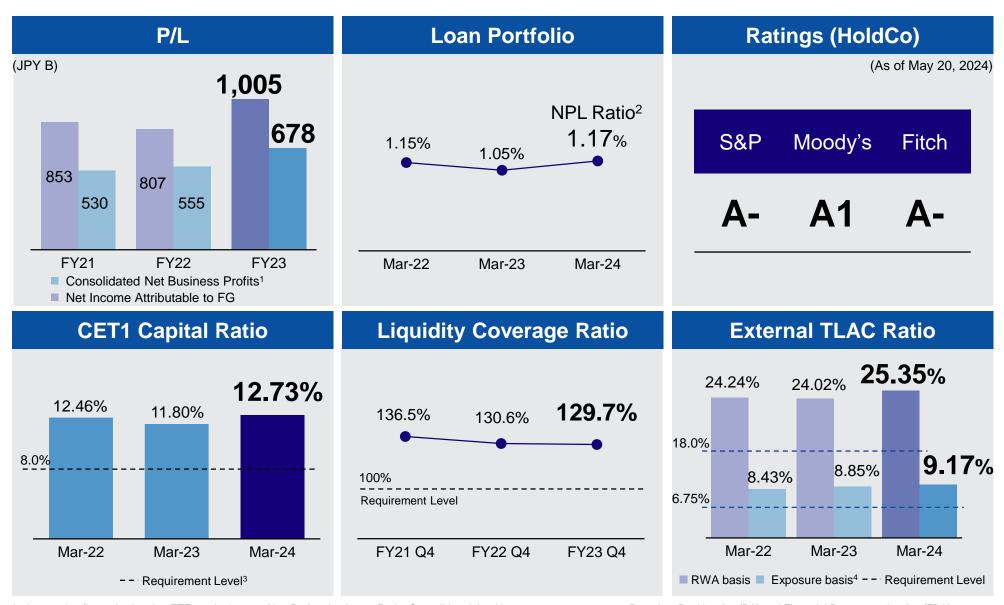
**3** Funding Summary

4 Capital Regulations

5 Capital Policy

Appendix

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28



<sup>1.</sup> Incl. net gains (losses) related to ETFs and others. 2. Non Performing Loans Ratio. Consolidated, banking account+trust account. Based on Banking Act (BA) and Financial Reconstruction Act (FRA). 3. Excl. Counter Cyclical Buffer. 4. Excl. BOJ deposits.



# Summary of Financial Results

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

(JP	YB)	FY23	Yo	ρΥ
1	Consolidated Gross Profits <sup>1</sup>	2,672.2	+392.0	+17.1%
2	G&A Expenses <sup>2</sup>	-1,681.9	-208.3	+14.1%
3	Consolidated Net Business Profits <sup>1</sup>	1,005.8	+198.6	+24.6%
4	o/w Customer Groups	791.4	+47.7 <sup>4</sup>	+2.9%
5	o/w Markets	125.0	+65.1 <sup>4</sup>	+100.3%
6	Credit-related Costs	-106.3	-17.0	+19.0%
7	Net Gains (Losses) related to Stocks <sup>3</sup>	54.7	-29.9	-35.3%
8	Ordinary Profits	914.0	+124.4	+15.7%
9	Net Extraordinary Gains (Losses)	40.9 <sup>5</sup>	+51.6	-
10	Net Income Attributable to FG	678.9	+123.4	+22.2%
	(Ref.)			
11	Consolidated ROE <sup>6</sup>	7.6%	+1.0%	_
12	Expense ratio (2÷1)	62.9%	-1.6%	_

#### Consolidated Gross Profits:

Growth in Interest, Solutions and IB-related income alongside market tailwinds led to strong performance in both Customer Groups and Markets. Realized losses in Securities portfolio by management intent.

### 2 G&A Expenses:

Increase from resource deployment to growth areas and governance-related costs, as well as external factors such as Yen depreciation and inflation

#### **3** Consolidated Net Business Profits :

Reached JPY 1T in light of strong top-line growth. Customer Groups profit highest since beginning In-house Company system.

#### 4 Credit-related Costs:

Largely in line with annual plan of JPY -100.0B

#### 5 Net Income Attributable to FG:

Increase of 22.2% YoY, driven mainly by Consolidated Net Business Profits

#### 6 Consolidated ROE:

Significant increase of 1% in light of profit growth and efficiency improvements

<sup>1.</sup> Incl. Net Gains (Losses) related to ETFs and others of -JPY 31.0B (-JPY 32.8B YoY). 2. Excl. Non-Recurring Losses and others. 3. Excl. Net Gains (Losses) related to ETFs and others. 4. Figures for YoY are recalculated based on the FY23 management accounting rules. 5. Of which JPY 52.7B are from the cancellation of the Employee Retirement Benefit Trust (+JPY 5.1B YoY).
6. Excl. Net Unrealized Gains (Losses) on other securities.

# Financial Results by In-house Company

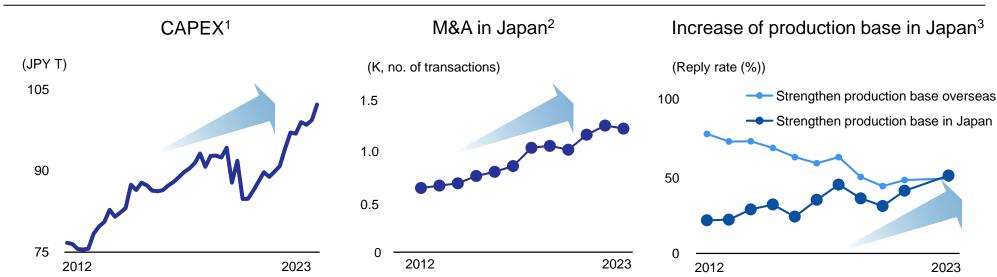
(JPY B) Group aggregate, preliminary figures									
	Gross Profits		G&A Expenses		Net Business Profits		Net Ir	ROE	
	FY23	YoY¹	FY23	YoY¹	FY23	YoY¹	FY23	YoY¹	FY23
Customer Groups	2,033.0	+135.7	-1,257.4	-105.3	791.4	+47.7	555.3	+21.8	7.3%
RBC	749.2	+42.6	-651.1	-45.4	105.0	+24.7	51.2	+11.9	2.7%
CIBC	556.3	+47.6	-217.8	-15.7	346.2	+33.3	287.3	-7.4	9.2%
GCIBC	670.2	+43.0	-352.4	-43.1	337.4	-0.2	223.5	+27.5	9.0%
AMC	57.2	+2.4	-36.1	-1.1	2.8	-10.1	-6.6	-10.3	_
Markets (GMC) <sup>2</sup>	432.5	+118.3	-307.4	-54.0	125.0	+65.1	82.8	+48.0	3.8%
Banking <sup>2</sup>	45.4	+64.4	-50.0	-7.0	-4.6	+57.4			
Sales & Trading	387.1	+53.8	-257.4	-46.9	129.6	+7.6			

<sup>1.</sup> Figures for YoY are recalculated based on the FY23 management accounting rules. 2. Incl. Net Gains (Losses) related to ETFs of 2 Banks.

# (Ref.) Business environment of Japanese companies

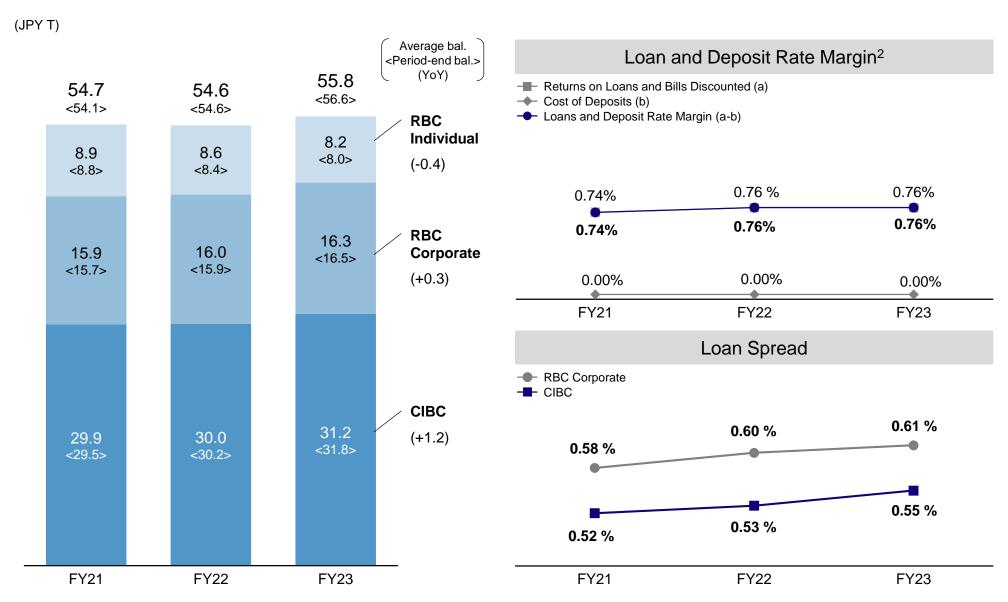
#### Japan **Overseas** Decline in working-Stagnation in Cultivation of Trend toward age population and Increase in TSE reforms capex due to geopolitical risks birthrate, aging startup companies energy transition COVID and others population Promotion of Digital investment Demand for Need to take Demand for financing Revision of and business renewal of aging investments to increase measures to for startups supply chains succession needs infrastructure facilities corporate value address transition Growing demand for capital Increasing corporate actions

#### **Macro statistics**



<sup>1.</sup> Made by RT from Cabinet Office "Quarterly Estimates of GDP – Release Archive". Vertical Axis is price in 2015. 2. Made by RT from Recof "M&A database". Only includes M&A transactions. Excluding any transactions that did not go through after disclosure. 3. Made by RT from Development Bank of Japan "Research on National Infrastructure Investment Plans. Proportion of replies that said strengthen either production base in Japan or overseas approximately in the next 3 years. Only includes large corporate or producers, of which answered to have production base in both overseas and Japan.

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

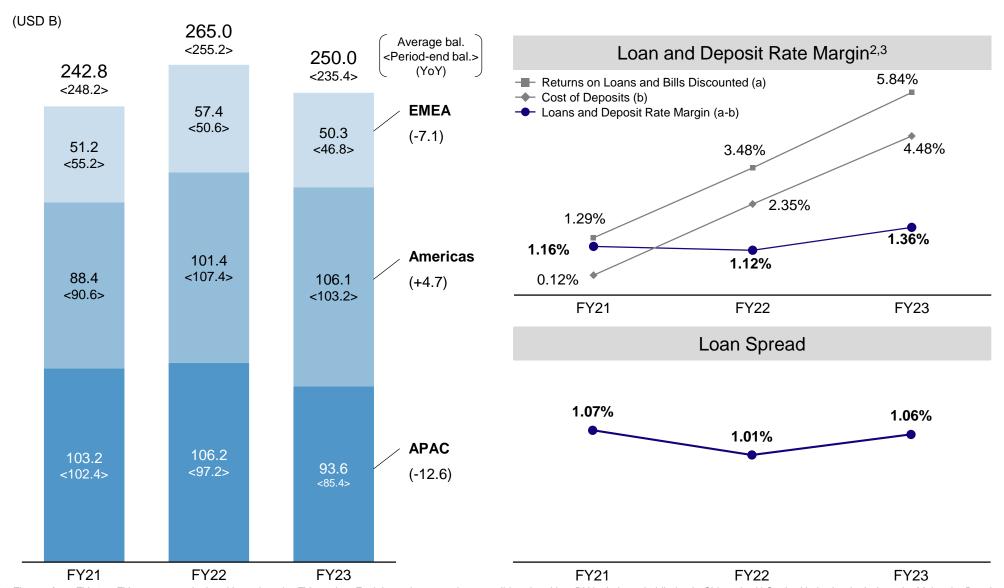


<sup>1.</sup> BK+TB. FY23 management accounting rules. Figures from FY21 to FY22 recalculated based on the FY23 rules. Excl. loans between consolidated entities and loans to Japanese Government and others. 2. 2 Banks. Excl. loans to financial institutions (incl. FG), Japanese Government & others. Domestic operations.



Loans outside Japan<sup>1</sup>

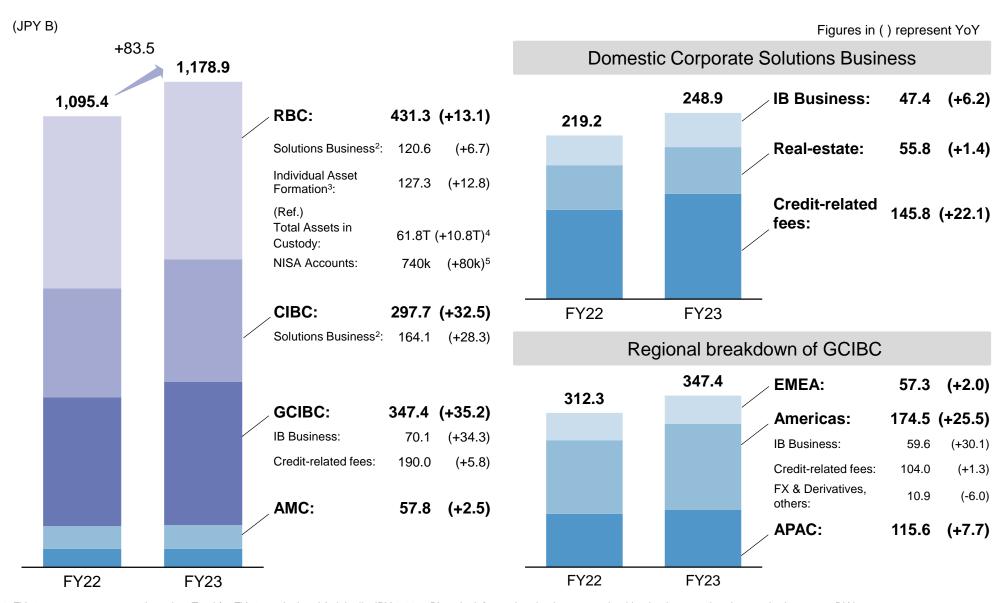
FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28



<sup>1.</sup> Figures from FY21 to FY22 were recalculated based on the FY23 rules. Excl. loans between the consolidated entities. BK incl. the subsidiaries in China, the U.S., the Netherlands, Indonesia, Malaysia, Russia, Brazil and Mexico. 2. BK, International Operations. 3. There was an error in some of figures for Returns on Loans and Bills Discounted after FY22 mid-term period. The result for FY22 in this graph includes the corrected figures. Individually they are: FY22 - 2Q 2.34%, 3Q 2.98%, FY23 - 1Q 5.55%, 2Q 5.68%, 3Q 5.77% (accumulative totals for each FY).



### Non-interest Income<sup>1</sup>



<sup>1.</sup> FY23 management accounting rules. Total for FY22 recalculated (originally JPY 1,113.4B). 2. Incl. fees related to investment banking business and real-estate brokerage. 3. BK investment trusts, annuities+SC individual segment, PB segment. 4. Combination of SC's Retail Banking Business Division and 2 Banks (Individual annuities, Investment trusts excl. MMF, Foreign currency deposits). 5. BK+SC



# Total Assets JPY 278T (+24.4)

#### Deposits/NCDs Loans 171 (+7.1) 92 (+4.0) RBC Individual3 47.1 (+0.8) RBC Corporate<sup>3</sup> 32.6 (+1.7) Securities CIBC<sup>3</sup> 46.8 (+1.6) 38 (+0.8)27.8 (+1.0) GCIBC<sup>3</sup> **JGBs** 11.4 (-5.7) Other Liabilities 15.8 (+5.0) Foreign Bonds Japanese Stocks 3.7 (+0.7) 96 (+16.1) Other Assets 147 (+19.4) **Net Assets** 72.9 (+5.8) Cash and Due from Banks 10 (+1.1)o/w Bank of Japan Current 57.5 (+6.3) Account Balance<sup>2</sup>

### Of which Non-JPY<sup>3</sup>

- Customer deposits to loan ratio: 79%
- Breakdown of Customer deposits:
- JP Clients (inside + outside Japan): approx. 50%
- Non-JP Clients (outside Japan): approx. 50%
   (By region, approx.: Americas 20%, EMEA 10%, APAC 20%)

USD 498.3B (+12.1)

Loans<sup>4</sup>
253.6 (-30.9)

Mid-long term
funding<sup>5</sup>
105.5 (+17.8)

Securities
101.3 (+24.2)

Market Operations<sup>6</sup>
137.1 (+20.7)

Others
143.4 (-18.8)

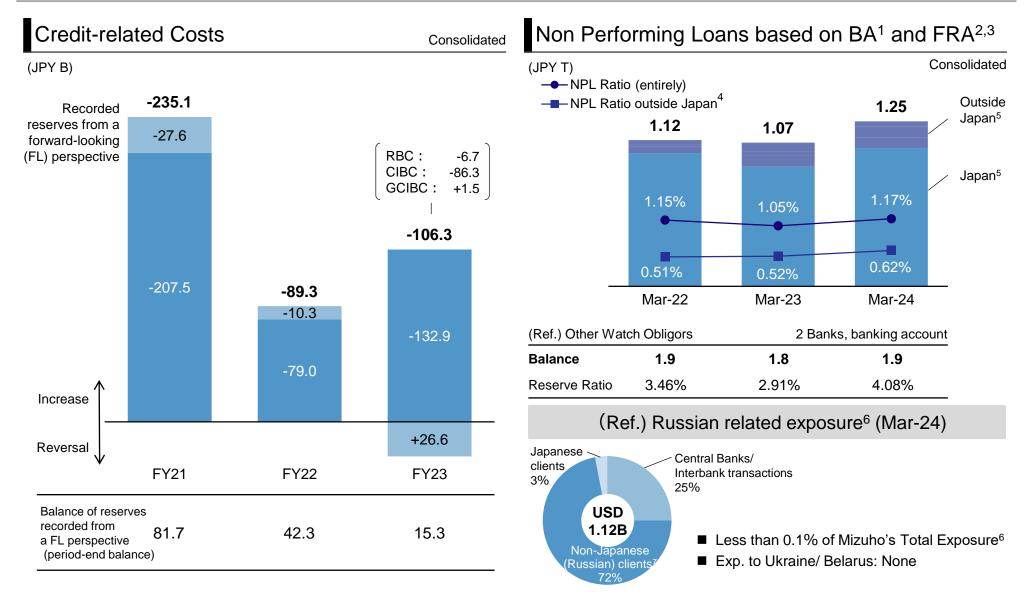
Customer deposits<sup>4</sup>
201.5 (-24.4)

Mid-long term
funding<sup>5</sup>
105.5 (+17.8)

CD•CP
54.1 (-2.0)

<sup>1.</sup> Figures in () represent YoY. 2. 2 Banks. 3. BK+TB. FY23 management accounting rules. 4. BK in Japan and subsidiaries in China, the U.S., the Netherlands, Indonesia, Malaysia, Russia, Brazil and Mexico. 5. Corporate bonds, currency swaps, etc. 6. Repos, interbank, central bank deposits and others.

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28



<sup>1.</sup> Banking Act. 2. Financial Reconstruction Act. 3. Incl. Trust Account. 4. BK (incl. banking subsidiaries outside Japan), In-house Company management basis. 5. Representative main branch basis. 6. BK consolidated+TB consolidated. Inclusive of loans, commitment lines, guarantee transactions, derivatives related credit, etc. Balance after guarantee at country of risk. 7. Incl. project finance transactions.



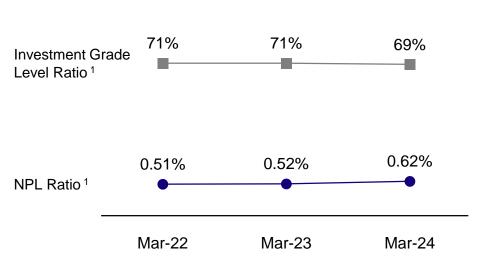
### Quality of Loan Portfolio

- The majority of assets are rated as Investment Grade
- Financing towards SMEs and Individuals outside Japan is limited

#### Mizuho's Core Strategy for Global Business

Global 300:

Building relationship by focusing on global conglomerate corporations with high credit worthiness



### Exposure to Real Estate Sector<sup>2</sup>

Management accounting basis

- Exposure to real estate sector outside Japan is approximately 30%
- No exposure to NRL for U.S. office buildings. Exposure to Chinese Corporations is minimal

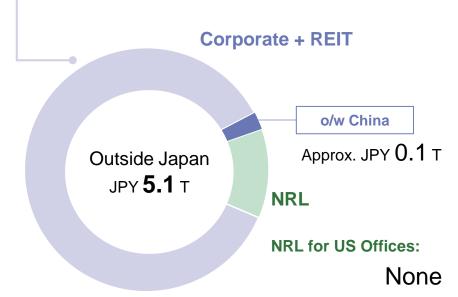
	(JPY T)	(%)
Total EXP	18.5	100
Japan	13.4	73
Outside Japan	5.1	27

(Ref.) Percentage of Loan Balance for Real Estate Sector

Japan Less than 20%

Outside
Japan

Less than 10%



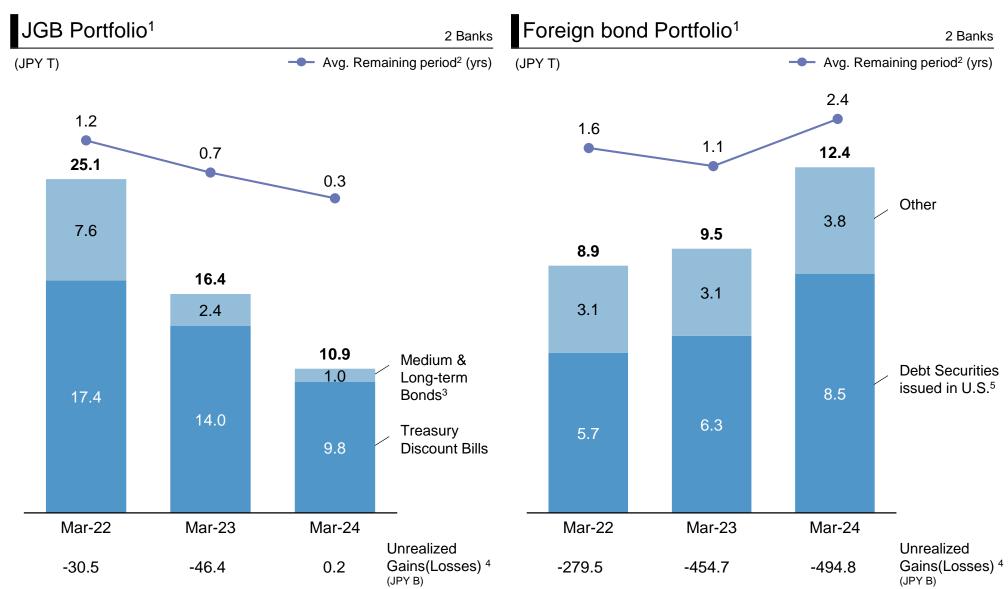
<sup>2.</sup> BK consolidated+TB non-consolidated. Total exposure includes loans, FX and unused commitment lines. Mar-24. NRL represents Non Recourse Loans.



<sup>1.</sup> BK (incl. banking subsidiaries outside Japan), In-house Company management accounting basis.

# Securities Portfolio (Bonds)

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28



<sup>1.</sup> Other Securities which have readily determinable fair values. 2. Management accounting basis. After taking into account hedging activities, excl. bonds held to maturity.

<sup>3.</sup> Incl. bonds with remaining period of one year or less. 4. Changes in value to be recorded directly to Net Assets after tax and other necessary adjustments. Applying Net Deferred gains (losses) of deferred hedging accounting among hedging instruments. 5. UST/GSE Bonds.



# (Ref.) Estimating financial impact by BOJ monetary policy change in March 24

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

### Estimated P/L impact on FY24 Business Plan

Approx. JPY 45.0B

(Ref.) Estimated impact of NIRP<sup>1</sup> implementation for FY16 (from 2016)

Approx. -JPY 40.0B

Actual rates as of Mar-24, Figures in ( ) change from Dec-23

Loan Income	+JPY 35.0B
Tibor 3M	0.26 % (+0.18 %)
Short-term Prime Rate	1.475 % (1.475 %)

Market Investment	+JPY 40.0B
Bank of Japan Current Account (Three-Tier System)	0.1%/0.1%/0.1% (+0.2%/+0.1%/+0.0%)
JGB 10YR	0.72 % (+0.11 %)

JPY B/S (Mar-24) $^2$  (JPY T)

Loans	59	Deposits	124
Floating: App	orox. 60%		
Fixed: App	orox. 20%		
Prime rate, etc.: App	orox. 20%	Current Deposit: App	orox. 80%
Market Investment	74	Time Deposit: App	orox. 20%
Bank of Japan Current Account:	56		
Treasury Discount E Mid/long-term:	Bill <sup>3</sup> : 10 2		
Avg. remaining period	: 0.3yrs <sup>4</sup>		
Other	4	Other	13

Deposit Income	-JPY 30.0B
Base Rate	
Current	0.020 %
Deposit	(+0.019 %)
Time	0.025 %
Deposit 1Y	<b>R</b> (+0.023 %)
Time	0.300 %
Deposit 10	YR (+0.298 %) <sup>5</sup>

<sup>1.</sup> Negative Interest Rate Policy. 2. BK, management accounting basis. 3. Incl. Government guaranteed bonds and other. 4. Excl. bonds held to maturity. After taking into account hedging activities.

<sup>5.</sup> Calculated by base rate before November 13, 2023. For the period from November 13, 2023 to March 24, 2024, 0.200%.



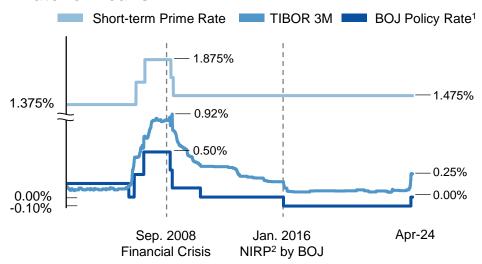
# (Ref.) Relevant Data

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

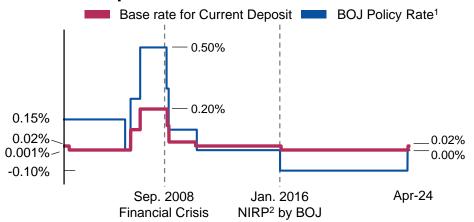
Ref.

#### Historical rate trend

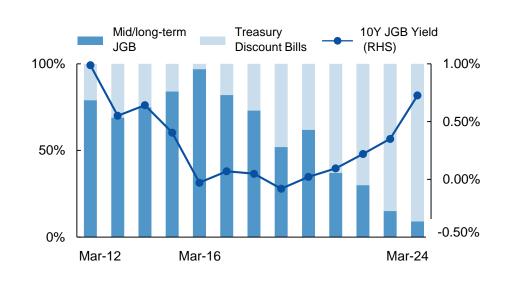
#### Rate for Loans



#### · Rate for Deposits



#### Ref. Past Investment in JGBs<sup>3</sup>



Ref. Financial impact by FX change (Estimation)

JPY depreciation would benefit for overall profits

Case: JPY depreciation

per JPY 1 (against USD)

Net Business Profit	approx. +JPY 3.5B
Net Income	approx. +JPY 2.5B

 Estimation based on latest P/L change

(Planned Rate for FY24: USD/JPY 135)

<sup>1.</sup> The uncollateralized overnight call rate target. For the period when target was set as a range, the lower band is plotted in the chart. From January 29, 2016 to March 18, 2024, -0.10% is shown, which is applicable to Policy-Rate Balance. 2. Negative Interest Rate Policy. 3. Other securities. Acquisition cost basis

1 Group Overview

2 Financial Summary

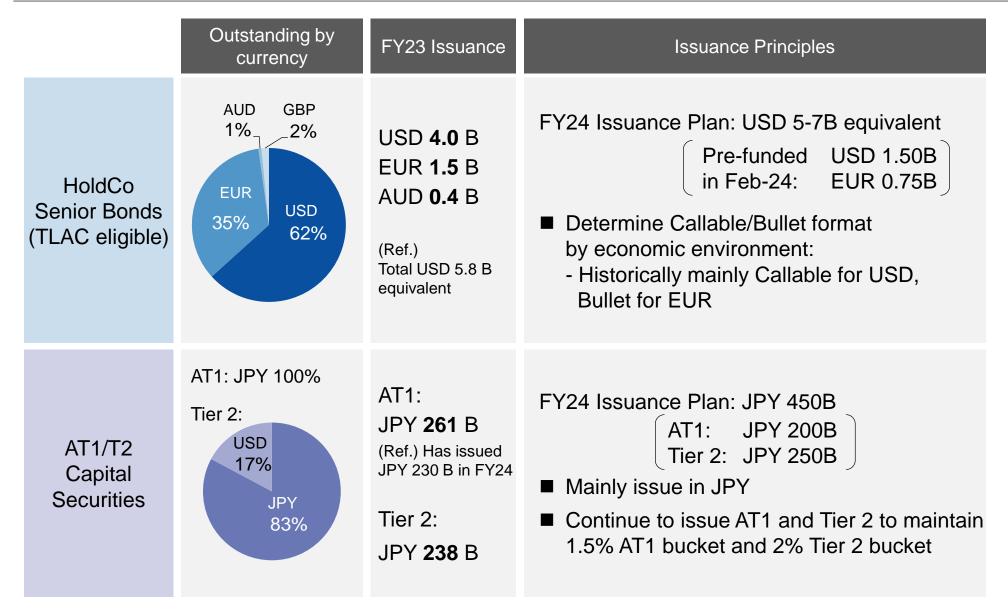
**3** Funding Summary

4 Capital Regulations

5 Capital Policy

Appendix

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

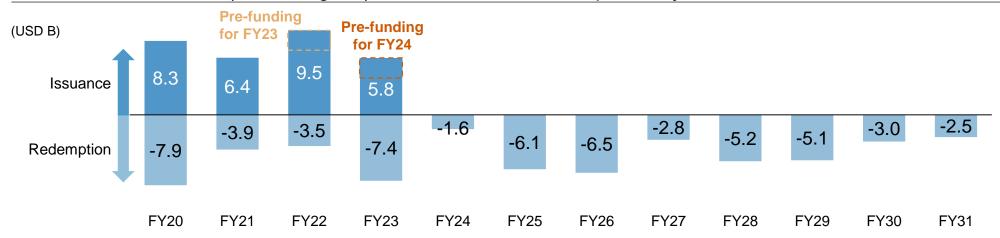


<sup>\*</sup> Only publicly offered bonds included. Outstanding values denominated in currencies other than the currency of issuance calculated using foreign exchange rate (TTM) as of Dec 31, 2023.



# HoldCo Senior Bonds (TLAC eligible) Issuances and Redemptions by FY\*

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28



#### Historical issuance calendar

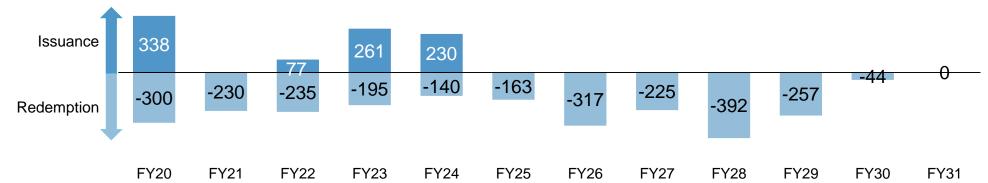
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total (USD B)
FY20					(10y .5B		/10y 2B	5y(Green)/10 €1.5B	Dy		5y/10y \$2B	/	8.3
FY21		5y/12y €1.5B		5y/10y \$1.75B		7y €1B				3)	1/7y(Green) \$1.85B		6.4
FY22		5y/10y €1.5B				5	Green)/10y €1.3B 5y/10y 1.75B		Pre-I for F	funding \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	5y/10y 1.35B //7y/10y \$2.6B	5y £ 0.5B	9.5
FY23				5y(Green \$2.5		7y(Green €0.75B 5y A\$0.4B			Pre-I for F	Y24	10y €0.75B 5y/10y \$1.5B		5.8
FY24													0

<sup>\*</sup> Includes only publicly offered bonds. When issued in currencies other than USD, USD-denominated figures up to FY23 are calculated using foreign exchange rate (TTM) at FY end of each issuance. Rate as of Mar. 31, 2024 applied to FY24 and thereafter. The Redemption bar graph is plotted based on the date when individual bonds are excluded from TLAC eligibility. Maturity and tenor of callable bonds in the above calendars do not include the period after the first call date. Callable bonds are assumed to be redeemed at their respective first call dates, although there is no guarantee they will be redeemed at such dates.

# AT1 Capital Securities Issuances and Redemptions by FY\*

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28





#### Historical issuance calendar

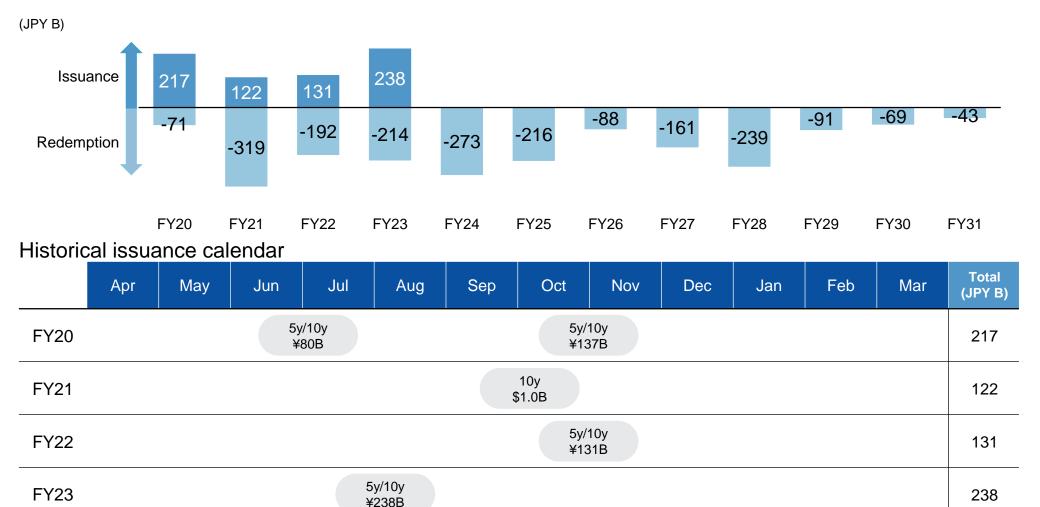
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total (JPY B)
FY20				5 <u>.</u> ¥2	y/10y 207B				5 ¥	y/10y 131B			338
FY21													0
FY22									4	5y ≨77B			77
FY23					y/10y 261B								261
FY24	ž	5y/10y ¥230B											230

<sup>\*</sup> Includes only publicly offered bonds. Callable bonds in the above calendars do not include the period after the first call date. Callable bonds are assumed to be redeemed at their respective first call dates, although there is no guarantee they will be redeemed at such dates.



# Tier 2 Capital Securities Issuances and Redemptions by FY\*

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28



FY24

0

<sup>\*</sup> Includes only publicly offered bonds. When issued in currencies other than USD, USD-denominated figures up to FY23 are calculated using foreign exchange rate (TTM) at FY end of each issuance. Rate as of Mar 31, 2024 applied to FY24 and thereafter. The Redemption bar graph is plotted based on the date when individual bonds are excluded from Tier 2 Capital eligibility. Maturity and tenor of callable bonds in the above calendars do not include the period after the first call date. Callable bonds are assumed to be redeemed at their respective first call dates, although there is no guarantee they will be redeemed at such dates.

1 Group Overview

2 Financial Summary

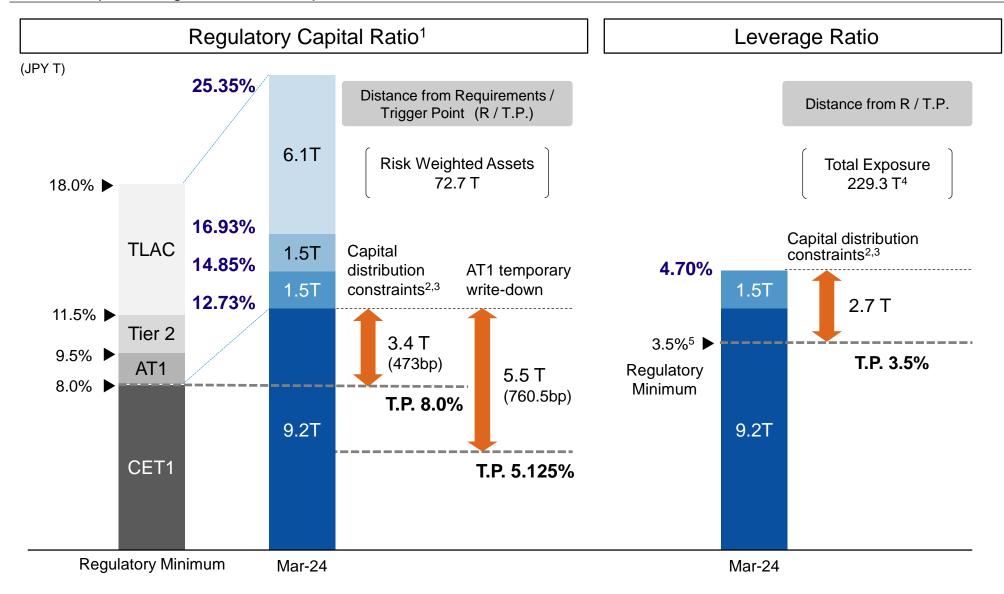
**3** Funding Summary

4 Capital Regulations

5 Capital Policy

Appendix

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28



<sup>1.</sup> Excl. countercyclical buffer (0.09%). 2. Assuming that AT1 capital, Tier 2 capital and RWA-based external TLAC are above their respective minimum requirements. 3. Incl. potential restriction of AT1 payment. 4. Excl. BOJ deposits. 5. From April 2024, the minimum leverage ratio increased from 3.5% to 3.7%.



# Comparison of loss absorption mechanism of capital instruments in selected countries

Public supports including capital injection prior to PoNV are applicable to Japanese financial institutions<sup>1</sup>

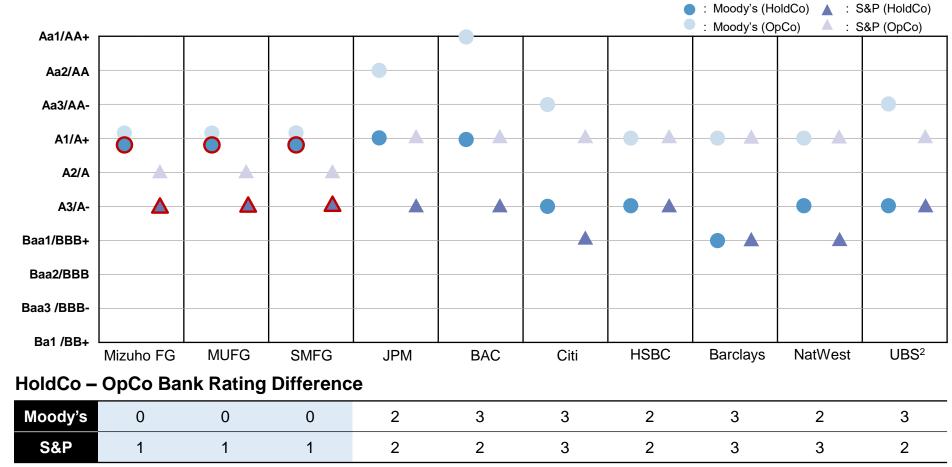
		Public capital injection		Tier 2			
Country	Capital injection prior to	constitutes PoNV or	Goir	ng Concern	Gone Concern	Gone Concern	
/Region	PoNV	triggers going concern loss absorption	CET1 Trigger	Loss absorption Mechanism	Loss absorption Mechanism	Loss absorption Mechanism	
Japan	Yes	No	5.125%	Temporary write-down (TWD)	Contractual write-down (Specified item 2 measures)	Contractual write-down (Specified item 2 measures)	
UK	No (injection available only after AT1 / Tier 2 bail-in)	Yes	7% <sup>2</sup> Conversion <sup>3</sup>		Statutory <sup>4</sup> Write-down or Conversion	Statutory <sup>4</sup> Write-down or Conversion	
EU	No (injection available only after AT1/ Tier 2 bail-in)	Yes	at least 5.125% <sup>5</sup>	TWD or Conversion	Statutory <sup>4</sup> Write-down or Conversion	Statutory <sup>4</sup> Write-down or Conversion	
Switzerland	No (injection available only after AT1/ Tier 2 bail-in)	Yes	7% for G-SIBs	Write-down or Conversion	Contractual Write-down or Conversion	Contractual Write-down or Conversion	
Australia	No (injection available only after AT1/ Tier 2 bail-in)	Yes	5.125%	Conversion	Contractual Write-down or Conversion	Contractual Write-down or Conversion	
USA <sup>6</sup>	No	N/A	N/A	N/A	Statutory	Statutory Write-down or Conversion	

<sup>1.</sup> It is uncertain which measures will be taken in a given case, and orderly resolution measures may be applied without implementing a pre-emptive capital injection. 2. Some issuers have stipulated 7% trigger as contractual base so that they could add their AT1 capital into the numerator of their leverage ratios. 3. The loss absorption mechanism of most of the AT1 securities in the UK is equity conversion, hence such securities do not have a write-up provisions. 4. Bail-in acknowledgment clause for effectiveness of statutory loss absorption, if the AT1 is governed by foreign law. 5. 7 or 8% in some countries. 6. US typically do not have trigger, loss absorption mechanism or write-up provisions applicable to debt securities are generally preferred shares.

# HoldCo - OpCo Bank Rating Comparison

# Credit Ratings of Selected G-SIBs<sup>1</sup> (as of Apr-24)

■ Japanese G-SIBs' HoldCo obtained the highest ratings among G-SIBs peers by Moody's and S&P. These ratings are assumed to be based on their view of a likelihood of regulatory actions with pre-emptive capital and/or liquidity support by Japanese Government in the emergent situation.



<sup>1.</sup> Senior unsecured note ratings (if not available, long-term Issuer Ratings for Moody's and long-term Issuer Credit Ratings for S&P.

<sup>2.</sup> Moody's ratings for UBS HoldCo include those directly from Moody's and some given voluntarily without request.



1 Group Overview

2 Financial Summary

**3** Funding Summary

4 Capital Regulations

5 Capital Policy

Appendix

# Capital management

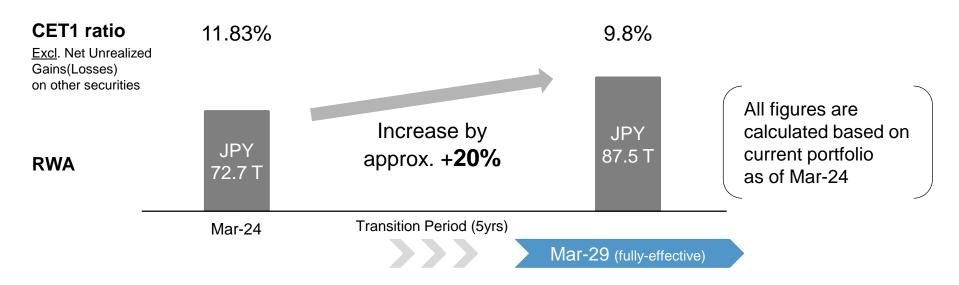
FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

- Mizuho's capital management emphasizes the CET1 ratio (Basel III finalization fully-effective basis.

  Excl. Net Unrealized Gains (Losses) on Other Securities), using it to confirm our resilience to stress scenarios and to evaluate risk-return for appropriate capital allocation
- "Lower end of 9-10% range" is the necessary level to adequately fulfill the regulatory minimum even in stress scenarios



### RWA impact from the transition to the Basel III finalization





# **Capital Policy**

Capital	policy
(uncha	nged)

Pursuing the optimal balance between capital adequacy, growth investment and enhancement of shareholder return

Shareholder return policy (unchanged)

# Progressive dividends are our principal approach while intermittent share buybacks will also be considered

Dividends: Taking 40% dividend payout ratio as a guide, decide based on the steady growth

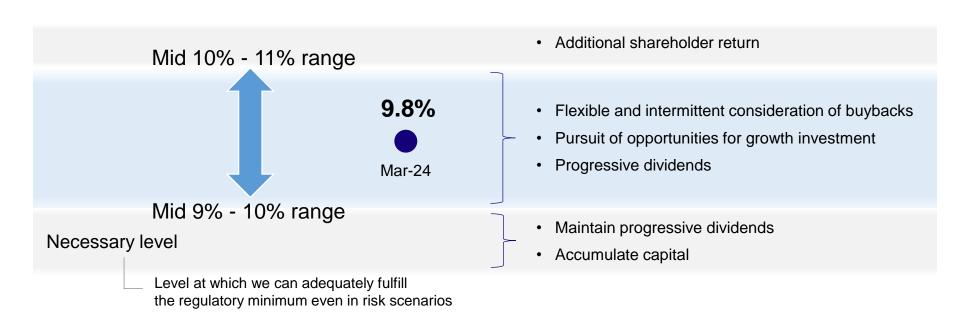
of our stable earnings base

Share buybacks: Consider our business results and capital adequacy, our stock price and the

opportunities for growth investment in determining the execution

### Approach to capital management:

**CET1 ratio** (Basel III finalization fully-effective basis. Excl. Net Unrealized Gains (Losses) on Other Securities)



# Effective capital use (1) (track record)

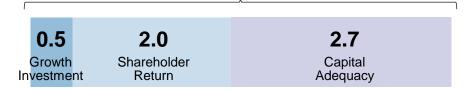
FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

- While focusing on improving capital adequacy and shareholder return, executed profitable growth investments through disciplined capital management
- Expect four-year-consecutive increase in dividend for FY24

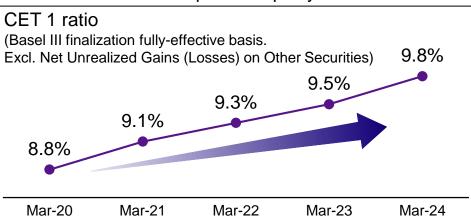


Allocation of Net Income Attributable to FG

**JPY 5.2** T (past 10 years)

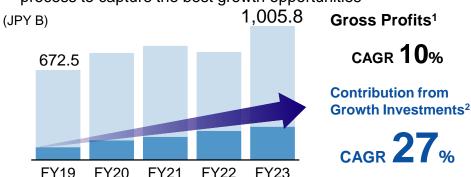


#### Capital adequacy

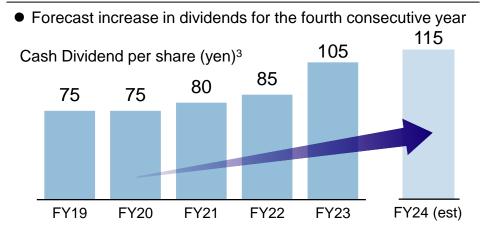


#### **Growth investments**

 Achieved sustainable growth, through a rigorous selection process to capture the best growth opportunities



#### Shareholder return



1. Incl. ETFs and others. 2. Total of Equity in Income from Investments in Affiliates and Net Business Profits from North America CIB business. 3. Reflects the effect of the reverse stock split conducted in Oct.20.



# Effective capital use (2) (disciplined growth investments, main track record)

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

■ Based on discipline, and sound judgement, achieved growth through effective utilization of our limited capital. Continue our disciplined approach to investment

Capital adequacy being top priority. Simultaneously pursue shareholder return Making selective investments in specific areas and growth opportunities Especially proactive for investments that contribute to our business focus areas Our CIB business in 2015 2021 2023 As capacity for pursuing growth **Americas has** > Royal Bank opportunities develops, started to invest in Greenhill △ Capstone Partners become our catalyst of Scotland digital/online, focusing on the retail space for growth MIZUHO M&A | RESTRUCTURING North America assets USD 3.2B PayPay 証券 2020 2012/2016 Significant results in Paypay Securities **JPY 8.9T** 2022 capturing Asia growth Vietcombank Rakuten 楽天証券 2023 Rakuten Securities • To further explore future core areas, we have started to lay foundation in growth **JPY 2.5T** • Exit, if target return markets in Asia will not materialize CREDIT Shareholder 2024 SAISON Capital NDIA FY08 FY20 FY23 Approach for disciplined investments **Achieve growth Create investment Enhancing business** Rigorous selection focus areas capacity **Pursue growth** process **Exploring future Disciplined** core areas regeneration

## (Ref.) Basel III Finalization in Japan

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

Mizuho's CET1 ratio (as of Mar-24) **Regulatory Indicator** 

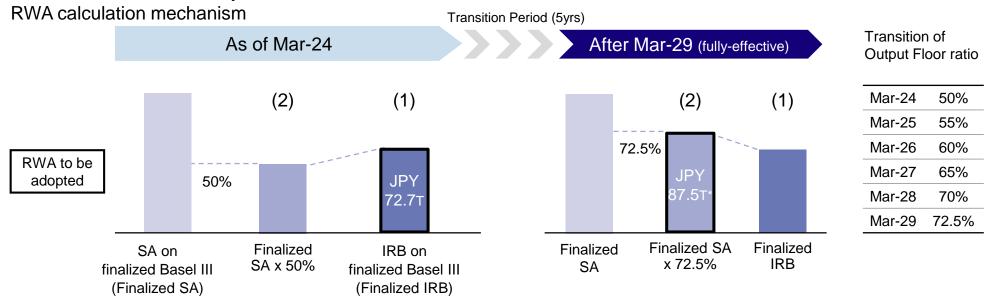
12.73%

Incl. Net Unrealized Gains(Losses) on other securities Management Indicator

**9.8%** (fully-effective basis)

Excl. Net Unrealized Gains(Losses) on other securities

#### **Basel III finalization in Japan:**



- ✓ From Mar-24, progressive minimum capital output floors introduced as part of the Basel III finalization through Mar-29.
- ✓ Adopt the higher RWA between: (1) RWA computed through Internal ratings-base (IRB) approach, and
   (2) a certain percentage of RWA calculated through Standardized Approach (SA)

<sup>\*</sup> Calculated based on current portfolio as of Mar-24.



1 Group Overview

2 Financial Summary

**3** Funding Summary

4 Capital Regulations

5 Capital Policy

Appendix

# Sustainability Initiatives

## Road map for net-zero by 2050

			2022	202	3 …	2025	2	030 ···	2040	2050
HG emission re	ductions									
Scope 1,2		Expected	to achieve -6	60% vs FY	20	Carb	on neutra	ıl 🔵		
Scope 3 (Emission financing a Target by sector	associated with and investments)	Target Metrics	FY22 (preliminary		(compared wit	th				
Electric Power		Emission intensity	368 kgC0	O2e/MWh	(-18 kgCO2e/MV	Vh)	138 to 232	2		
Oil and gas	Client Scope 1,2	Emission intensity	5.6 gCO	02e/MJ	(-1.0 gCO2e/MJ)	)	4.2	2		
	<i>"</i> 3	Absolute emission	34.8 MtC	O₂e	(-43%)	-12	2 to -29% <sup>2</sup>	2		
Thermal coal n	nining	Absolute emission	0.6 MtC	O2e	(-4.5 MtCO2e)	C	ECD: Zero	Non-OE	CD: Zero	
Steel		Absolute emission	14 MtC	O <sub>2</sub> e	(-18%)	-1 <sup>-</sup>	7 to -23% <sup>3</sup>	3		Net-ze
Automobile	Client Scope 1,2	Absolute emission	831 ktCC	) <sub>2</sub> e	(-11%)		-38% <sup>3</sup>	3		
	<i>"</i> 3	Emission intensity	183 gCO	<sub>2</sub> e/vkm	(-7%)	-3	1 to -43% <sup>3</sup>	3		
Maritime trans	portation	Portfolio climate alignment score	-1.55 %		(-3.4%)		0% or less	;		
Real estate		Emission intensity	65 kgC0	O2e/m²	(-4 kgCO2e/m²)		33 to 42	2		
apturing busines	ss opportu	nities	(M	lar-24 prelir	minary figures)					
Sustainable finand (o/w finance related to	ce <sup>1</sup>	(JPY 9.9T	vs Mar-23) + JPY 5.9T)	JPY 3 (JPY 14			JPY 100 <sup>-</sup> (JPY 50T			
Risk managemen	t		(M	lar-24 prelir	minary figures)					
Outstanding credit bala generation plants	nce of coal-fired po	ower (-19.6%	vs Mar-20)	JPY 24	0.8в		-50%	%²	ero	
High risk area exposure transition risk sectors	e in	(-JPY 0.3T	vs Mar-21)	JPY	1.5T <sub>I</sub>	Reduction in the medium-long term	<b>&gt;&gt;&gt;</b>			
Engagement			Su		s to make progres	ss in their efforts to ess transition risks	<b>&gt;&gt;&gt;</b>	>		
Capability buildin	ıg				ar-24)	223 HALIOHOIT HORO				
Sustainability manage	ement experts	(YoY Approx. +350 v	•	Approx.	1,650 people	1,600 people				
Consultants in the en	vironmental and	energy fields (YoY Approx	c. +10 vs Mar-23	) Approx	k.140 people	150 people				

<sup>1.</sup> Total accumulated finance amount since FY19. 2. vs FY19. 3. vs FY21.



## Sustainability highlights

FY22

# Sustainable Finance (Total cumulated amount since FY19) Target Sustainable Finance o/w finance related to environment and climate change JPY 21.2T JPY 100T

#### **Sustainable Business**

1. Supporting client's steady transition toward 2030

#### Supply Chain Wide Solutions

Increasing capabilities through investment in e-dash: a startup that provides CO2 emissions visualization to reduction services

Accelerating the deployment of offshore wind/solar power, CCUS, hydrogen and ammonia

**Deploying New Technologies** 

2. Supporting future-oriented clients' actions

#### Hydrogen

Providing finance and cutting-edge consulting to strengthen cross-sector initiatives on both supply and demand (Ex. JPY 2T declaration etc.)

#### **Carbon Credit**

Expanding global network through investing in Climate Impact X, a Singapore based trading platform

#### **Impact**

Providing finances domestically and internationally and increasing our global network. Published of "Impact Business Compass"

#### **Addressing Climate Change**

FY30 Target

#### (Scope1,2) Reduction of Our Own GHG Emissions

 Switching to renewable energy expected to achieve -60% in FY 2023 from FY2020

#### (Scope 3) Medium-term Target of Reducing Financed Emissions

 Completed initial sector-specific target setting in accordance with NZBA guidelines

Electric power, Oil and Gas, Coal Mining (Thermal Coal)

Automobiles, Maritime Transport New (Dec-23)

Steel, Real Estate New (Apr-24)

## Risk Control in Carbon-related Sectors

- Addition of evaluation criteria for "GHG emission reduction performance" and "alignment with 1.5 degree pathway"
- Steady progress in clients' response to the transition risk through engagement

## **ES Policy revision**<sup>2</sup>

- Expanded the scope to various human rights issues
- Reviewed policies on specific sectors

Weapons and arms

Coal-fired power generation

Added specific sectors

Woody biomass power generation

Fisheries & Aquaculture

Mining

#### **Initiatives for Natural Capital**

- Support clients' initiatives through blue finance
- Analysis of Mizuho's loan portfolio by LEAP approach

#### **Human Rights**

- Joined "Engagement and Remedy Platform" operated by JaCER and enhanced grievance mechanisms
- Conducted enhanced due diligence when extremely serious human rights issues were detected (12 companies in FY23)

April 12, 2014 Sustainability Progress 2024



1. Preliminary figures. 2. Environmental and Social Management Policy for Financing and Investment Activity.

## Green Bonds (1)

## Green Bond Framework\*

 Net proceeds will be utilized for finance and / or refinance of existing and/or new Eligible Green Projects, in whole or in part, as defined in the Framework

1	Renewable Energy	7 AFFORDABLE AND CLEAN HURBOY  ———————————————————————————————————	5	Energy Efficiency	7 AFFORDABLE AND CLEAN DISSOT
2	Pollution Prevention and Control	12 RISPONSIBLE CONSUMPTION AND PRODUCTION	6	Sustainable Water and Wastewater Management	6 CLEAN WATER AND SANTATION
3	Clean Transportation	11 SUSTAINABLE CITIES AND COMMONTIES	7	Environmentally Sustainable Management of Living Natural Resources and Land Use	14 LIFE BELOW WATER 15 CHT ON LAND
4	Green Buildings	9 ACUSTRY PROGRATION AND INFRASTRICTURE	8	Terrestrial and Aquatic Biodiversity Conservation	14 LIFE USE 15 ONLING

<sup>\*</sup> Loans financed by BK within 24 months preceding the issue date of a relevant Green Bond, or will be newly financed on or after the issue date thereof. Please see the links for details. For Green Bond Framework: https://www.mizuhogroup.com/binaries/content/assets/pdf/mizuhoglobal/sustainability/environment/business/greenbond/framework.pdf
For Second Party Opinion: https://www.mizuhogroup.com/binaries/content/assets/pdf/mizuhoglobal/sustainability/environment/business/greenbond/secondopinion\_fg.pdf

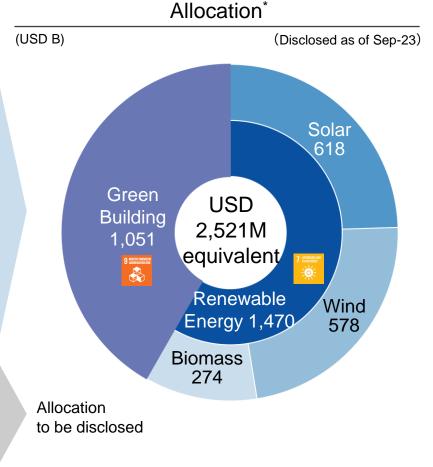
**MIZUHO** 

## Green Bonds (2)

## Issuances and allocation of net proceeds

Mizuho periodically issued Green Bonds in EUR and USD

	Issue Date	Maturity Date	Format	Currency	Tenor	Amount
#1	2017/10/16	2024/10/16	RegS	EUR	7yr	500 M
#2	2020/10/7	2025/10/7	RegS	EUR	5yr	500 M
#3	2022/2/22	2030/5/22	SEC Reg	USD	8NC7	500 M
#4	2022/9/5	2027/9/5	RegS	EUR	5yr	800 M
#5	2023/7/6	2029/7/6	SEC Reg	USD	6NC5	1,400 M
#6	2023/8/28	2030/8/28	RegS	EUR	7yr	750 M



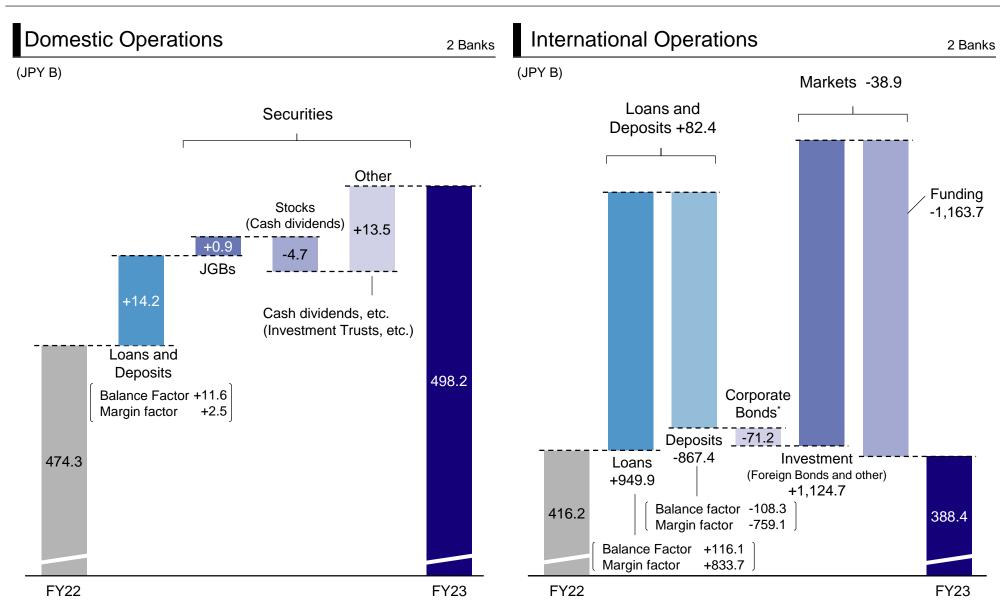
<sup>\*</sup> Loans financed by BK within 24 months preceding the issue date of a relevant Green Bond, or will be newly financed on or after the issue date thereof.

Allocations are total of #1, #2, #3 and #4 on the left table and calculated using foreign exchange rate (TTM) at Mar-23. Allocation of #5 and #6 plan to be disclosed within 2024. Please see the links for details. For Green Bond Framework: https://www.mizuhogroup.com/binaries/content/assets/pdf/mizuhoglobal/sustainability/environment/business/greenbond/framework.pdf

For Second Party Opinion: https://www.mizuhogroup.com/binaries/content/assets/pdf/mizuhoglobal/sustainability/environment/business/greenbond/secondopinion\_fg.pdf

# Financial Information

## Net Interest Income



<sup>\*</sup> Incl. loans payable.



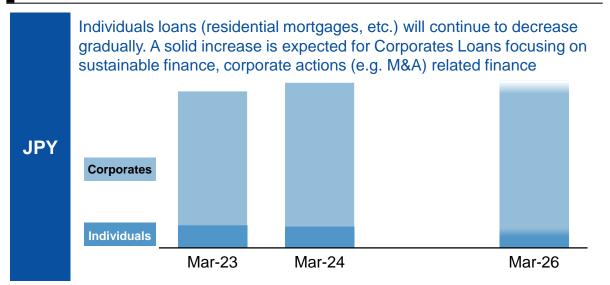
## (Ref.) Outlook on Loans



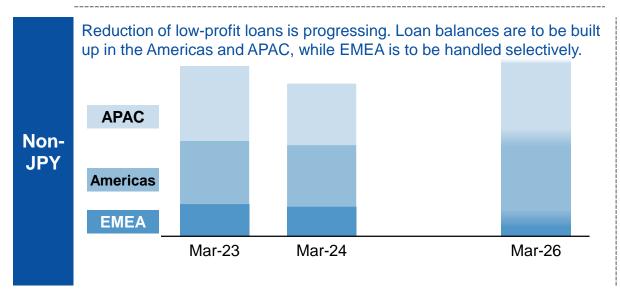
In-house Company management accounting basis

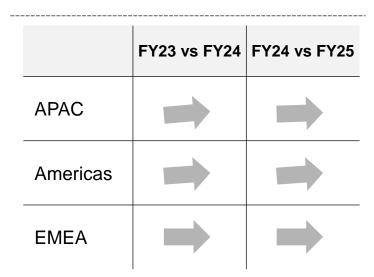
## Loan Spread

In-house Company management accounting basis



	FY23 vs FY24	FY24 vs FY25
Large Corporates		<b>=</b>
SMEs		<b>=</b>
Individuals	<b>&gt;</b>	-



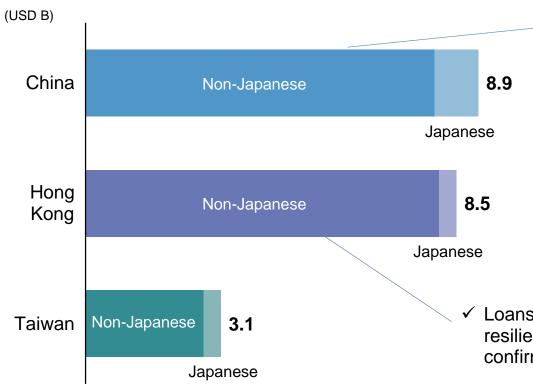


## Portfolio outside Japan (1)

## Loans to China, Hong Kong and Taiwan (Mar-24)1

Balance after guarantee at country or region of risk

- Control the quantity and quality of the loan portfolio while improving profitability mainly by non-interest income
  - Achieve mobility in loan assets by actively managing their maturity and salability
  - Enhance returns on a by-client and by-deal basis, through the strengthening of Transaction Banking, DCM, etc., and reduction of low-profitability assets



- ✓ Portfolio primarily consist of loans to Global automobile-related companies and leading state-owned companies, such as petroleum and chemicals, etc., and major private-sector companies such as TMT²
- ✓ Real estate-related loans in China represent approx. 10% of total loan balance in China, and are mainly extended to leading stateowned companies. Look to maintain same ratio going forward.

✓ Loans primarily to IG Hong Kong conglomerates, whose resilience against real estate market downturn has been confirmed through stress testing

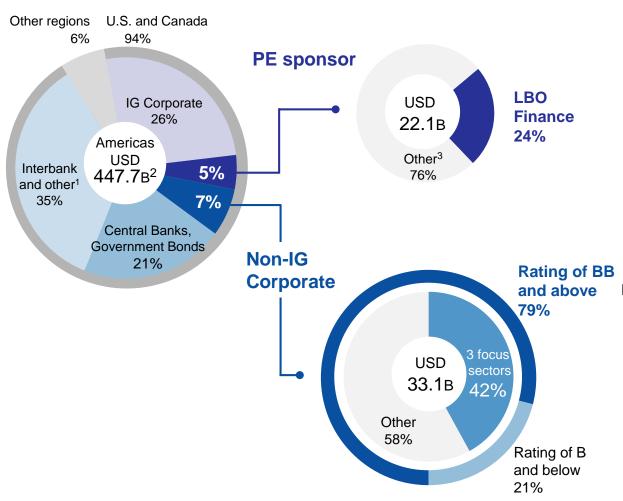
<sup>1.</sup> BK Consolidated +TB Consolidated. Classification of Japanese and non-Japanese clients is on a management accounting basis. 2. Telecom, Media & Technologies.



## Exposure in the Americas (Mar-24)

Management accounting basis

## Non-Japanese Non-IG clients



#### PE sponsor portfolio

- Volume of LBO finance is marginal
  - Business is conducted with selected sponsors
  - Flexibly hedge against price fluctuation risk during underwriting period by utilizing CDX
- Subscription finances are mainly short-term.
   Collateral stock price is strictly monitored for margin loans.
- Non-IG corporate portfolio
- Mainly consists of BB+ and BB-rated corporates
- Selectively expanding business with three focus sectors (IDI, TMT<sup>4</sup> and Healthcare)
- Enhance credit assessment framework by leveraging sector knowledge

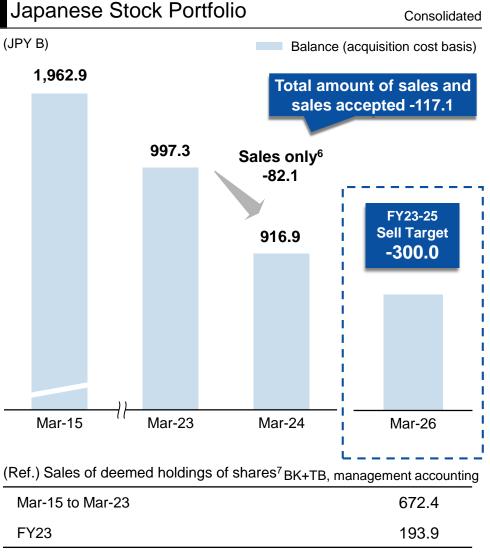
<sup>1.</sup> Interbank transactions, Japanese corporates, etc. 2. BK Consolidated+TB Consolidated. Inclusive of loans, commitment lines, guarantee transactions, derivatives related credit, etc. Balance after guarantee at country of risk. 3. Subscription finance, margin loans. 4. Industrial & Diversified Industries, Telecom, Media & Technologies.



FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

#### Other Securities Consolidated **Net Unrealized Gains** (JPY B) **Acquisition cost basis** (Losses)2 vs Mar-23 Mar-24 Mar-24 vs Mar-23 1 Total 31.404.6 -2.208.91,455.4 +643.0 Japanese Stock +651.4 916.9 -80.3 2,133.2 Japanese Bonds 14,394.8 -5,905.9 -34.5+41.4 o/w JGBs 10,968.1 -5,513.1 0.2 +46.6 Foreign Bonds 13,005.0 +2.869.8 -39.5 -494.1 o/w Debt Securities 8,573.0 +2,206.5 -460.9-46.9issued in US3 3.087.7 +907.4 -149.0-10.2 Other Bear Funds<sup>4</sup> 346.4 -82.8-136.9-111.1 Investment Trust and 2.741.3 +990.3 -12.0 +100.8 others (Reference) Bonds held to maturity<sup>5</sup> 4,045.1 +1,996.9 Net Unrealized Gains (Losses)<sup>2</sup>





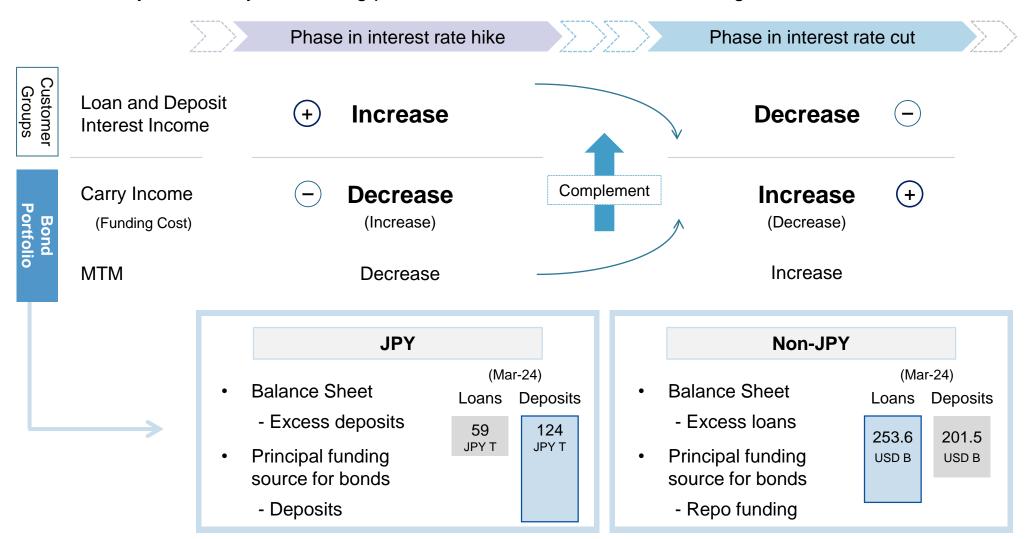
<sup>1.</sup> Other Securities with readily determinable fair values, excl. Investments in Partnership. 2. Changes in value to be recorded directly to Net Assets. After applying Net deferred gains/losses of deferred hedging accounting among hedging instruments. 3. US Treasury/ GSE Bonds. 4. Hedges aiming to fix unrealized gains on Japanese stocks. 5. 2 Banks.

<sup>6.</sup> Excl. gains from reversion of Employee Retirement Benefit Trust (+JPY 1.7B) and other. 7. Partially includes amount recorded as assets of BK or TB. Market value.



FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

- Complementary positioning of our Bond Portfolio to Customer Business provides stability to overall financial operations through the interest rate fluctuation and credit cycle
- Necessary to carefully find turning points in trends for both JGB and foreign bonds



## (Ref.) Opportunities and risks in a "world with interest"

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

 Capture business opportunities and prepare for potential risks, under the circumstance where macro fundamentals in Japan are significantly changing

#### **Current environment**

#### Mizuho's Business opportunities/ Potential Risks

#### Mizuho's Preparation (Strength)

Market

- · Rising JGB yield
- · More room for interest rate change
- JGB investment
- S&T

- · Unrealized loss expansion
- Increase in interest rate risks
- Solid bond management
- · Steady results in S&T



- Accelerating trend: "From Saving to Investment"
- Asset management
- Deposits and Loans
- MTM decrease once trend changes
- Severe competition for deposits
- Consulting capabilities
- Customer base, alliance

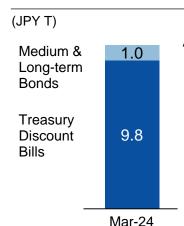


- Demand for CAPEX
- Increased Corporate action
- Capital Market business
- Deposits and Loans
- Increase in credit-related costs
- Solid client base with resiliency for market change

## JGB Portfolio<sup>1</sup>

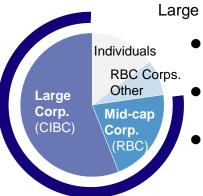
# Mizuho's position (examples)

## Loans in Japan



Avg. remaining period<sup>2</sup> **0.3** yrs

- Continue solid bond management with preparation for rising interest rates
- Secure flexibility for increasing the balance in the long term



Large Corps. + Mid-cap Corps. 77%

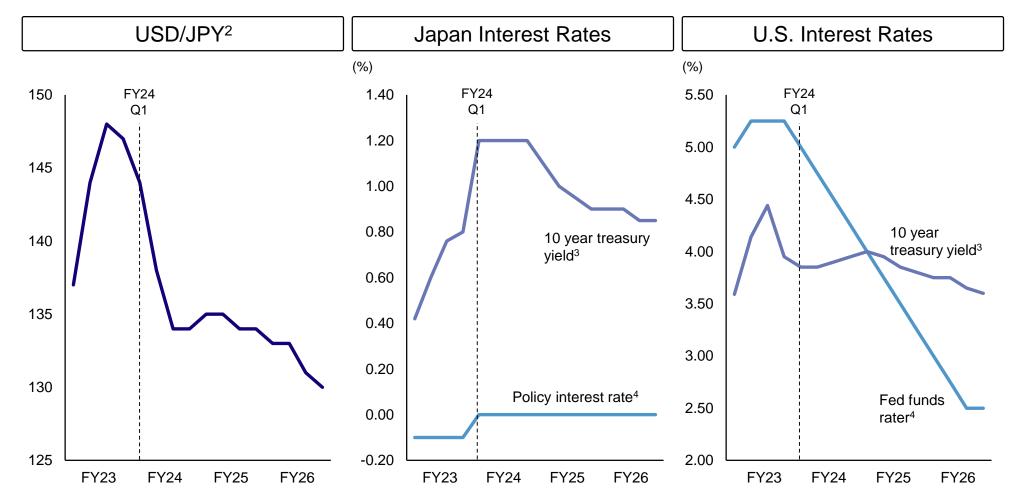
- Well positioned for capturing corporate actions and CAPEX demand
- Relatively resilient for credit deterioration
- Monitoring based on expertise Implement thorough predictive management

<sup>1.</sup> Other Securities which have readily determinable. 2 Banks. 2. Management accounting basis. After taking into account hedging activities, excl. bonds held to maturity.



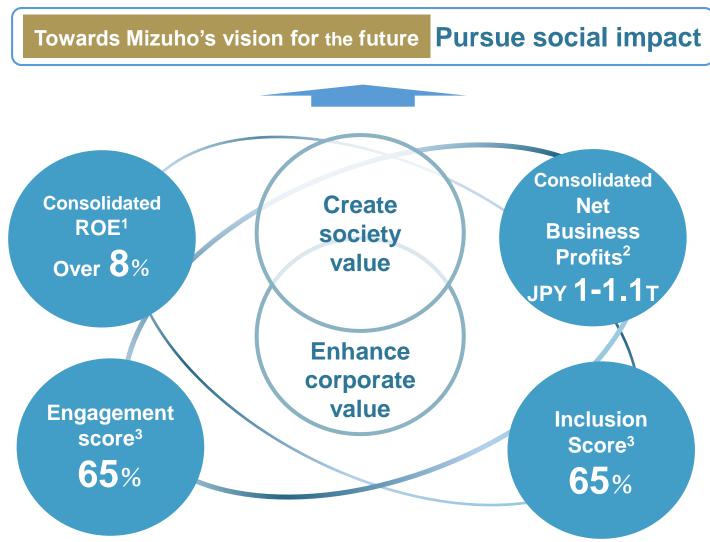
#### Macro-economic scenario

- The BoJ abolished the NIRP¹ and YCC² in Mar-24. While we do not anticipate any further hikes in our FY24 plan, the possibility of policy changes in response to inflationary trends etc. should be monitored
- US and Europe expected to begin cutting interest rates in response to slowing inflation, leading to appreciation of the Yen as the interest rate differential to Japan narrows



<sup>1.</sup> Negative Interest Rate Policy. 2. Yield Curve Control. 3. Quarterly average. 4. Quarterly lower band.





[Assumed financial indicators] JGB (10-yr): 0.95%, Nikkei 225: JPY 30,000, USD/JPY: JPY 120 (FY25)

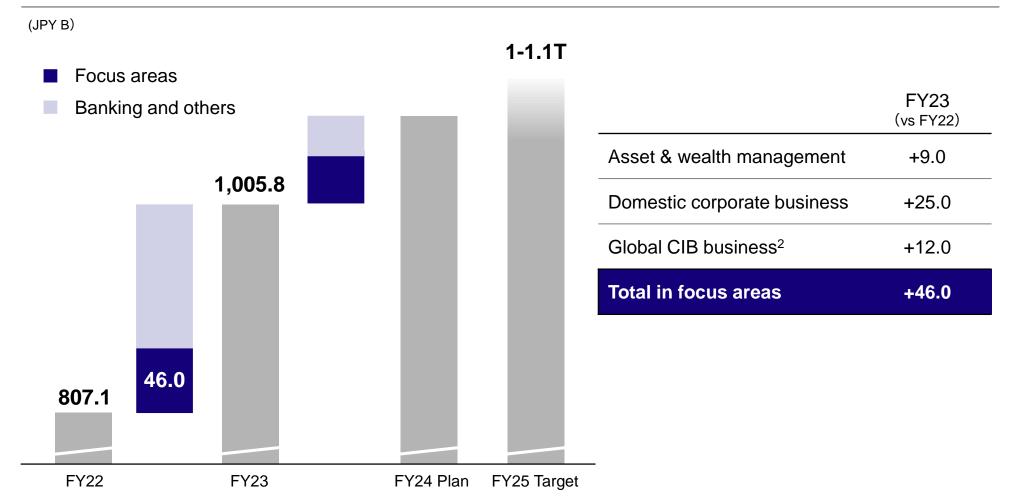
<sup>3.</sup> Based on the positive response rate (selection of 4 or 5 on a scale from 1 to 5) for four Staff Survey questions related to engagement and inclusion.



<sup>1.</sup> Excl. Net Unrealized Gains (Losses) on Other Securities. 2. Consolidated Net Business Profits + Net Gains (Losses) related to ETFs and other.

■ Solid increase in profit led by steady growth in focus areas as well as weak Yen

#### Consolidated Net Business Profits<sup>1</sup>



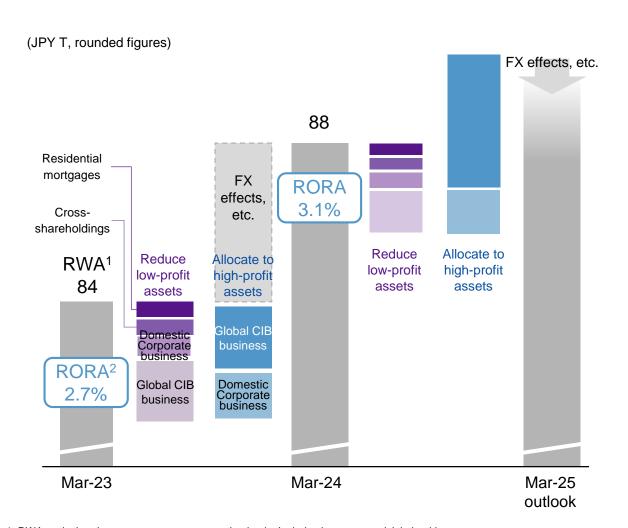
<sup>1.</sup> Consolidated Net Business Profits + Net Gains (losses) related to ETFs and others. Breakdowns are rounded figures. 2. GCIBC+GM/S&T outside of Japan.



## Improve asset profitability

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

Successfully redeploying capital from low-profit assets to high-profit assets. Fully committed to further redeploy capital





- Residential mortgages
   Selective approach based on clients' income and transaction history
- Cross-share holdings
   Reducing holdings in line with the reduction target (JPY 300.0B over 3 years)
- Reducing assets mainly in global business and retail business

Allocation	FY23
	+JPY 2.0T

Low-profit assets

- Domestic corporate business
   Allocating to areas with higher profitability such as M&A finance and SI<sup>3</sup>
- Global CIB business
   Allocating to mainly non-Japanese clients in the Americas and APAC

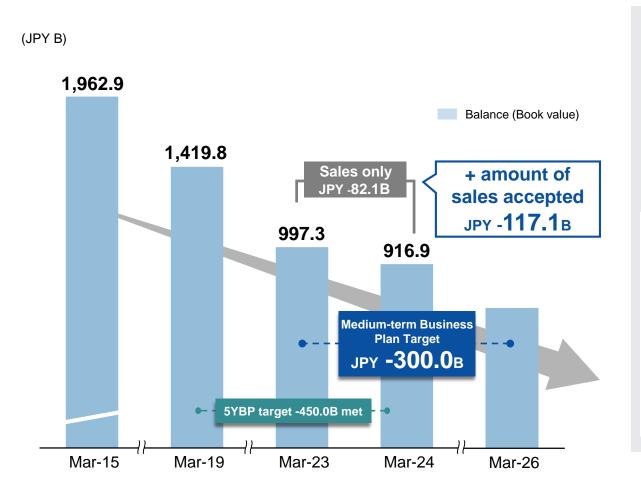
<sup>2.</sup> Gross business profit RORA. Excl. the impact of realizing losses on foreign bonds in FY22, RORA as of Mar-23 is 2.8%. 3. Strategic investment. Hybrid financing, Equity & Mezzanine areas, etc.

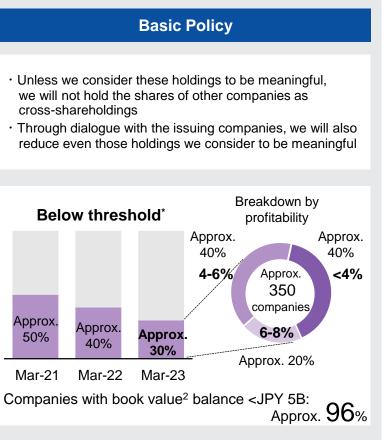


<sup>1.</sup> RWAs calculated on a management accounting basis. Includes interest rate risk in banking account.

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

■ Reduced cross-shareholdings in line with our Medium-term plan target of JPY 300B. Continue to make efforts in reducing those that do not yield our return threshold





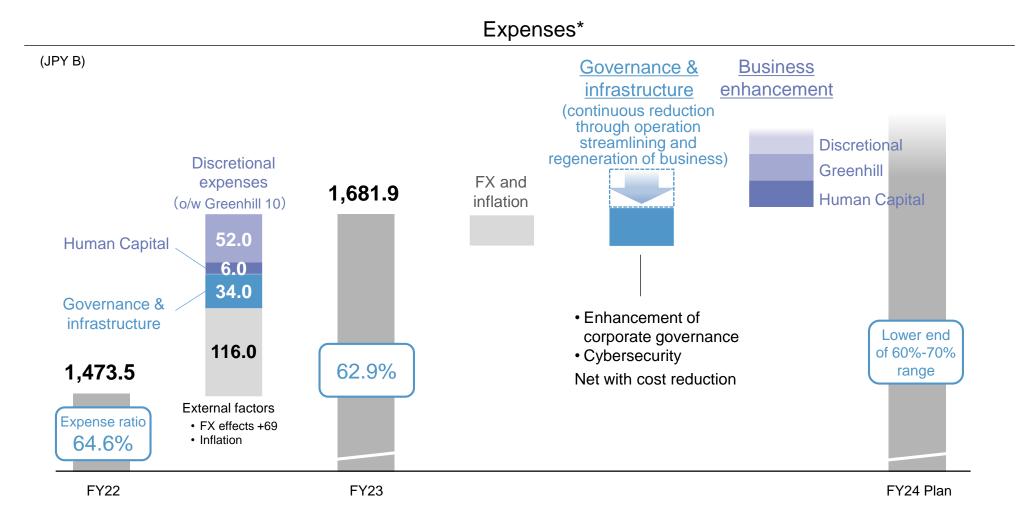
<sup>\*</sup> Total profitability divided by risk capital under 8% after tax (in line with FY25 target of 8% in Consolidated ROE).



## Disciplined cost management

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

- Expense increased mainly in governance/infrastructure and human capital, along with external factors; however, FY23 expense ratio decreased from disciplined cost control and increase in Gross Profits
- Manage FY25 expense ratio close to 60% from continued disciplined cost management



<sup>\*</sup> Excl. Non-Recurring Losses and others. Breakdowns are rounded figures.

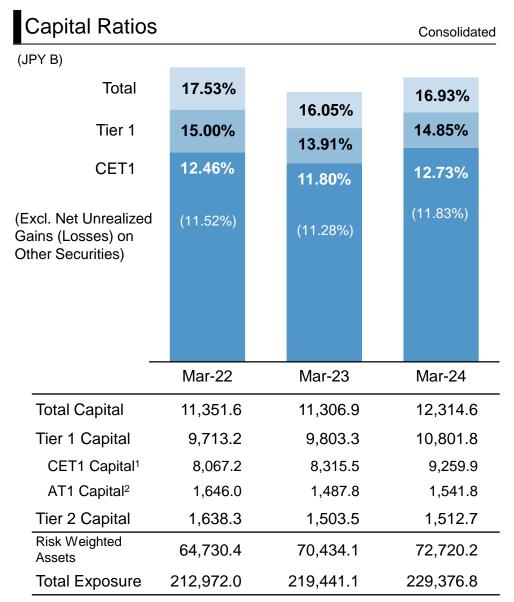


Regulatory Information

## **Basel Regulatory Disclosures**

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28

Consolidated



Other	Regulatory Ratios
(JPY B)	

	Mar-22	Mar-23	Mar-24
Leverage Ratio	4.56%	4.46%	4.70%
External TLAC Ratio			
Risk Weighted Assets Basis	24.24%	24.02%	25.35%
Total Exposure Basis	8.43%	8.85%	9.17%

	FY21 Q4	FY22 Q4	FY23 Q4
Liquidity Coverage Ratio (LCR)	136.5%	130.6%	129.7%
Total HQLA	71,174.1	77,599.9	81,168.3
Net Cash Outflows	52,140.9	59,419.4	62,571.6

Reference:	Mar-23	Mar-23	Mar-24
CET1 Capital Ratio (fully-effective basis)	9.9%	9.9%	10.5%
(excl. Net Unrealized Gains (Los on Other Securities)	sses) 9.3%	9.5%	9.8%

<sup>1.</sup> Common Equity Tier 1 Capital. 2. Additional Tier 1 Capital.



## Other Regulatory Ratios

	Mar-24 Result	Regulatory requirement
Liquidity Coverage Ratio (LCR)	129.7 %*	100%
Net Stable Funding Ratio (NSFR)	118.3 %	100%

#### Revisions of Leverage Ratio and other (After Apr-24)

■ Revision of regulatory requirement
Leverage Ratio: 3.15%

External TLAC Ratio (Total Exposure Basis): 7.10%

■ As Leverage buffer is applied based on G-SIBs buffer, 0.05% is additionally required for G-SIBs

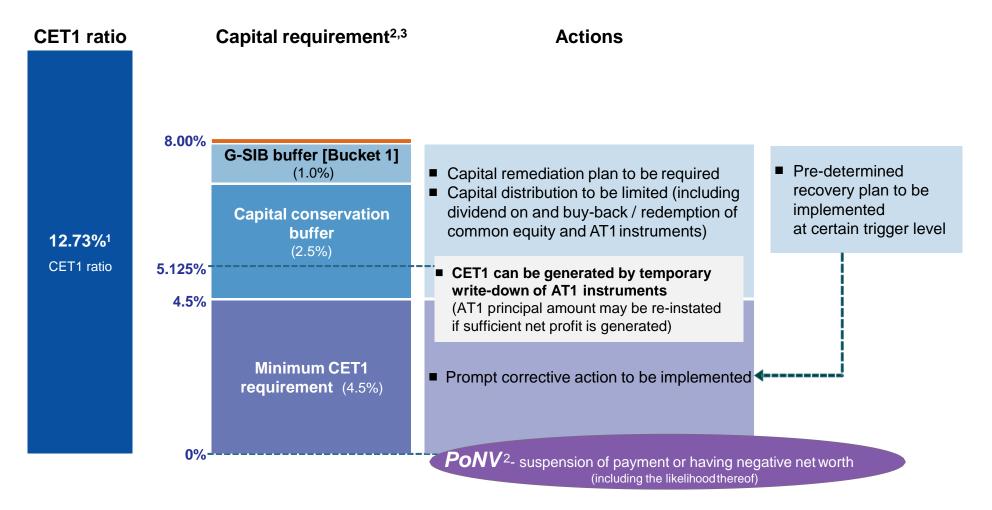
## External TLAC (Total Loss-Absorbing Capacity) Ratio

RWA basis	23.35 %	40.000/	
External TLAC (excl. capital buffers)	JPY 18.4 T	18.00%	
Total Exposure basis	9.17 %	0.750/	
External TLAC (incl. capital buffers)	JPY 21.0 T	6.75%	

Ref. Expected regulatory requirement for FG	Until Mar-24	After Apr-24
Leverage Ratio	3.50%	3.70%
External TLAC Ratio (Total Exposure Basis)	6.75%	7.10%

## Multiple requirements prior to PoNV

Mizuho FG will be required to meet various capital requirements before reaching a point of non-viability ("PoNV").



<sup>1.</sup> As of Mar-24. 2. PoNV will be deemed to have been reached when the Prime Minister of Japan, following deliberation by Japan's Financial Crisis Response Council pursuant to the Deposit Insurance Act ("DIA"), confirms (nintei) that "specified Item 2 measures (tokutei dai nigo sochi)", which are the measures set forth in Article 126-2, Paragraph 1, Item 2 of the DIA, as then in effect, need to be applied to a financial institution if and when its liabilities exceed or are likely to exceed its assets, or it has suspended or is likely to suspend payment of its obligations. 3. Excl. countercyclical buffer.

## Japanese Financial System and Regulatory Framework\*

			Pre-PoNV / Post-PoNV	PoNV Trigger of	# of precedents after 2002	Cases		
Act on Special Measures for Strengthening Financial Function			Pre	-	38	-	Government supports available PRIOR to PoNV	
	Article 102	Item 1 Measures	Pre	-	1	Resona bank in 2003 (Capital Injection)		
		Item 2 Measures	Post	ОрСо	0	-		
		Item 3 Measures	Post	OpCo	1	Ashikaga Bank in 2003 (temporarily nationalized)	ONLY 1 case of PoNV occurred after 2002	
Deposit Insurance Act		Specified Item 1 Measures	Pre	-	0	-		
			PoNV Trigger for HoldCo in Japan					
	Article 126-2	Specified Item 2 Measures	Post	HoldCo /OpCo	0	-	No case which hit Basel III PoNV Trigger for HoldCo in Japan	

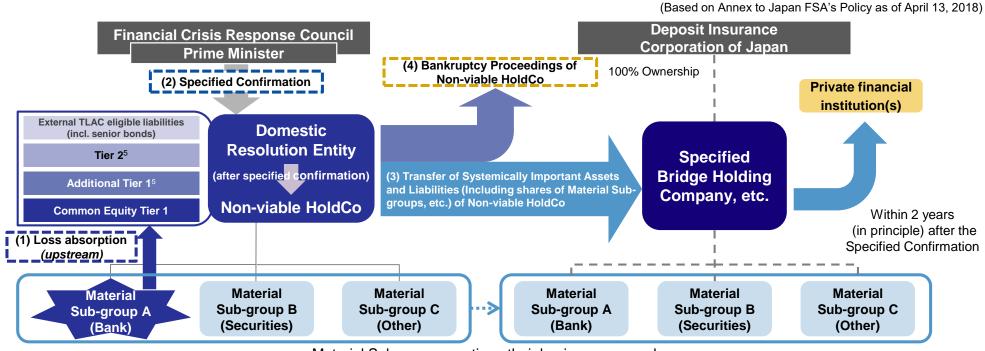
<sup>\*</sup> It is uncertain which measures will be taken in a given case, and orderly resolution measures may be applied without implementing a pre-emptive capital injection.



## Illustration of Resolution Framework under the Deposit Insurance Act of Japan

- An orderly resolution<sup>1</sup> is expected to commence subsequent to the occurrence of Point of Non-Viability (PoNV) after the ultimate holding company in Japan (Domestic Resolution Entity) absorbs losses incurred at its Material Sub-groups<sup>2</sup>
  - Systemically important assets and liabilities, which are expected to include Material Sub-groups' shares, will be transferred to a newly created Specified Bridge Holding Company, while TLAC senior bonds of Domestic Resolution Entity (Non-viable Holding Company (Non-viable HoldCo)³) are expected to remain at the existing Non-viable HoldCo in Japan to be liquidated in bankruptcy proceedings
- Non-viable HoldCo's TLAC senior bondholders may incur losses depending on the final recovery value in bankruptcy proceedings of the Non-viable HoldCo
  - At PoNV, Basel III-eligible AT1 and Tier 2 instruments will be permanently written off, which would affect the final recovery value

## A Model of Procedures of Orderly Resolution under the Single Point of Entry (SPE)<sup>4</sup> Strategy in Japan



Material Sub-groups continue their business as usual

**MIZUHO** 

<sup>1.</sup> Based on a possible model of the resolution under the SPE resolution strategy in Japan as stated in Japanese TLAC Standard. 2. Domestic Resolution Entity's Sub-group or subsidiary that are designated separately as systemically important by Japan FSA or that are subject to TLAC requirement or similar requirement by the relevant foreign authority. 3. With respect to the Domestic Resolution Entity after absorbing losses of the Material Sub-group, the Prime Minister confirms the necessity to take "specified item 2 measures" as set forth in Article 126-2, paragraph 1, item 2 of the DIA, and issues an Injunction Ordering Specified Management as set forth in Article 126-5 of DIA. Such Domestic Resolution Entity is referred to as the Non-viable HoldCo. 4. Japan FSA's basically preferred resolution strategy in which resolution tools are applied to the ultimate holding company in Japan by a single national resolution authority. However, it is uncertain which resolution strategy or specific measures will be taken in a given case, including whether or not the SPE resolution strategy is to be chosen and implemented in a given case. 5. Basel III eligible.

Progress in business focus areas

## Target business model

■ Deliver unique strengths by enhancing each business focus area, and creating "synergies" among our businesses



## Improving customer experience

**Ideal State** 

Most user friendly & trusted partner for mass retail customers

**Seamless Experience in** "Face-to-Face" + "Online" + "Remote"

> Source growing corporates

Enhancing the competitiveness of Japanese companies

**Ideal State** 

A professional institution that delivers value-added solutions for business creation and growth

Industry knowledge + Customer base

Future core clients

Corporate Base & Integrated BK/TB/SC **Operations** 



Financial technology. Risk money, Cross-border collaboration



## \*\* Asset and wealth management in Japan

**Ideal State** 

Most reliable brand in asset & wealth management

One MIZUHO + Open alliances



Financial technology, Investment products



**Global CIB Business model** 

**Ideal State** 

A top 10 global CIB and strategic partner to our clients

**Organic North-American CIB model** 



**Sustainability & Innovation** 



## Improving customer experience (1)









- Account openings turned to net increase
- Aim to provide seamless experience across channels by optimizing and upgrading each channel and combine them with digital marketing infrastructure to fulfill various needs

## <Ideal State> Most user friendly & trusted partner for mass retail customers





Customers "Seamless Experience across All Channels"

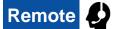






#### "Trustworthy and reliable services"

- Optimized network of next-generation branches suited to face-to-face consultation
- Progress ✓ Launched branch specialized for account opening
- Transition to next-generation Challenges √ branches
  - ✓ Continuously optimize network and reform operations







## "Advice anytime, anywhere"

- Bridge between "face-to-face" and "online".
- Launched call line specialized Progress for NISA
- Challenges
- Next-generation contact center (launch in Aug-24)
  - Support operators by increased utilization of AI











### "Access to services anytime, anywhere"

■ Complete various transaction digitally

#### **Progress Mizuho Direct**

- ✓ Increase in MAU through UI/UX upgrades (+75% vs before upgrade)
- Mizuho Wallet (Upgraded in May)
- ✓ Improvement in UI/UX, consolidation of payment services
- Challenges
- ✓ Continuous improvement of UI/UX
  - ✓ Further increase in MAU

**Digital** marketing infrastructure

"Deliver personalized optimal proposals"

- **Progress**
- ✓ Launched in Jan. 2024. Started recommendations for mortgages, NISA
- **Challenges**
- ✓ Integrate customer data acquired across channels
- ✓ Make optimal proposals



## Improving customer experience (2)









■ Maintain discipline and long term view in order to achieve optimal balance between capex and cost efficiency/productivity

## Disciplined investment framework to realize "Ideal State" in retail business

# **Enhance Investments**

- Build best in class optimized client channels
- Promote digitalization
- Upgrade data & analytics infrastructure, etc.



Time lag exists. Execute disciplined framework while maintaining a medium to long-term perspective.

# Operation < cost reduction>

■ Simplify operational processes, eliminate legacy products, centralize back office operations

# Branches <cost reduction>

# Resource Reallocation

## ■ Enable transition to next-generation branch by increasing operational efficiency

Optimize branch style so that the network can be strategically expanded or contracted

# People

- Reduce operation workload and strengthen marketing both through digitalization
- Reskill and reallocate to front office



## Asset & wealth management in Japan

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28









■ Increased AUM, but behind plan. Aim to increase AUM sustainably through strengthening of face-to-face consulting capabilities and enhancing product line up

## <Ideal State> The most reliable brand in asset & wealth management

## **Progress & Challenges**

Retail client AUM<sup>1</sup>

FY23 Result

JPY 29.6 T

(YOY +JPY 4.6 T)

FY25 Target
JPY 32 T

**Progress** 

Strengthen alliances with online securities companies

 Building stronger ties with our partners through monthly steering committee led by top management.
 Progress in joint services below is solid

## Rakuten 楽天証券

5.20M NISA accounts<sup>2</sup>

Rakuten Securities

- BK collaboration: "Raku-raku deposit"<sup>4</sup>
- Launched JV for financial advisory (Apr-24)



 BK collaboration: Started Mizuho iDeCo<sup>3</sup> offering at Paypay

## Progress Strengthen face-to-face consulting

- Started to change our marketing style towards a more client-centric approach
- ✓ Strengthen human capital with "SC Consulting Academy" (Educational program to train consulting staff)
- ✓ Abolished sales-linked employee awards. Each sales division sets its own targets.

Progress Expand fund lineup based on market environment



Launched Japanese active equity fund managed by AM-One

Mizuho Japan Allcap Equity Fund



Offering high quality global investment opportunities from AM-One and Fidelity One/Fidelity Blue Chip Growth Equity Fund

#### **Challenges**

- ✓ Strengthening of face-to-face consulting still need improvement
- ✓ Enhance AM-One capabilities (portfolio management, product, support for sales companies)
- ✓ Expand products for high net worth and institutional investors

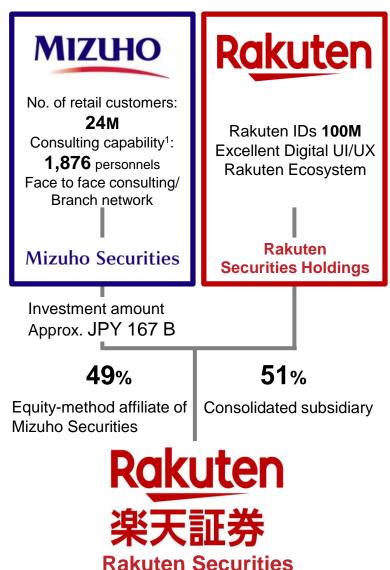
MiRaI ウェルス・パートナーズ MiRal Wealth Partners

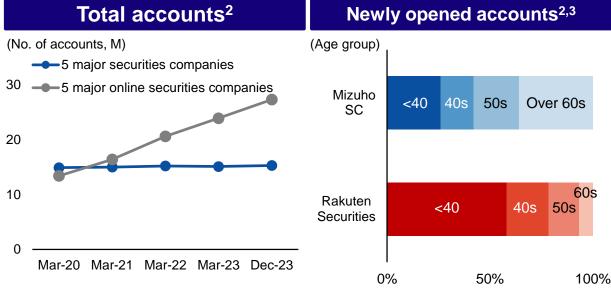
✓ Offers face-to-face advisory services leveraging Mizuho's consulting capabilities and Rakuten Securities' convenient digital platform

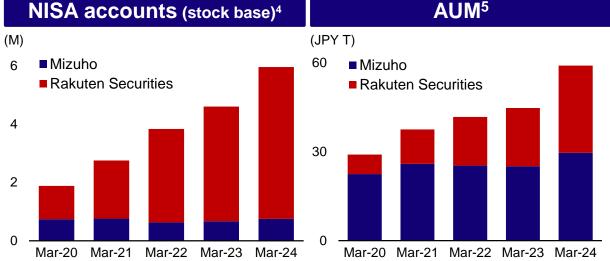
1. FG, period-end balance. Includes impact of stock price change, etc. FX rate applies the planned rate. 2. As of Mar-24. "Point" investing is managed by and offered by PPSC Investment Service Corp., a subsidiary of PayPay Securities. 3. Individual-type Defined Contribution pension plan. 4. A service that allows seamless money transfer from the account at Mizuho Bank to the account at Rakuten Securities, using only Rakuten Securities' website.

## Business alliance with Rakuten Securities Holdings

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28







1. Certified Skilled Professionals of Financial Planning 1st-grade or Certified Financial Planners (international certification). 2. The chart is made based on each company's disclosed materials.
3. Jan. 2023- Dec. 2023. 4. Excl. Junior NISA. The figure of Mizuho is BK+SC (Retail & Business Banking Segment). 5. AUM of retail clients of Mizuho FG+AUM of retail clients of Rakuten Securities.



## Enhancing the competitiveness of Japanese companies (1)





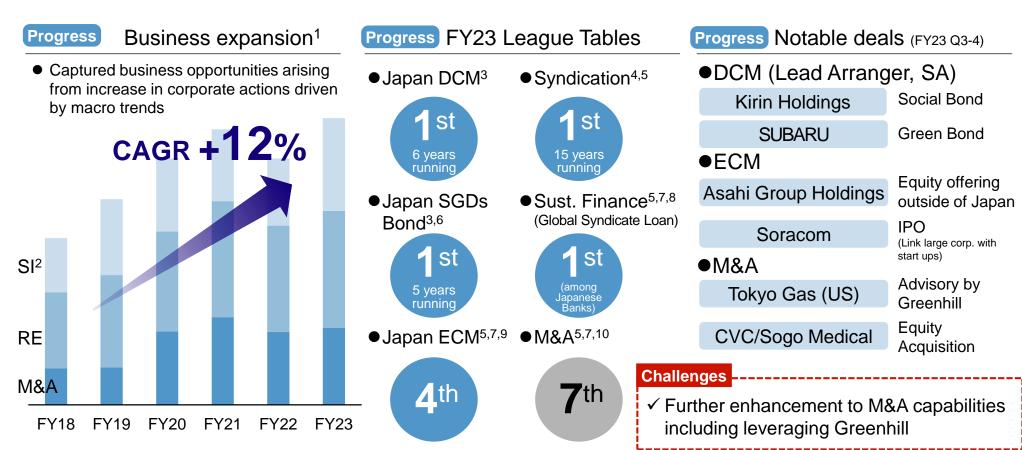




Leverage our strengths to maintain Mizuho's leading position in large cap wholesale banking

<Ideal State> A professional institution that delivers value-added solutions for business creation and growth





<sup>1.</sup> Gross Profits. 2. Strategic Investments. Hybrid financing, Equity & Mezzanine, etc. 3. Apr-18 – Mar-24. Based on underwriting amount and pricing date basis. Incl. samurai bonds, municipal bonds (underwriting only), preferred equity securities. Excl. Own debt, securitization of own debt, own S&T. (Source) Capital Eye. 4. Apr-09 – Mar-24. 5. (Source) LSEG. 6. Apr-19 – Mar-24. 7. Apr-23 – Mar-24. 8. 3<sup>rd</sup> globally. 9. Based on book runner, pricing date basis. Total of IPO, PO, CB with stock acquisition options (incl. REIT). 10. Transaction amount basis, Japanese company related excl. real estate.



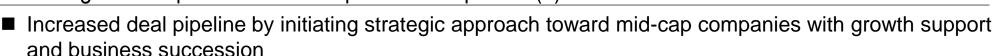
## Enhancing the competitiveness of Japanese companies (2)











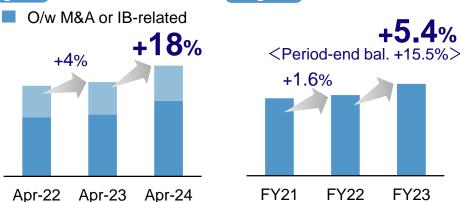
Progress in responding to various business needs, including supplying risk money to start-ups

#### Strategic approach to listed mid-cap companies

- Initiatives to support the enhancement of clients' corporate value (establishment of Business Development Support Office)
- Initiatives to capture the business opportunity arising from reforms driven by Tokyo Stock Exchange

**Progress** Deal Pipelines

Progress Loans (Avg. bal.)



Strengthen our initiatives in clients' business successions

Enhance front office capabilities

**Deal Pipelines** 

FY23

Allocate management-class officers

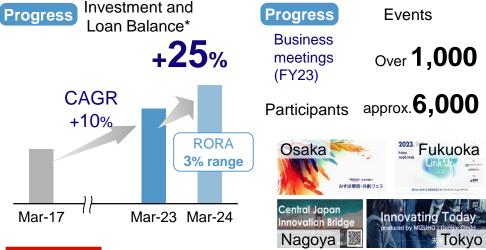
vs Apr-23

• Refine competitive edge in Mizuho trust banking

#### Challenges -

✓ Accelerate the materialization of our deal pipeline

- Enhanced capabilities by setting up specialized front offices and credit departments
- Strengthened delivery of risk money to deep tech areas such as space business
- Venture debt fund launched together with UPSIDER Co. has already invested half of its commitments within a half of year. UPSIDER is a Fintech utilizing AI for extending credit to start-ups
- Held events in major cities, including largest ever in Tokyo



### **Challenges**

✓ Support start-ups in sourcing various risk money

Balance of RBC investments in and loans to innovative companies.



Strategic approach to start-ups

## Sustainability & Innovation

FX rate USD/JPY=151.40 (Mar-24): EUR/JPY=163.28



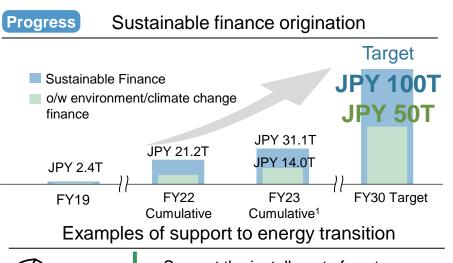






- Supported energy transition through engagement and contributed to clients' individual initiatives by providing direct equity investment.
- Initiated collaborative efforts with our clients to establish platform for sustainability/circular economy

## **Progress and Challenges**



Energy

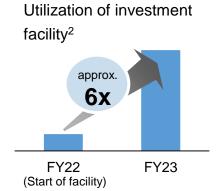
Support the installment of next generation technology through our sustainable finance

- Mandated as FA for financing of 2 offshore wind projects in Japan
- Increase of involvement in global projects related to hydrogen and similar initiatives

#### Challenges

- ✓ Further support transition and accelerate initiatives towards changing the industrial structure
- Develop new areas to build competitive edge

Utilization of Transition Investment Facility and Value-Cocreation Investment **Progress** 





Circular economy Recycling-oriented, Environmental improvement



Commercialization of CCS



Decarbonizing power, heat, and materials

Storage

Increase resiliency in power infrastructure

## Progress Support client initiatives with long term view

Hydrogen	Recently announced to commit JPY 2T financing
Carbon Credit	Accelerate decarbonization and technology advancement utilizing financial technology Investment in Climate Impact X
Impact Finance	Enhance corporate value by taking proactive action to promote social value  Released "Impact Business Compass"

Released "Impact Business Compass"

1. Preliminary figures. 2. Total of value-cocreation investment and transition investment facility.

## Global CIB business (1)









■ Enhanced our CIB model through expanding our capabilities in banking and markets

## <ldeal State> A top 10 global CIB and a strategic partner for our clients

#### Mizuho's Global CIB business model

- Model pursuing synergy between Banking (Primary) and Sales & Trading (Secondary) seeking tandem growth, capturing business flow arising from client needs Banking (Primary)
  - Provide clients with a wide range of valued-added financial solutions related to corporate banking and capital markets

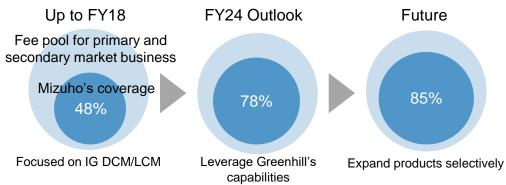
### S&T (Secondary)

- Put focus on market making, simultaneously contributing to Banking (Primary) business
  - Provide hedging solutions to corporate clients (issuers) utilizing capital markets for financing
  - Provide transaction flows and financing to institutional investors participating in capital markets
- Philosophy is to establish complementary revenue stream between Banking and S&T
  - Risk taking confined

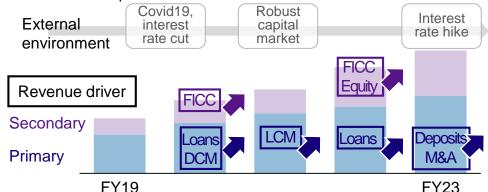
## Progress & Challenges: Americas

#### Progress

Gradual strategic expansion in capital market business



 Achieved stable growth by diversifying products for further revenue complementation



## Global CIB business (2)









Acquisition of Greenhill will further expand our product coverage as well as our global reach.

#### Greenhill

 Post-merger integration is on track. Already seen several potential deals integrating our capital markets products and Greenhill products



#### Progress Recent transactions

M&A by subsidiary of Japanese company

M&A in US

**M&A Advisory** 

Cross-border M&A

**M&A Advisory** 

M&A Advisory



Finance







## League tables

Aim for top 10 by FY30

Global League Table\*

	FY22	FY23	FY30
Global	17th	14th	Top 10
O/w Asian financial institutions	1st	1st	1st

Strengthen capital markets and increase market share

## Americas League Table\*

	F`	Y19	F۱	′23
	#	Share	#	Share
IG DCM/LCM	9	3.4%	8	4.3%
Non IG DCM/LCM	23	1.0%	14	1.9%
ECM	32	0.4%	18	1.2%
M&As	54	0.2%	29	0.5%

#### **Challenges**

✓ Enhance collaboration among regions, including Japan

<sup>\*</sup> Global rankings is for DCM, LCM, ECM, and M&A business. Source : Dealogic, fee basis



## Global CIB business (3)









## **Progress and Challenges: APAC**

#### **Progress**

#### Transaction Banking

- Provided trade finance as an entry ticket to capture trade and capital flow
- Transaction banking revenues have increased, as a result of increased FX/deposit business and expansion of client base Transaction

## banking revenue<sup>1</sup>





GTR 2023 Leaders in Trade

#### **Progress**

#### **Derivatives**

- Optimize resources and enhance foundation by integrating banking-securities business platform
  - Until FY23: Built framework (integrated sales teams, consolidated operational process)
  - FY24: Full-scale operation and monetization

#### **Challenges**

✓ Expand derivative and FX flows

## **Progress and Challenges: EMEA**

#### Progress

#### Sustainability

 Connecting the expertise we have cultivated through arranging finance in EMEA, the leading region for sustainability initiatives, with advisory services



Arranged project finance for the world's first next-generation geothermal power generation and district heating project



Appointed as ESG coordinator for the first green Ninja loans by European company





Appointed as active bookrunner for Europe's first green bonds for nuclear power



Advisory services for a CCS<sup>2</sup> project

#### **Challenges**

✓ Leverage sustainability knowledge globally

1. Revenue from current deposit+FX+Trade Finance (non-interest income). 2. Carbon dioxide capture and storage.



#### **Definitions**

Financial accounting

- 2 Banks: BK+TB on a non-consolidated basis

Consolidated Net Business Profits: Consolidated Gross Profits - G&A Expenses (excl. Non-Recurring Losses) + Equity in Income from

Investments in Affiliates and certain other consolidation adjustments

- Net Gains (Losses) related to ETFs and others: Net Gains (Losses) related to ETFs (2 Banks) + Net Gains on Operating Investment Securities (SC Consolidated)

- G&A Expenses

(excl. Non-Recurring Losses and others): G&A Expenses (excl. Non-Recurring Losses) - Amortization of Goodwill and other items

- Net Income Attributable to FG: Profit Attributable to Owners of Parent

Consolidated ROE: Calculated dividing Net Income by (Total Shareholders' Equity + Total Accumulated Other Comprehensive Income

(excl. Net Unrealized Gains (Losses) on Other Securities)).

- CET1 Capital Ratio (excl. Net Unrealized

Gains (Losses) on Other Securities): Management accounting. Includes the effect of partially fixing unrealized gains on Japanese stocks through

hedging transactions, based on management accounting

[Numerator] Calculated by excluding Net Unrealized Gains (Losses) on Other Securities and its associated

Deferred Gains or Losses on Hedges

[Denominator] Calculated by excluding RWA associated with Net Unrealized Gains (Losses) on Other

Securities (stocks)

#### **Management accounting**

- Customer Groups: RBC + CIBC + GCIBC + AMC

- Markets: GMC

- Group aggregate: BK + TB + SC + other major subsidiaries on a non-consolidated basis

- In-house Company management basis: Figure of the respective In-house Company

- Net Business Profits by In-house Company: Gross Profits - G&A Expenses (excluding Non-Recurring Losses) + Equity in Income from Investments in Affiliates -

Amortization of Goodwill and other items

- Internal risk capital: Risk capital calculated taking account of factors such as regulatory risk-weighted assets (RWA) and interest rate

risk in the banking account. Internal risk capital of RBC, CIBC, GCIBC are calculated from Basel III finalization

fully-effective basis

- ROE by In-house Company: Calculated dividing Net Income by each In-house Company's internal risk capital

Appreviations				Foreign exchange rate					
FG BK	1 '		: Retail & Business Banking Company : Corporate & Investment Banking Company	<ul><li>Management accounting</li></ul>		■ Financial accounting (TTM at the respective period-end)			
ТВ	: Mizuho Trust & Banking Co., Ltd.	CIBC GCIBC	: Global Corporate & Investment	(FY23 Planned rate)			Mar-22	Mar-23	Mar-24
SC	: Mizuho Securities Co., Ltd.		Banking Company	USD/JPY	120.00	USD/JPY	122.41	133.54	151.40
AM-Or	e: Asset Management One Co., Ltd	GMC	: Global Markets Company	USD/JF I	120.00	OOD/JF I	144.41	155.54	131.40

EUR/JPY

132.00

EUR/JPY 136.77

145.72

163.28

#### Disclaimer

This presentation contains statements that constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995 in regard to Mizuho Financial Group, Inc. ("Mizuho FG"), including estimations, forecasts, targets and plans. Such forward-looking statements do not represent any guarantee by management of future performance. In many cases, but not all, we use such words as "aim," "anticipate," "believe," "continue," "endeavor," "estimate," "expect," "initiative," "intend," "may," "plan," "probability," "project," "risk," "seek," "should," "strive," "target," "will" and similar expressions to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements discuss future expectations, identify strategies, contain projections of results of operations or of Mizuho FG's financial condition, or state other forward-looking information based on Mizuho FG's current expectations, assumptions, estimates and projections about its business and industry, its future business strategies and the environment in which it will operate in the future.

: Asset Management Company

Known and unknown risks, uncertainties and other factors could cause our actual results, performance or achievements to differ materially from those contained or implied in any forward-looking statement. Mizuho FG identifies in its latest Annual Report on Form 20-F in "Item 3.D Key Information—Risk Factors," "Item 5. Operating and Financial Review and Prospects," and elsewhere, some, but not necessarily all, of the important uncertainties and other factors that could affect its actual results, performance or achievements, and there can be no assurance that the expectations expressed in these forward-looking statements will turn out to be correct. Actual results, performance or achievements could be materially different from expectations. Mizuho FG does not intend to update its forward-looking statements. It is under no obligation, and disclaims any obligation, to update or alter its forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. All information included in this presentation speaks as of the date of presentation (or earlier, if so indicated) and is subject to change without notice.

This presentation is based on information provided by Mizuho FG and third-party sources identified herein. Neither Mizuho FG nor their affiliates makes any representation or warranty, express or implied, as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of any of the information or opinions in this presentation. In addition, information on companies and their entities other than Mizuho FG that is included in this presentation has been obtained from publicly available information and other sources. The accuracy and appropriateness of that information has not been verified by Mizuho FG and cannot be guaranteed. This investor presentation has not been reviewed or approved by any rating agencies. Furthermore, it has not been approved by any listing authority, regulator or stock exchange.

Our primary financial statements for SEC reporting purposes are prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP"). On the other hand, our financial statements for reporting in Japan and for Japanese bank regulatory purposes are prepared in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"). Unless stated otherwise, all of the financial information in this presentation has been prepared on the basis of Japanese GAAP. U.S. GAAP and Japanese GAAP differ in certain respects from each other and from International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board and accounting principles generally accepted in other countries. For a description of certain differences between U.S. GAAP and Japanese GAAP, see "Item 5. Operating and Financial Review and Prospects—Reconciliation with Japanese GAAP" in our latest Annual Report on Form 20-F filed with the SEC. You should consult with your own professional advisers for a more complete understanding of the differences between U.S. GAAP, Japanese GAAP, IFRS and the generally accepted accounting principles of other countries and how those differences might affect the financial information contained in this presentation.

This presentation does not constitute a solicitation of an offer for acquisition or an offer for sale of any securities.

**AMC** 

Nothing herein constitutes an offer of securities for sale in the United States or any other jurisdiction where it is unlawful to do so. In particular, securities issued under Mizuho FG's and Mizuho BK's Euro MTN program have not been and will not be registered under the U.S. Securities Act of 1933 and may not be, subject to certain exceptions, offered, sold or otherwise transferred in the United States or to, or for the account or benefit of, U.S. persons. This presentation is not being conducted for the purpose of marketing any such securities.

By attending this presentation and/or accepting a copy of this document, you agree to be bound by the foregoing limitations and conditions and, in particular, will be taken to have represented, warranted and undertaken that: (i) you have read and agree to comply with the contents of this notice including, without limitation, the obligation to keep this document and its contents confidential and (ii) you agree not to remove this document, or any materials provided in connection herewith, from the conference room where such documents are provided.